

# Marketwatch Report

## Q3-2014

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Reporting on Single-Family Residential Activity Only

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# Marketwatch Report

## Q3-2014



## All Counties Overview

|            | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Days on Market |           | Closed Sales |           |
|------------|--------------------|-----------|----------------------------|----------|----------------|-----------|--------------|-----------|
|            | Q3-2014            | 1-Yr Chg  | Q3-2014                    | 1-Yr Chg | Q3-2014        | 1-Yr Chg  | Q3-2014      | 1-Yr Chg  |
| Barnstable | \$330,000          | ↑ + 1.5%  | 92.6%                      | ↑ + 0.2% | 124            | ↑ + 6.7%  | 624          | ↓ - 1.4%  |
| Berkshire  | \$159,000          | ↓ - 9.7%  | 85.4%                      | ↓ - 3.3% | 129            | ↓ - 10.3% | 29           | ↑ + 11.5% |
| Bristol    | \$269,850          | ↑ + 3.8%  | 94.4%                      | ↑ + 0.3% | 89             | ↑ + 8.8%  | 1,113        | ↓ - 0.9%  |
| Dukes      | \$592,500          | ↓ - 19.2% | 96.3%                      | ↑ + 4.3% | 130            | ↑ + 14.8% | 12           | ↓ - 33.3% |
| Essex      | \$384,200          | ↑ + 1.9%  | 95.9%                      | ↓ - 0.1% | 77             | ↑ + 21.1% | 1,769        | ↓ - 3.1%  |
| Franklin   | \$202,500          | ↓ - 3.6%  | 93.3%                      | ↑ + 1.5% | 111            | ↓ - 11.7% | 194          | ↑ + 35.7% |
| Hampden    | \$179,000          | ↑ + 2.3%  | 93.6%                      | ↑ + 0.2% | 93             | ↑ + 26.1% | 957          | ↑ + 4.7%  |
| Hampshire  | \$262,450          | ↓ - 1.0%  | 94.5%                      | ↑ + 0.9% | 99             | ↑ + 13.9% | 348          | ↓ - 8.7%  |
| Middlesex  | \$465,000          | ↑ + 3.3%  | 98.0%                      | ↑ + 0.3% | 54             | ↑ + 9.6%  | 3,420        | ↓ - 8.4%  |
| Nantucket  | \$4,000,000        | --        | 81.8%                      | --       | 150            | --        | 1            | --        |
| Norfolk    | \$430,000          | ↑ + 3.1%  | 96.6%                      | → + 0.0% | 59             | ↑ + 17.7% | 1,861        | ↓ - 4.4%  |
| Plymouth   | \$330,000          | ↑ + 4.4%  | 94.8%                      | ↑ + 0.2% | 90             | ↑ + 11.8% | 1,570        | ↑ + 0.3%  |
| Suffolk    | \$407,000          | ↑ + 5.6%  | 98.4%                      | ↑ + 0.3% | 51             | ↑ + 24.0% | 400          | ↓ - 5.4%  |
| Worcester  | \$243,000          | ↑ + 1.3%  | 94.7%                      | → - 0.0% | 89             | ↑ + 9.0%  | 1,985        | ↓ - 5.7%  |

# Marketwatch Report

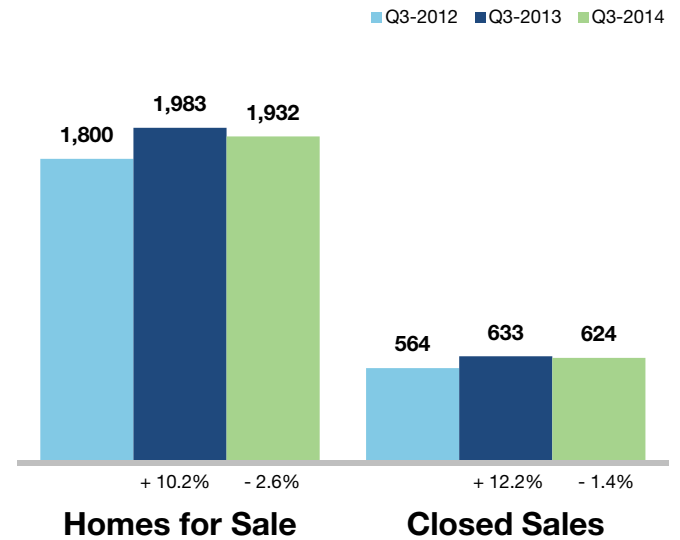
## Q3-2014



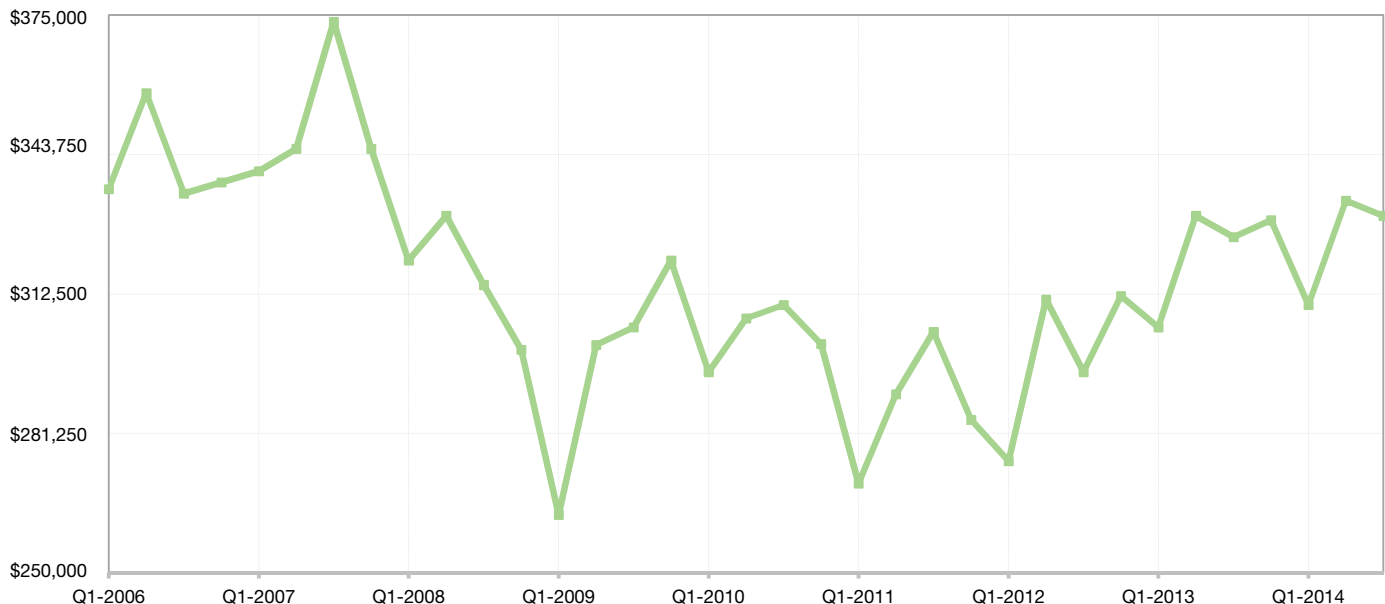
## Barnstable County

| Key Metrics                | Q3-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$330,000 | + 1.5%   |
| Average Sales Price        | \$453,616 | - 2.3%   |
| Pct. of Orig. Price Rec'd. | 92.6%     | + 0.2%   |
| Homes for Sale             | 1,932     | - 2.6%   |
| Closed Sales               | 624       | - 1.4%   |
| Months Supply              | 10.1      | - 6.9%   |
| Days on Market             | 124       | + 6.7%   |

### Market Activity



### Historical Median Sales Price for Barnstable County



# Marketwatch Report

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## Barnstable County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Days on Market |              | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|----------------|--------------|--------------|------------|
|       | Q3-2014            | 1-Yr Chg   | Q3-2014                    | 1-Yr Chg   | Q3-2014        | 1-Yr Chg     | Q3-2014      | 1-Yr Chg   |
| 02532 | \$245,000          | ↓ - 6.8%   | 93.2%                      | ↑ + 0.7%   | 129            | ↑ + 33.3%    | 41           | ↓ - 2.4%   |
| 02534 | \$467,000          | ↓ - 27.7%  | 91.6%                      | ↓ - 0.5%   | 173            | ↓ - 18.7%    | 2            | ↓ - 50.0%  |
| 02536 | \$312,500          | ↓ - 7.7%   | 92.0%                      | ↑ + 2.7%   | 111            | ↓ - 17.6%    | 82           | ↑ + 46.4%  |
| 02537 | \$366,250          | ↑ + 19.9%  | 96.5%                      | ↑ + 4.9%   | 165            | ↑ + 14.0%    | 14           | ↓ - 41.7%  |
| 02540 | \$592,000          | ↓ - 27.4%  | 90.9%                      | ↓ - 2.5%   | 152            | ↑ + 39.1%    | 29           | ↑ + 31.8%  |
| 02541 | \$0                | --         | 0.0%                       | --         | 0              | --           | 0            | --         |
| 02542 | \$0                | --         | 0.0%                       | --         | 0              | --           | 0            | --         |
| 02543 | \$425,000          | ↓ - 7.4%   | 94.5%                      | ↓ - 2.5%   | 38             | ↑ + 7.3%     | 2            | ↓ - 60.0%  |
| 02553 | \$206,000          | ↓ - 50.2%  | 82.4%                      | ↓ - 15.3%  | 56             | ↑ + 100.0%   | 1            | → 0.0%     |
| 02556 | \$550,000          | ↑ + 37.4%  | 92.5%                      | ↑ + 2.0%   | 150            | ↑ + 19.8%    | 9            | ↓ - 43.8%  |
| 02559 | \$537,000          | ↑ + 51.3%  | 91.0%                      | ↓ - 2.3%   | 197            | ↑ + 18.1%    | 11           | ↓ - 31.3%  |
| 02561 | \$0                | --         | 0.0%                       | --         | 0              | --           | 0            | --         |
| 02562 | \$386,658          | ↑ + 23.1%  | 102.1%                     | ↑ + 18.2%  | 313            | ↑ + 116.3%   | 2            | ↓ - 77.8%  |
| 02563 | \$319,450          | ↓ - 1.7%   | 93.9%                      | ↓ - 0.3%   | 149            | ↑ + 19.7%    | 42           | ↑ + 27.3%  |
| 02565 | \$0                | --         | 0.0%                       | --         | 0              | --           | 0            | --         |
| 02574 | \$530,950          | ↓ - 53.4%  | 91.9%                      | ↑ + 15.1%  | 68             | ↓ - 77.4%    | 6            | ↑ + 50.0%  |
| 02601 | \$245,000          | ↑ + 11.4%  | 94.7%                      | ↑ + 0.8%   | 112            | ↓ - 5.5%     | 23           | ↓ - 25.8%  |
| 02630 | \$395,000          | ↓ - 70.4%  | 86.5%                      | ↑ + 10.7%  | 94             | ↓ - 56.1%    | 5            | → 0.0%     |
| 02631 | \$320,625          | ↓ - 22.6%  | 94.1%                      | ↑ + 0.6%   | 92             | ↓ - 4.9%     | 16           | ↓ - 5.9%   |
| 02632 | \$321,800          | ↑ + 4.1%   | 95.2%                      | ↑ + 0.4%   | 81             | ↑ + 1.7%     | 37           | ↑ + 37.0%  |
| 02633 | \$824,500          | ↑ + 58.3%  | 92.2%                      | → + 0.1%   | 115            | ↑ + 21.8%    | 8            | ↓ - 42.9%  |
| 02634 | \$0                | --         | 0.0%                       | --         | 0              | --           | 0            | --         |
| 02635 | \$410,000          | ↓ - 30.6%  | 95.8%                      | ↑ + 3.4%   | 56             | ↓ - 38.1%    | 11           | ↑ + 10.0%  |
| 02637 | \$505,000          | ↓ - 30.3%  | 84.1%                      | ↓ - 13.5%  | 324            | ↑ + 250.3%   | 2            | → 0.0%     |
| 02638 | \$251,750          | ↓ - 39.3%  | 92.4%                      | ↑ + 0.4%   | 300            | ↑ + 313.0%   | 4            | ↓ - 63.6%  |
| 02639 | \$315,000          | ↑ + 106.4% | 87.2%                      | ↓ - 3.6%   | 202            | ↑ + 158.0%   | 9            | ↑ + 12.5%  |
| 02641 | \$454,000          | ↑ + 22.7%  | 91.3%                      | ↓ - 3.4%   | 173            | ↑ + 122.2%   | 6            | → 0.0%     |
| 02642 | \$437,000          | ↑ + 6.6%   | 92.5%                      | ↑ + 7.6%   | 183            | ↓ - 1.0%     | 6            | ↓ - 33.3%  |
| 02643 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0%   | 0            | ↓ - 100.0% |
| 02644 | \$310,000          | ↑ + 1.1%   | 92.8%                      | ↓ - 5.0%   | 112            | ↓ - 4.8%     | 9            | ↑ + 12.5%  |
| 02645 | \$334,500          | ↓ - 5.0%   | 94.2%                      | ↑ + 2.6%   | 103            | ↑ + 21.4%    | 26           | ↓ - 3.7%   |
| 02646 | \$395,000          | ↑ + 30.0%  | 89.4%                      | ↓ - 1.9%   | 121            | ↑ + 87.5%    | 4            | ↓ - 50.0%  |
| 02647 | \$1,022,500        | ↑ + 155.6% | 92.9%                      | ↓ - 2.7%   | 191            | ↑ + 305.3%   | 2            | ↑ + 100.0% |
| 02648 | \$325,000          | ↑ + 10.2%  | 93.2%                      | ↑ + 1.6%   | 90             | ↓ - 30.7%    | 25           | ↑ + 47.1%  |
| 02649 | \$332,250          | ↑ + 3.0%   | 92.8%                      | ↓ - 0.3%   | 118            | ↑ + 27.4%    | 40           | ↓ - 9.1%   |
| 02650 | \$790,000          | ↑ + 56.3%  | 93.7%                      | ↓ - 7.4%   | 233            | ↑ + 7,650.0% | 2            | ↑ + 100.0% |
| 02651 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0%   | 0            | ↓ - 100.0% |
| 02652 | \$475,000          | --         | 100.0%                     | --         | 36             | --           | 1            | --         |
| 02653 | \$649,750          | ↑ + 52.0%  | 93.8%                      | ↑ + 0.3%   | 86             | ↓ - 18.6%    | 4            | ↑ + 100.0% |
| 02655 | \$493,750          | ↑ + 60.8%  | 87.7%                      | ↓ - 6.0%   | 135            | ↓ - 43.2%    | 18           | ↑ + 100.0% |
| 02657 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0%   | 0            | ↓ - 100.0% |
| 02659 | \$585,000          | ↑ + 27.2%  | 96.3%                      | ↑ + 1.2%   | 118            | ↑ + 76.1%    | 5            | ↑ + 25.0%  |
| 02660 | \$250,000          | → + 0.0%   | 94.0%                      | → + 0.1%   | 93             | ↓ - 2.1%     | 19           | ↑ + 18.8%  |

# Marketwatch Report

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## Barnstable County ZIP Codes Cont.

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |           | Days on Market |              | Closed Sales |            |
|-------|--------------------|------------|----------------------------|-----------|----------------|--------------|--------------|------------|
|       | Q3-2014            | 1-Yr Chg   | Q3-2014                    | 1-Yr Chg  | Q3-2014        | 1-Yr Chg     | Q3-2014      | 1-Yr Chg   |
| 02661 | \$0                | --         | 0.0%                       | --        | 0              | --           | 0            | --         |
| 02662 | \$0                | --         | 0.0%                       | --        | 0              | --           | 0            | --         |
| 02663 | \$329,000          | --         | 100.0%                     | --        | 96             | --           | 2            | --         |
| 02664 | \$285,000          | ↑ + 5.6%   | 95.0%                      | → + 0.1%  | 93             | ↓ - 19.5%    | 27           | ↓ - 37.2%  |
| 02666 | \$692,000          | --         | 87.1%                      | --        | 427            | --           | 2            | --         |
| 02667 | \$0                | --         | 0.0%                       | --        | 0              | --           | 0            | --         |
| 02668 | \$380,000          | ↓ - 8.4%   | 89.9%                      | ↓ - 0.3%  | 89             | ↑ + 21.9%    | 7            | ↓ - 22.2%  |
| 02669 | \$541,250          | ↓ - 54.7%  | 88.6%                      | ↓ - 11.4% | 179            | ↑ + 8,850.0% | 2            | ↑ + 100.0% |
| 02670 | \$285,000          | ↓ - 20.8%  | 88.8%                      | ↓ - 2.8%  | 121            | ↓ - 29.7%    | 11           | → 0.0%     |
| 02671 | \$775,413          | ↑ + 172.1% | 77.3%                      | ↓ - 10.3% | 265            | ↑ + 46.3%    | 3            | → 0.0%     |
| 02672 | \$316,250          | ↓ - 74.4%  | 95.2%                      | ↑ + 7.3%  | 190            | ↑ + 46.7%    | 2            | → 0.0%     |
| 02673 | \$240,000          | → 0.0%     | 90.8%                      | ↓ - 3.4%  | 125            | ↑ + 3.5%     | 33           | → 0.0%     |
| 02675 | \$314,000          | ↑ + 6.5%   | 92.5%                      | ↑ + 2.0%  | 133            | ↑ + 6.4%     | 17           | ↓ - 29.2%  |

# Marketwatch Report

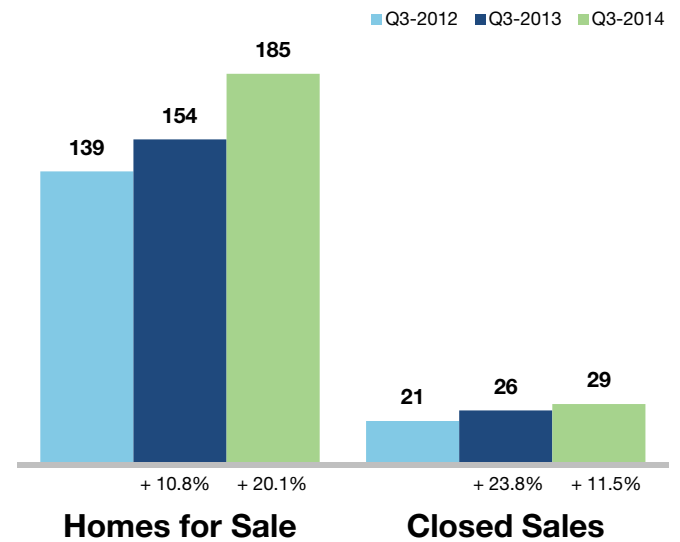
## Q3-2014



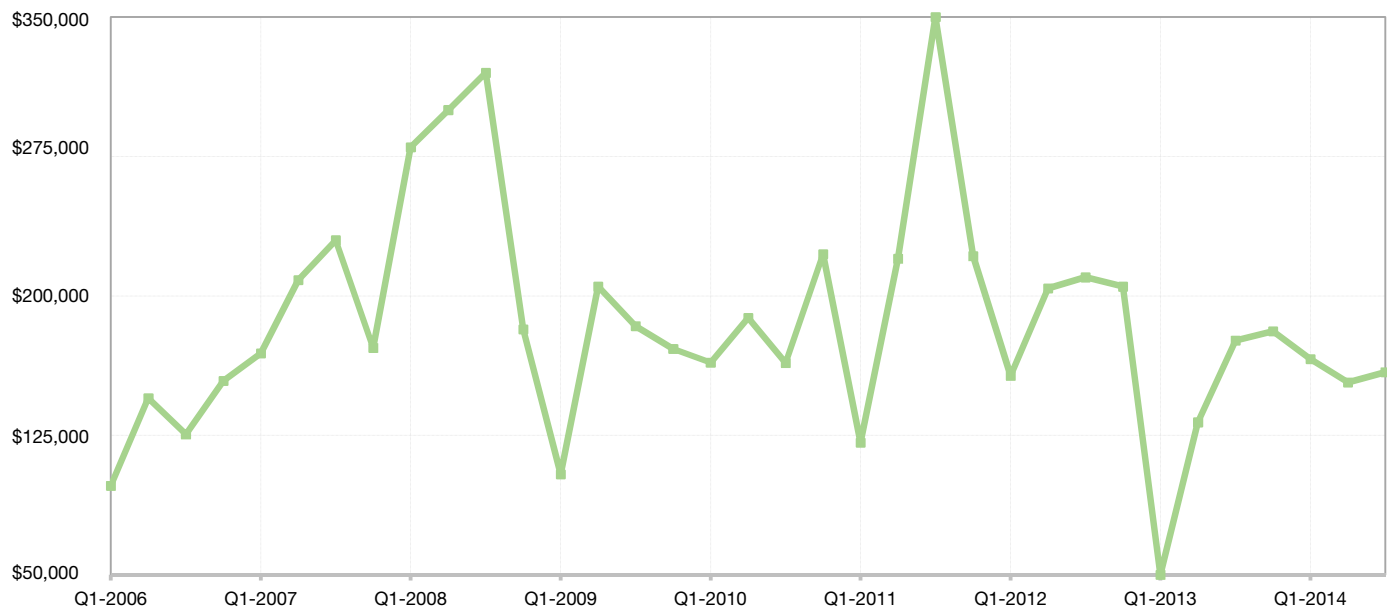
## Berkshire County

| Key Metrics                | Q3-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$159,000 | - 9.7%   |
| Average Sales Price        | \$203,984 | - 1.4%   |
| Pct. of Orig. Price Rec'd. | 85.4%     | - 3.3%   |
| Homes for Sale             | 185       | + 20.1%  |
| Closed Sales               | 29        | + 11.5%  |
| Months Supply              | 22.9      | - 4.6%   |
| Days on Market             | 129       | - 10.3%  |

### Market Activity



### Historical Median Sales Price for Berkshire County



# Marketwatch Report

Q3-2014



## Berkshire County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Days on Market |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|----------------|------------|--------------|------------|
|       | Q3-2014            | 1-Yr Chg   | Q3-2014                    | 1-Yr Chg   | Q3-2014        | 1-Yr Chg   | Q3-2014      | 1-Yr Chg   |
| 01011 | \$132,500          | ↓ - 55.7%  | 94.0%                      | ↑ + 1.5%   | 167            | ↓ - 39.1%  | 5            | ↑ + 25.0%  |
| 01029 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01201 | \$62,500           | ↓ - 45.7%  | 90.6%                      | ↓ - 9.7%   | 57             | ↑ + 90.0%  | 1            | ↓ - 66.7%  |
| 01202 | \$0                | → 0.0%     | 0.0%                       | --         | 0              | → 0.0%     | 0            | → 0.0%     |
| 01203 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01220 | \$75,000           | --         | 57.5%                      | --         | 164            | --         | 1            | --         |
| 01222 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01223 | \$195,000          | ↑ + 22.5%  | 87.6%                      | ↓ - 2.4%   | 137            | ↓ - 43.1%  | 13           | ↑ + 116.7% |
| 01224 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01225 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 01226 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 01227 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01229 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01230 | \$74,900           | --         | 100.0%                     | --         | 37             | --         | 1            | --         |
| 01235 | \$150,000          | --         | 89.3%                      | --         | 116            | --         | 1            | --         |
| 01236 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01237 | \$111,000          | --         | 85.5%                      | --         | 3              | --         | 1            | --         |
| 01238 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 01240 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01242 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01244 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01245 | \$517,000          | --         | 91.5%                      | --         | 13             | --         | 1            | --         |
| 01247 | \$118,888          | ↓ - 44.2%  | 90.6%                      | ↓ - 2.6%   | 57             | ↓ - 40.6%  | 3            | ↑ + 200.0% |
| 01252 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01253 | \$265,000          | ↑ + 2.9%   | 81.8%                      | ↓ - 11.0%  | 198            | ↑ + 133.6% | 5            | ↓ - 16.7%  |
| 01254 | \$115,000          | --         | 76.7%                      | --         | 113            | --         | 1            | --         |
| 01255 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 01256 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 01257 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 01258 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01259 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01260 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01262 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01263 | \$0                | → 0.0%     | 0.0%                       | --         | 0              | → 0.0%     | 0            | → 0.0%     |
| 01264 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01266 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01267 | \$84,000           | ↓ - 88.2%  | 67.7%                      | ↓ - 5.1%   | 294            | ↓ - 40.8%  | 1            | → 0.0%     |
| 01270 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 01343 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |

# Marketwatch Report

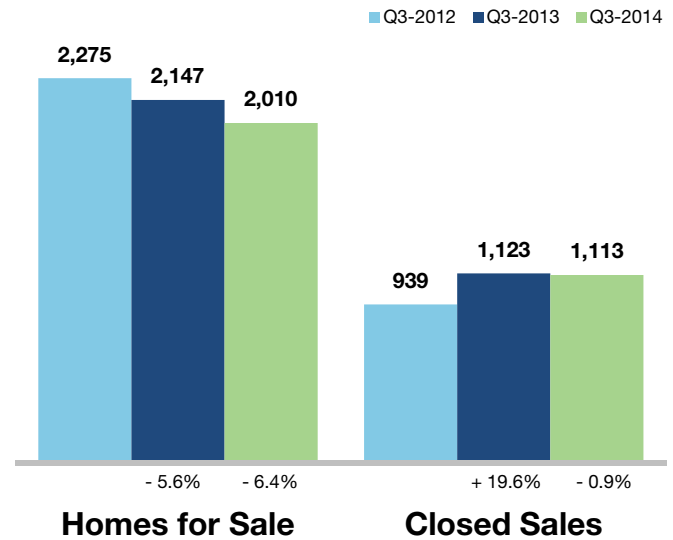
## Q3-2014



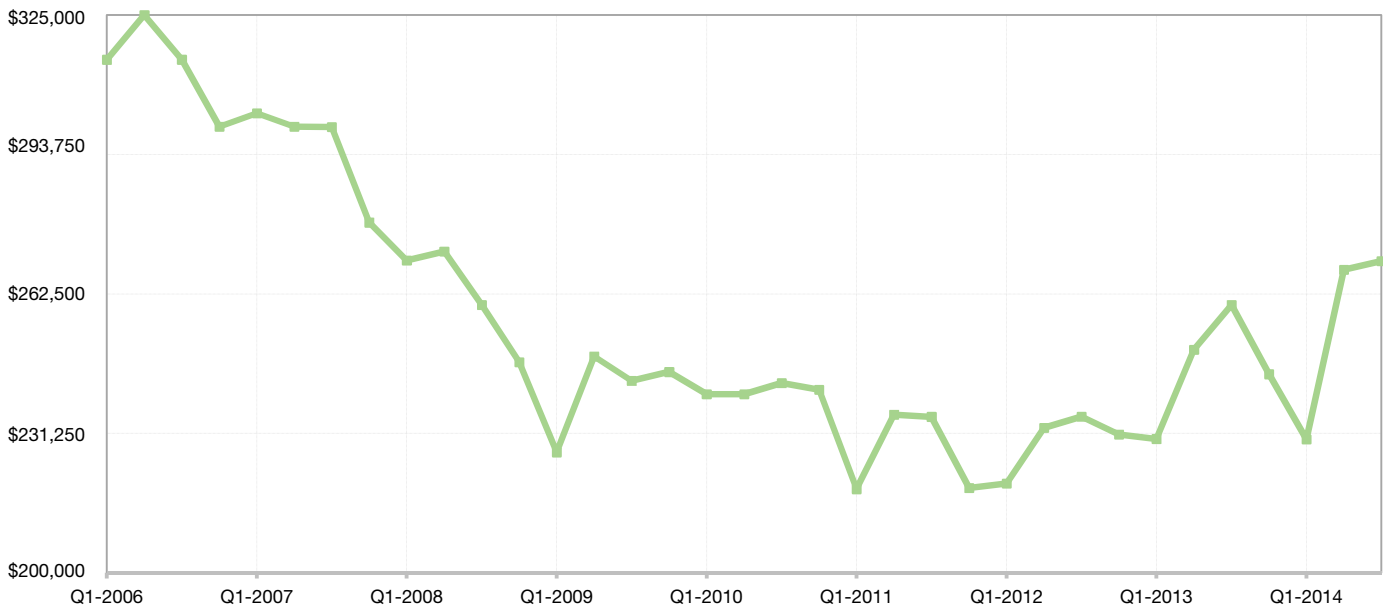
## Bristol County

| Key Metrics                | Q3-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$269,850 | + 3.8%   |
| Average Sales Price        | \$305,653 | + 5.3%   |
| Pct. of Orig. Price Rec'd. | 94.4%     | + 0.3%   |
| Homes for Sale             | 2,010     | - 6.4%   |
| Closed Sales               | 1,113     | - 0.9%   |
| Months Supply              | 6.3       | - 7.7%   |
| Days on Market             | 89        | + 8.8%   |

### Market Activity



### Historical Median Sales Price for Bristol County





# Marketwatch Report

Q3-2014



## Bristol County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Days on Market |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|----------------|------------|--------------|------------|
|       | Q3-2014            | 1-Yr Chg   | Q3-2014                    | 1-Yr Chg   | Q3-2014        | 1-Yr Chg   | Q3-2014      | 1-Yr Chg   |
| 02048 | \$427,500          | ↑ + 4.8%   | 97.6%                      | ↓ - 0.3%   | 57             | ↑ + 12.1%  | 56           | ↓ - 17.6%  |
| 02334 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 02356 | \$500,000          | ↑ + 26.6%  | 97.3%                      | ↓ - 0.4%   | 57             | ↓ - 2.2%   | 31           | ↓ - 36.7%  |
| 02357 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02375 | \$426,000          | ↑ + 22.6%  | 93.9%                      | ↑ + 0.2%   | 82             | ↑ + 6.3%   | 17           | ↓ - 34.6%  |
| 02702 | \$325,000          | ↑ + 20.8%  | 94.0%                      | ↑ + 0.1%   | 94             | ↑ + 7.5%   | 13           | ↑ + 18.2%  |
| 02703 | \$275,000          | ↑ + 5.9%   | 95.0%                      | ↓ - 0.7%   | 94             | ↑ + 41.3%  | 93           | ↓ - 13.9%  |
| 02712 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02714 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02715 | \$230,000          | ↓ - 27.0%  | 96.9%                      | ↑ + 1.0%   | 92             | ↓ - 9.2%   | 14           | ↑ + 27.3%  |
| 02717 | \$300,000          | ↑ + 0.2%   | 98.5%                      | ↑ + 2.0%   | 87             | ↓ - 34.1%  | 17           | ↑ + 70.0%  |
| 02718 | \$273,150          | ↑ + 23.6%  | 97.0%                      | ↑ + 3.7%   | 90             | ↑ + 12.6%  | 10           | ↓ - 50.0%  |
| 02719 | \$248,000          | ↑ + 12.7%  | 89.6%                      | ↓ - 4.0%   | 103            | ↑ + 12.5%  | 53           | ↑ + 12.8%  |
| 02720 | \$224,000          | ↑ + 7.6%   | 93.6%                      | ↑ + 2.6%   | 81             | ↓ - 27.2%  | 27           | ↓ - 27.0%  |
| 02721 | \$202,000          | ↑ + 8.6%   | 95.4%                      | ↑ + 1.7%   | 90             | ↓ - 23.6%  | 23           | → 0.0%     |
| 02722 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 02723 | \$182,500          | ↑ + 4.3%   | 96.3%                      | ↑ + 6.6%   | 57             | ↓ - 45.0%  | 10           | ↓ - 23.1%  |
| 02724 | \$182,000          | ↓ - 7.8%   | 89.5%                      | ↓ - 5.1%   | 147            | ↑ + 49.3%  | 15           | ↑ + 66.7%  |
| 02725 | \$208,000          | ↑ + 4.0%   | 96.2%                      | ↑ + 3.8%   | 63             | ↑ + 5.0%   | 13           | ↑ + 44.4%  |
| 02726 | \$248,000          | ↓ - 5.3%   | 94.0%                      | → - 0.0%   | 71             | ↓ - 18.3%  | 46           | ↑ + 31.4%  |
| 02740 | \$157,250          | ↓ - 4.7%   | 90.0%                      | ↓ - 1.0%   | 103            | ↓ - 4.7%   | 56           | ↓ - 17.6%  |
| 02741 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02742 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02743 | \$255,000          | ↑ + 10.9%  | 90.5%                      | ↓ - 1.0%   | 73             | ↓ - 15.7%  | 25           | ↑ + 19.0%  |
| 02744 | \$157,500          | ↓ - 8.7%   | 99.7%                      | ↑ + 13.0%  | 81             | ↓ - 17.5%  | 6            | ↓ - 40.0%  |
| 02745 | \$217,000          | ↑ + 9.3%   | 93.1%                      | ↑ + 1.4%   | 89             | ↓ - 8.4%   | 49           | ↑ + 2.1%   |
| 02746 | \$182,450          | ↑ + 43.1%  | 90.9%                      | ↑ + 0.4%   | 84             | ↑ + 24.1%  | 4            | → 0.0%     |
| 02747 | \$270,000          | ↓ - 5.3%   | 94.4%                      | ↑ + 0.4%   | 103            | ↑ + 31.9%  | 43           | ↑ + 30.3%  |
| 02748 | \$357,500          | ↑ + 3.6%   | 90.8%                      | ↑ + 1.2%   | 162            | ↑ + 16.7%  | 34           | ↓ - 17.1%  |
| 02760 | \$334,500          | ↓ - 6.2%   | 96.2%                      | ↓ - 1.4%   | 74             | ↑ + 55.1%  | 81           | ↑ + 15.7%  |
| 02761 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02763 | \$327,450          | ↑ + 1.4%   | 92.7%                      | ↓ - 2.2%   | 108            | ↑ + 358.0% | 8            | ↑ + 300.0% |
| 02764 | \$291,000          | ↓ - 5.2%   | 92.5%                      | ↑ + 2.8%   | 107            | ↑ + 88.7%  | 9            | ↑ + 80.0%  |
| 02766 | \$286,000          | ↑ + 1.8%   | 96.3%                      | ↑ + 1.1%   | 75             | ↓ - 2.7%   | 46           | ↑ + 4.5%   |
| 02767 | \$312,450          | ↑ + 10.4%  | 97.5%                      | ↑ + 2.7%   | 82             | → - 0.1%   | 34           | ↓ - 8.1%   |
| 02768 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02769 | \$362,000          | ↑ + 17.9%  | 92.4%                      | ↓ - 1.2%   | 148            | ↑ + 71.8%  | 28           | ↓ - 20.0%  |
| 02771 | \$278,000          | ↓ - 6.1%   | 95.2%                      | ↓ - 1.2%   | 61             | ↓ - 7.2%   | 34           | ↓ - 5.6%   |
| 02777 | \$240,750          | ↑ + 5.6%   | 92.2%                      | ↓ - 0.6%   | 105            | ↑ + 31.5%  | 34           | ↓ - 20.9%  |
| 02779 | \$285,450          | ↓ - 4.8%   | 97.3%                      | ↑ + 2.9%   | 99             | ↓ - 28.2%  | 16           | ↑ + 77.8%  |
| 02780 | \$222,250          | ↓ - 0.8%   | 96.2%                      | ↑ + 0.9%   | 89             | ↑ + 1.1%   | 106          | ↑ + 34.2%  |
| 02783 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02790 | \$304,000          | ↓ - 2.7%   | 93.8%                      | ↑ + 1.6%   | 99             | ↑ + 24.2%  | 47           | ↑ + 30.6%  |

# Marketwatch Report

Q3-2014



## Bristol County ZIP Codes Cont.

|       | Median Sales Price |          | Pct. of Orig. Price Rec'd. |          | Days on Market |          | Closed Sales |          |
|-------|--------------------|----------|----------------------------|----------|----------------|----------|--------------|----------|
|       | Q3-2014            | 1-Yr Chg | Q3-2014                    | 1-Yr Chg | Q3-2014        | 1-Yr Chg | Q3-2014      | 1-Yr Chg |
| 02791 | \$0                | --       | 0.0%                       | --       | 0              | --       | 0            | --       |

# Marketwatch Report

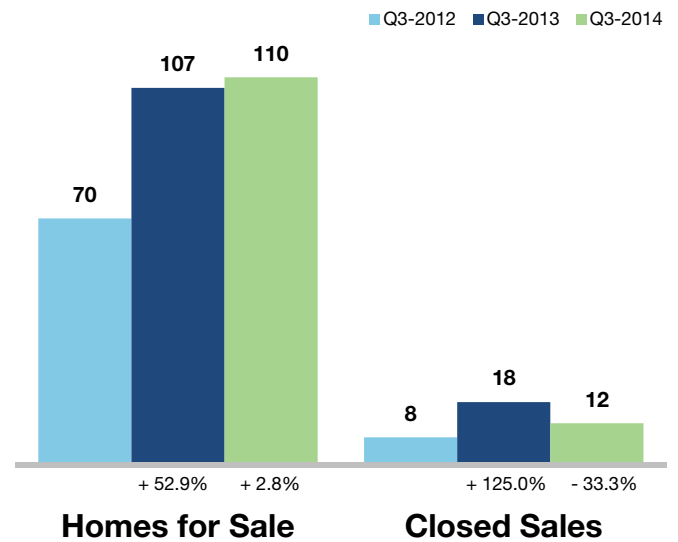
## Q3-2014



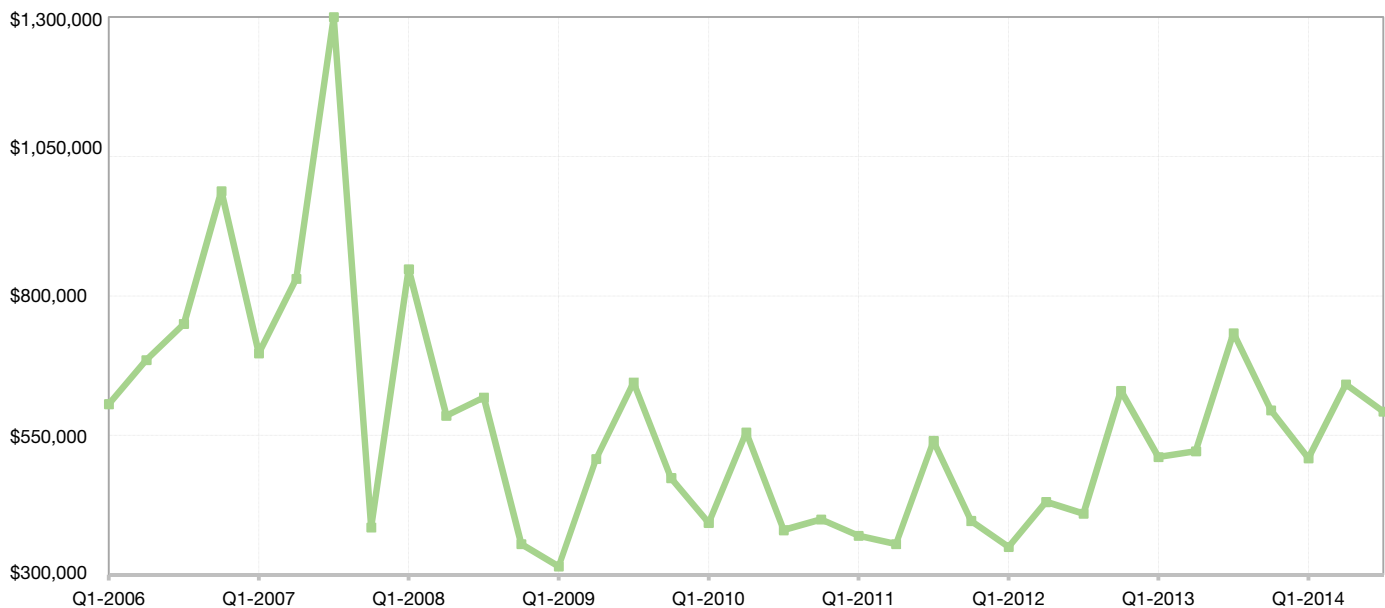
## Dukes County

| Key Metrics                | Q3-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$592,500 | - 19.2%  |
| Average Sales Price        | \$832,994 | + 7.1%   |
| Pct. of Orig. Price Rec'd. | 96.3%     | + 4.3%   |
| Homes for Sale             | 110       | + 2.8%   |
| Closed Sales               | 12        | - 33.3%  |
| Months Supply              | 24.9      | + 10.0%  |
| Days on Market             | 130       | + 14.8%  |

### Market Activity



### Historical Median Sales Price for Dukes County



# Marketwatch Report

Q3-2014



## Dukes County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |           | Days on Market |            | Closed Sales |           |
|-------|--------------------|------------|----------------------------|-----------|----------------|------------|--------------|-----------|
|       | Q3-2014            | 1-Yr Chg   | Q3-2014                    | 1-Yr Chg  | Q3-2014        | 1-Yr Chg   | Q3-2014      | 1-Yr Chg  |
| 02557 | \$550,000          | ↑ + 22.8%  | 104.3%                     | ↑ + 6.2%  | 54             | ↓ - 60.4%  | 5            | → 0.0%    |
| 02539 | \$399,000          | ↓ - 56.7%  | 91.7%                      | ↑ + 3.3%  | 176            | ↑ + 52.2%  | 3            | ↓ - 62.5% |
| 02568 | \$1,287,500        | ↑ + 2.7%   | 92.3%                      | ↓ - 0.9%  | 354            | ↑ + 326.5% | 1            | ↓ - 75.0% |
| 02575 | \$2,009,750        | ↑ + 235.0% | 93.6%                      | ↑ + 30.0% | 145            | ↑ + 52.9%  | 2            | → 0.0%    |
| 02535 | \$915,000          | --         | 79.6%                      | --        | 116            | --         | 1            | --        |
| 02713 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --        |
| 02552 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --        |
| 02573 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --        |

# Marketwatch Report

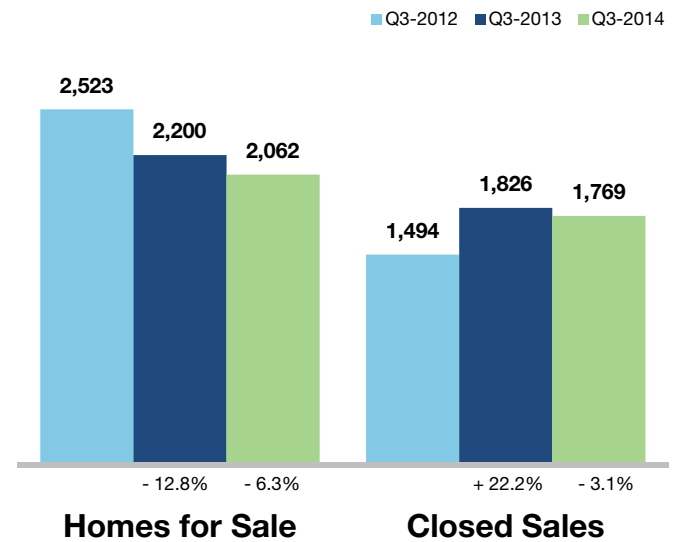
## Q3-2014



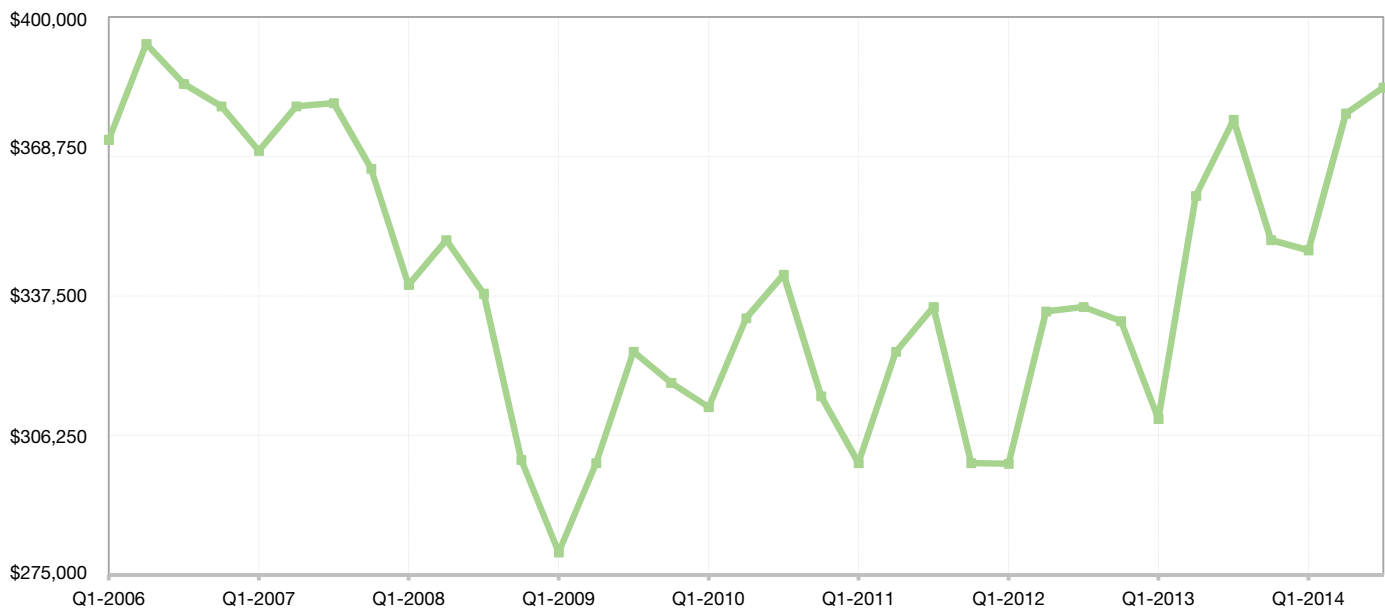
## Essex County

| Key Metrics                | Q3-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$384,200 | + 1.9%   |
| Average Sales Price        | \$458,619 | + 5.1%   |
| Pct. of Orig. Price Rec'd. | 95.9%     | - 0.1%   |
| Homes for Sale             | 2,062     | - 6.3%   |
| Closed Sales               | 1,769     | - 3.1%   |
| Months Supply              | 4.4       | - 6.4%   |
| Days on Market             | 77        | + 21.1%  |

### Market Activity



### Historical Median Sales Price for Essex County



# Marketwatch Report

Q3-2014



## Essex County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Days on Market |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|----------------|------------|--------------|------------|
|       | Q3-2014            | 1-Yr Chg   | Q3-2014                    | 1-Yr Chg   | Q3-2014        | 1-Yr Chg   | Q3-2014      | 1-Yr Chg   |
| 01810 | \$589,250          | ↑ + 7.1%   | 96.9%                      | → + 0.1%   | 57             | ↑ + 9.4%   | 106          | ↓ - 23.2%  |
| 01812 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01830 | \$268,000          | ↑ + 3.1%   | 93.5%                      | ↓ - 0.6%   | 84             | ↑ + 8.3%   | 57           | ↑ + 3.6%   |
| 01831 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01832 | \$299,750          | ↑ + 12.5%  | 96.6%                      | ↑ + 2.4%   | 113            | ↑ + 127.3% | 30           | ↓ - 21.1%  |
| 01833 | \$399,900          | ↓ - 7.0%   | 95.0%                      | ↓ - 2.2%   | 73             | ↑ + 60.2%  | 29           | → 0.0%     |
| 01834 | \$330,000          | ↓ - 10.6%  | 97.6%                      | ↑ + 0.5%   | 53             | ↑ + 28.8%  | 28           | ↑ + 47.4%  |
| 01835 | \$312,500          | ↑ + 25.0%  | 97.7%                      | ↓ - 2.4%   | 74             | ↓ - 6.0%   | 26           | ↓ - 18.8%  |
| 01840 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 01841 | \$155,000          | ↓ - 11.4%  | 96.1%                      | ↓ - 4.7%   | 82             | ↑ + 24.7%  | 33           | ↑ + 83.3%  |
| 01842 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01843 | \$193,000          | ↓ - 3.0%   | 96.9%                      | ↓ - 1.1%   | 96             | ↑ + 77.2%  | 31           | ↓ - 6.1%   |
| 01844 | \$272,000          | ↑ + 7.1%   | 96.6%                      | ↑ + 3.7%   | 73             | ↑ + 4.0%   | 110          | ↑ + 20.9%  |
| 01845 | \$505,000          | ↓ - 1.9%   | 96.4%                      | ↓ - 0.9%   | 73             | ↑ + 48.0%  | 87           | ↓ - 12.1%  |
| 01860 | \$390,360          | ↑ + 16.5%  | 96.7%                      | ↑ + 2.4%   | 94             | ↓ - 4.7%   | 21           | ↑ + 16.7%  |
| 01885 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01899 | \$0                | → 0.0%     | 0.0%                       | --         | 0              | → 0.0%     | 0            | → 0.0%     |
| 01901 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01902 | \$236,000          | ↑ + 17.4%  | 98.0%                      | ↑ + 3.4%   | 63             | ↓ - 12.7%  | 51           | ↑ + 6.3%   |
| 01903 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01904 | \$275,000          | ↑ + 0.9%   | 97.8%                      | ↑ + 1.6%   | 70             | ↑ + 25.3%  | 57           | ↑ + 39.0%  |
| 01905 | \$242,000          | ↑ + 15.2%  | 97.9%                      | ↑ + 0.8%   | 48             | ↓ - 31.1%  | 33           | ↑ + 3.1%   |
| 01906 | \$320,000          | ↑ + 10.3%  | 94.2%                      | ↓ - 2.2%   | 86             | ↑ + 89.8%  | 70           | ↑ + 22.8%  |
| 01907 | \$449,000          | ↓ - 0.7%   | 95.0%                      | ↑ + 1.6%   | 70             | ↓ - 23.9%  | 51           | ↑ + 4.1%   |
| 01908 | \$399,500          | ↓ - 21.7%  | 91.7%                      | ↑ + 3.9%   | 67             | ↓ - 70.5%  | 4            | ↓ - 42.9%  |
| 01910 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01913 | \$313,000          | ↑ + 2.0%   | 96.3%                      | ↑ + 0.5%   | 68             | ↓ - 20.5%  | 42           | ↓ - 16.0%  |
| 01915 | \$386,500          | ↑ + 3.1%   | 96.9%                      | ↑ + 0.2%   | 64             | ↑ + 26.9%  | 118          | ↑ + 7.3%   |
| 01921 | \$677,500          | ↑ + 23.6%  | 94.8%                      | ↓ - 1.4%   | 127            | ↑ + 87.0%  | 33           | ↓ - 15.4%  |
| 01922 | \$380,000          | ↓ - 6.1%   | 95.8%                      | ↓ - 0.6%   | 69             | ↓ - 7.9%   | 13           | ↑ + 30.0%  |
| 01923 | \$389,950          | ↑ + 3.7%   | 96.7%                      | ↓ - 1.6%   | 49             | ↑ + 24.0%  | 54           | ↓ - 26.0%  |
| 01929 | \$425,000          | ↓ - 3.2%   | 94.3%                      | ↓ - 3.7%   | 74             | ↑ + 32.7%  | 9            | ↓ - 10.0%  |
| 01930 | \$385,000          | ↑ + 13.6%  | 92.9%                      | ↓ - 1.5%   | 84             | ↑ + 35.0%  | 61           | → 0.0%     |
| 01931 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01936 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 01937 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01938 | \$499,500          | ↑ + 6.8%   | 94.6%                      | ↑ + 0.6%   | 101            | ↓ - 25.8%  | 43           | ↓ - 25.9%  |
| 01940 | \$613,667          | ↑ + 14.4%  | 96.3%                      | → - 0.1%   | 76             | ↑ + 22.5%  | 50           | ↓ - 7.4%   |
| 01944 | \$800,000          | ↑ + 6.3%   | 91.7%                      | ↓ - 0.3%   | 181            | ↑ + 63.3%  | 19           | ↑ + 35.7%  |
| 01945 | \$591,000          | ↑ + 10.0%  | 94.5%                      | ↓ - 1.1%   | 79             | ↑ + 48.0%  | 89           | ↑ + 12.7%  |
| 01949 | \$601,000          | ↓ - 1.3%   | 96.5%                      | ↑ + 0.1%   | 90             | ↑ + 14.6%  | 24           | ↓ - 20.0%  |
| 01950 | \$589,000          | ↑ + 16.6%  | 95.3%                      | ↑ + 0.6%   | 65             | ↑ + 9.3%   | 51           | ↓ - 16.4%  |
| 01951 | \$475,000          | ↑ + 21.1%  | 91.4%                      | ↓ - 4.8%   | 94             | ↑ + 29.9%  | 8            | ↓ - 50.0%  |

# Marketwatch Report

Q3-2014



## Essex County ZIP Codes Cont.

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Days on Market |           | Closed Sales |           |
|-------|--------------------|-----------|----------------------------|----------|----------------|-----------|--------------|-----------|
|       | Q3-2014            | 1-Yr Chg  | Q3-2014                    | 1-Yr Chg | Q3-2014        | 1-Yr Chg  | Q3-2014      | 1-Yr Chg  |
| 01952 | \$339,900          | ↑ + 10.2% | 93.3%                      | ↓ - 1.4% | 88             | ↓ - 22.8% | 27           | ↑ + 3.8%  |
| 01960 | \$359,500          | ↑ + 8.6%  | 97.2%                      | → + 0.0% | 64             | ↑ + 51.9% | 106          | ↓ - 6.2%  |
| 01961 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 01965 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 01966 | \$420,000          | ↓ - 13.4% | 90.3%                      | ↓ - 1.9% | 153            | ↑ + 73.6% | 25           | ↓ - 35.9% |
| 01969 | \$420,000          | ↓ - 1.5%  | 95.8%                      | ↓ - 1.7% | 71             | ↑ + 16.8% | 21           | ↑ + 5.0%  |
| 01970 | \$357,000          | ↑ + 16.9% | 97.2%                      | ↓ - 0.2% | 65             | ↑ + 39.8% | 73           | ↑ + 4.3%  |
| 01971 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 01982 | \$475,750          | ↑ + 0.2%  | 95.4%                      | ↓ - 3.7% | 99             | ↑ + 67.1% | 22           | ↓ - 8.3%  |
| 01983 | \$606,250          | ↑ + 23.3% | 95.7%                      | ↑ + 0.6% | 99             | ↑ + 84.7% | 26           | → 0.0%    |
| 01984 | \$653,000          | ↑ + 26.4% | 96.2%                      | ↑ + 2.2% | 80             | ↑ + 58.9% | 15           | ↓ - 16.7% |
| 01985 | \$516,000          | ↑ + 43.3% | 94.3%                      | ↓ - 2.9% | 118            | ↑ + 85.2% | 15           | → 0.0%    |
| 05501 | \$0                | → 0.0%    | 0.0%                       | --       | 0              | → 0.0%    | 0            | → 0.0%    |
| 05544 | \$0                | → 0.0%    | 0.0%                       | --       | 0              | → 0.0%    | 0            | → 0.0%    |

# Marketwatch Report

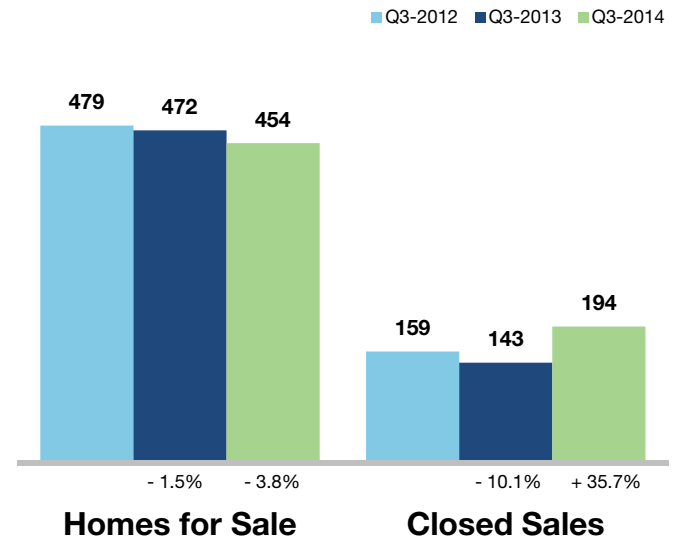
## Q3-2014



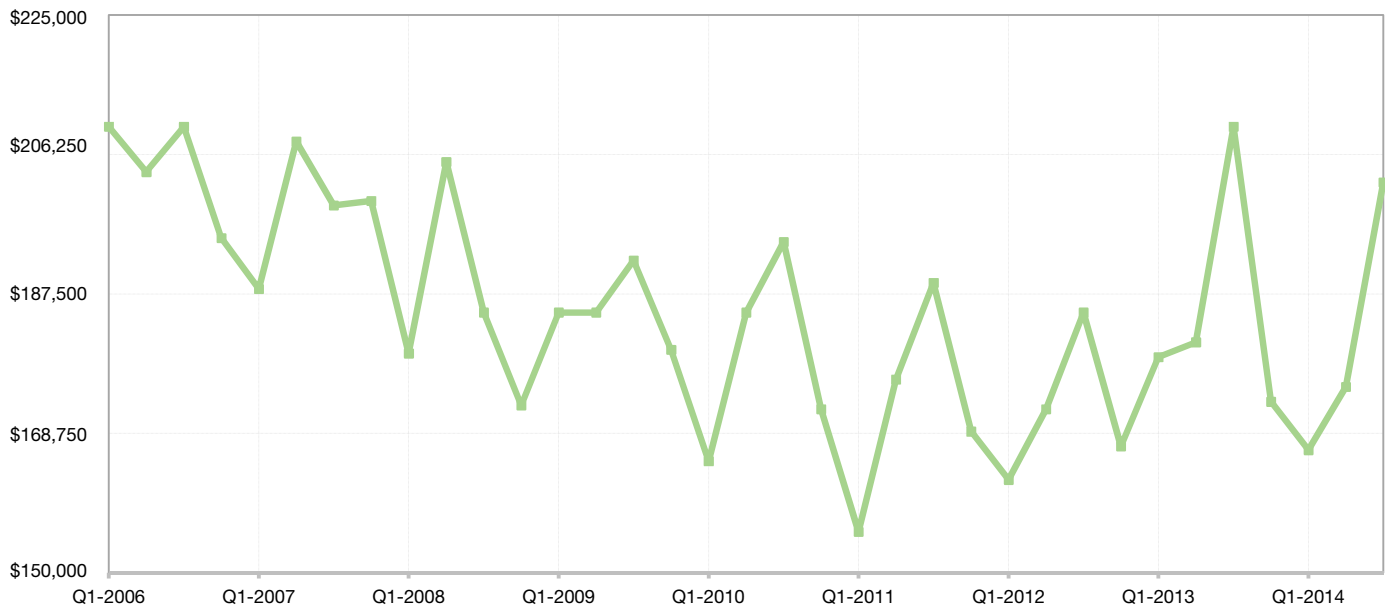
## Franklin County

| Key Metrics                | Q3-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$202,500 | - 3.6%   |
| Average Sales Price        | \$220,243 | + 1.8%   |
| Pct. of Orig. Price Rec'd. | 93.3%     | + 1.5%   |
| Homes for Sale             | 454       | - 3.8%   |
| Closed Sales               | 194       | + 35.7%  |
| Months Supply              | 10.0      | - 20.2%  |
| Days on Market             | 111       | - 11.7%  |

### Market Activity



### Historical Median Sales Price for Franklin County





# Marketwatch Report

Q3-2014



## Franklin County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Days on Market |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|----------------|------------|--------------|------------|
|       | Q3-2014            | 1-Yr Chg   | Q3-2014                    | 1-Yr Chg   | Q3-2014        | 1-Yr Chg   | Q3-2014      | 1-Yr Chg   |
| 01054 | \$325,000          | ↑ + 2.0%   | 92.5%                      | ↓ - 5.7%   | 128            | ↑ + 30.2%  | 9            | ↑ + 125.0% |
| 01072 | \$190,000          | ↓ - 29.6%  | 97.9%                      | ↑ + 3.8%   | 56             | ↑ + 17.7%  | 9            | ↑ + 80.0%  |
| 01093 | \$268,000          | ↑ + 11.7%  | 92.2%                      | ↓ - 0.4%   | 72             | ↓ - 15.3%  | 3            | ↓ - 25.0%  |
| 01301 | \$208,250          | ↑ + 3.9%   | 93.1%                      | ↑ + 1.8%   | 111            | ↓ - 6.8%   | 46           | ↑ + 58.6%  |
| 01302 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01330 | \$263,000          | ↑ + 24.6%  | 89.9%                      | → + 0.1%   | 119            | ↓ - 59.9%  | 8            | ↑ + 60.0%  |
| 01337 | \$202,000          | ↓ - 25.2%  | 92.5%                      | ↓ - 7.1%   | 146            | ↑ + 467.2% | 7            | ↑ + 133.3% |
| 01338 | \$267,250          | ↑ + 7.0%   | 95.5%                      | ↓ - 1.5%   | 90             | ↑ + 103.8% | 6            | ↑ + 200.0% |
| 01339 | \$220,000          | ↑ + 18.9%  | 91.2%                      | ↓ - 1.3%   | 106            | ↓ - 55.9%  | 3            | ↑ + 50.0%  |
| 01340 | \$195,000          | ↓ - 6.5%   | 92.8%                      | ↑ + 5.0%   | 180            | ↑ + 821.8% | 4            | ↑ + 100.0% |
| 01341 | \$286,000          | ↓ - 7.7%   | 88.2%                      | ↑ + 0.4%   | 134            | ↓ - 49.7%  | 4            | ↑ + 33.3%  |
| 01342 | \$348,000          | ↑ + 61.9%  | 96.9%                      | ↑ + 7.0%   | 43             | ↓ - 74.7%  | 3            | ↓ - 40.0%  |
| 01344 | \$167,950          | ↓ - 5.6%   | 96.1%                      | ↑ + 14.9%  | 84             | ↓ - 81.9%  | 8            | ↑ + 300.0% |
| 01346 | \$168,750          | ↑ + 10.7%  | 86.2%                      | ↑ + 23.8%  | 60             | ↓ - 82.9%  | 2            | ↑ + 100.0% |
| 01347 | \$99,000           | --         | 73.3%                      | --         | 126            | --         | 1            | --         |
| 01349 | \$142,000          | --         | 81.9%                      | --         | 255            | --         | 6            | --         |
| 01350 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01351 | \$260,000          | ↑ + 48.6%  | 92.8%                      | ↑ + 8.8%   | 37             | ↓ - 66.1%  | 3            | ↑ + 200.0% |
| 01354 | \$219,000          | ↑ + 27.0%  | 91.3%                      | ↓ - 4.1%   | 194            | ↑ + 60.2%  | 7            | ↑ + 75.0%  |
| 01360 | \$222,500          | ↓ - 9.2%   | 94.6%                      | ↓ - 1.0%   | 168            | ↑ + 94.4%  | 8            | ↓ - 11.1%  |
| 01364 | \$129,950          | ↑ + 52.9%  | 93.1%                      | ↑ + 3.4%   | 116            | ↑ + 1.1%   | 20           | ↑ + 11.1%  |
| 01366 | \$202,450          | ↑ + 3.8%   | 86.9%                      | ↑ + 0.3%   | 303            | ↑ + 604.7% | 4            | → 0.0%     |
| 01367 | \$220,000          | --         | 97.8%                      | --         | 48             | --         | 1            | --         |
| 01370 | \$185,600          | ↓ - 24.2%  | 93.6%                      | ↓ - 0.1%   | 126            | ↓ - 19.1%  | 4            | ↓ - 55.6%  |
| 01373 | \$225,000          | ↓ - 34.4%  | 97.0%                      | ↓ - 1.2%   | 80             | ↓ - 16.7%  | 11           | ↑ + 22.2%  |
| 01375 | \$240,000          | ↓ - 7.7%   | 95.6%                      | ↑ + 4.4%   | 84             | ↓ - 13.9%  | 7            | → 0.0%     |
| 01376 | \$163,865          | ↓ - 0.7%   | 94.9%                      | ↑ + 1.0%   | 78             | ↑ + 4.6%   | 10           | ↑ + 11.1%  |
| 01378 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 01379 | \$154,000          | ↑ + 46.7%  | 96.0%                      | ↑ + 10.0%  | 37             | ↓ - 39.5%  | 3            | → 0.0%     |
| 01380 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |

# Marketwatch Report

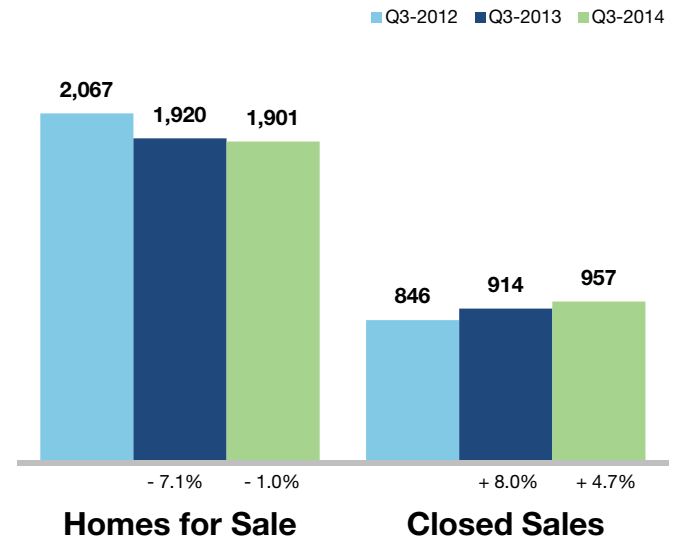
## Q3-2014



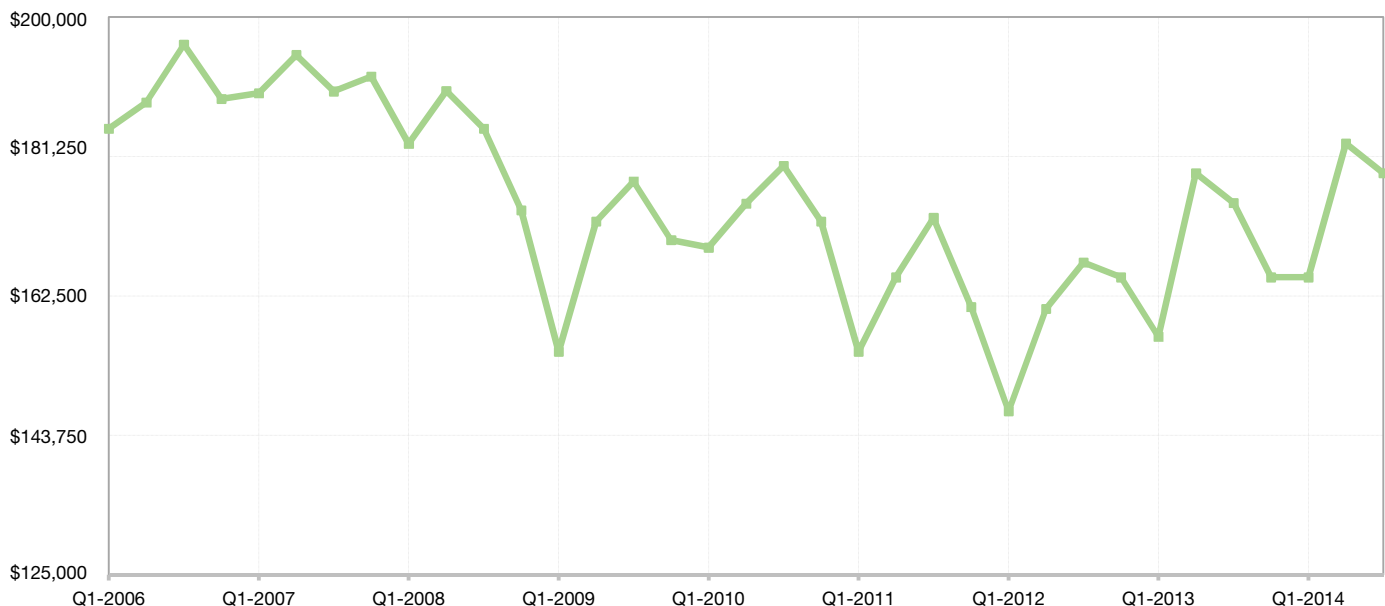
## Hampden County

| Key Metrics                | Q3-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$179,000 | + 2.3%   |
| Average Sales Price        | \$206,945 | + 1.3%   |
| Pct. of Orig. Price Rec'd. | 93.6%     | + 0.2%   |
| Homes for Sale             | 1,901     | - 1.0%   |
| Closed Sales               | 957       | + 4.7%   |
| Months Supply              | 7.2       | - 3.7%   |
| Days on Market             | 93        | + 26.1%  |

### Market Activity



### Historical Median Sales Price for Hampden County



# Marketwatch Report

Q3-2014



## Hampden County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |           | Days on Market |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|-----------|----------------|------------|--------------|------------|
|       | Q3-2014            | 1-Yr Chg   | Q3-2014                    | 1-Yr Chg  | Q3-2014        | 1-Yr Chg   | Q3-2014      | 1-Yr Chg   |
| 01001 | \$199,250          | ↑ + 2.2%   | 96.5%                      | ↑ + 2.2%  | 73             | ↑ + 21.3%  | 42           | ↑ + 20.0%  |
| 01008 | \$164,000          | ↑ + 31.2%  | 101.0%                     | ↑ + 2.2%  | 58             | ↓ - 1.1%   | 4            | ↑ + 33.3%  |
| 01009 | \$145,000          | --         | 86.3%                      | --        | 101            | --         | 1            | --         |
| 01010 | \$280,750          | ↑ + 59.5%  | 93.2%                      | ↓ - 0.6%  | 141            | ↑ + 34.8%  | 16           | ↑ + 166.7% |
| 01011 | \$132,500          | ↓ - 55.7%  | 94.0%                      | ↑ + 1.5%  | 167            | ↓ - 39.1%  | 5            | ↑ + 25.0%  |
| 01013 | \$165,000          | ↑ + 5.1%   | 94.7%                      | ↓ - 0.5%  | 86             | ↑ + 22.8%  | 37           | ↑ + 76.2%  |
| 01014 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --         |
| 01020 | \$160,000          | ↓ - 3.0%   | 94.3%                      | ↓ - 0.1%  | 97             | ↑ + 75.5%  | 65           | ↓ - 4.4%   |
| 01021 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --         |
| 01022 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --         |
| 01028 | \$234,000          | ↓ - 7.1%   | 94.3%                      | ↑ + 0.1%  | 103            | ↑ + 44.7%  | 46           | ↓ - 11.5%  |
| 01030 | \$244,935          | ↑ + 0.4%   | 91.7%                      | ↓ - 2.7%  | 104            | ↑ + 39.9%  | 22           | ↓ - 21.4%  |
| 01034 | \$222,750          | ↑ + 7.6%   | 90.7%                      | ↑ + 2.1%  | 117            | ↓ - 32.8%  | 6            | ↑ + 100.0% |
| 01036 | \$205,000          | ↓ - 10.7%  | 95.3%                      | ↑ + 0.8%  | 67             | ↑ + 13.3%  | 13           | → 0.0%     |
| 01040 | \$172,400          | ↑ + 6.4%   | 92.5%                      | ↑ + 1.5%  | 92             | ↑ + 25.3%  | 49           | ↑ + 6.5%   |
| 01041 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --         |
| 01056 | \$230,000          | ↑ + 16.8%  | 93.5%                      | ↓ - 1.8%  | 75             | ↑ + 12.7%  | 31           | ↓ - 31.1%  |
| 01057 | \$226,000          | ↑ + 29.8%  | 91.5%                      | ↑ + 2.6%  | 95             | ↓ - 6.9%   | 27           | ↑ + 35.0%  |
| 01069 | \$157,500          | ↓ - 8.2%   | 90.6%                      | ↓ - 4.2%  | 132            | ↑ + 46.5%  | 32           | ↑ + 68.4%  |
| 01071 | \$240,000          | ↑ + 23.1%  | 91.7%                      | ↑ + 0.4%  | 161            | ↑ + 364.4% | 4            | ↑ + 33.3%  |
| 01077 | \$271,500          | ↑ + 1.5%   | 94.4%                      | ↓ - 0.6%  | 68             | ↑ + 6.1%   | 30           | ↑ + 36.4%  |
| 01079 | \$223,000          | --         | 93.7%                      | --        | 93             | --         | 1            | --         |
| 01080 | \$142,250          | ↓ - 11.7%  | 89.2%                      | ↓ - 4.0%  | 222            | ↑ + 137.2% | 2            | ↓ - 60.0%  |
| 01081 | \$163,750          | ↑ + 9.6%   | 89.7%                      | ↑ + 4.8%  | 119            | ↓ - 23.3%  | 4            | ↓ - 33.3%  |
| 01085 | \$188,000          | ↓ - 6.9%   | 94.6%                      | ↑ + 0.7%  | 88             | ↑ + 26.3%  | 90           | ↑ + 18.4%  |
| 01086 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --         |
| 01089 | \$180,000          | ↑ + 1.7%   | 94.2%                      | ↑ + 1.5%  | 81             | ↑ + 28.5%  | 62           | ↓ - 4.6%   |
| 01090 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --         |
| 01095 | \$249,500          | ↓ - 3.1%   | 94.6%                      | ↑ + 1.1%  | 92             | ↑ + 4.5%   | 36           | ↓ - 34.5%  |
| 01097 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --         |
| 01101 | \$199,999          | ↓ - 34.4%  | 100.0%                     | ↑ + 9.9%  | 22             | ↓ - 78.4%  | 1            | → 0.0%     |
| 01102 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --         |
| 01103 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --         |
| 01104 | \$106,000          | ↓ - 4.9%   | 94.1%                      | ↑ + 1.4%  | 89             | ↑ + 20.8%  | 55           | ↑ + 34.1%  |
| 01105 | \$66,000           | ↓ - 1.3%   | 89.1%                      | ↓ - 12.0% | 112            | ↑ + 19.8%  | 3            | ↑ + 50.0%  |
| 01106 | \$327,000          | ↑ + 3.8%   | 93.6%                      | ↓ - 0.7%  | 74             | ↑ + 14.0%  | 77           | ↑ + 14.9%  |
| 01107 | \$205,000          | ↑ + 118.1% | 102.2%                     | ↑ + 20.1% | 97             | ↑ + 33.5%  | 3            | ↓ - 66.7%  |
| 01108 | \$125,000          | ↓ - 2.2%   | 90.2%                      | ↑ + 0.4%  | 94             | ↓ - 11.4%  | 21           | ↓ - 32.3%  |
| 01109 | \$86,500           | ↑ + 12.3%  | 86.9%                      | ↓ - 6.8%  | 172            | ↑ + 47.8%  | 32           | ↑ + 14.3%  |
| 01111 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --         |
| 01115 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --         |
| 01116 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --         |
| 01118 | \$137,300          | ↓ - 4.3%   | 93.8%                      | ↓ - 0.7%  | 85             | ↑ + 19.0%  | 60           | ↑ + 15.4%  |

# Marketwatch Report

Q3-2014



## Hampden County ZIP Codes Cont.

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Days on Market |            | Closed Sales |            |
|-------|--------------------|-----------|----------------------------|----------|----------------|------------|--------------|------------|
|       | Q3-2014            | 1-Yr Chg  | Q3-2014                    | 1-Yr Chg | Q3-2014        | 1-Yr Chg   | Q3-2014      | 1-Yr Chg   |
| 01119 | \$132,000          | ↓ - 3.6%  | 94.0%                      | ↑ + 1.9% | 64             | ↑ + 10.2%  | 31           | ↑ + 14.8%  |
| 01128 | \$168,500          | ↑ + 1.8%  | 96.8%                      | ↑ + 3.6% | 49             | ↓ - 16.3%  | 4            | ↓ - 71.4%  |
| 01129 | \$152,500          | ↑ + 7.4%  | 94.3%                      | ↓ - 1.7% | 107            | ↑ + 53.0%  | 24           | ↑ + 41.2%  |
| 01138 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --         |
| 01139 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --         |
| 01144 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --         |
| 01151 | \$142,500          | ↑ + 35.7% | 91.5%                      | → - 0.0% | 108            | ↑ + 85.4%  | 10           | ↓ - 23.1%  |
| 01152 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --         |
| 01199 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --         |
| 01223 | \$195,000          | ↑ + 22.5% | 87.6%                      | ↓ - 2.4% | 137            | ↓ - 43.1%  | 13           | ↑ + 116.7% |
| 01521 | \$157,000          | ↓ - 10.7% | 93.4%                      | ↑ + 1.9% | 103            | ↑ + 108.9% | 7            | ↓ - 56.3%  |

# Marketwatch Report

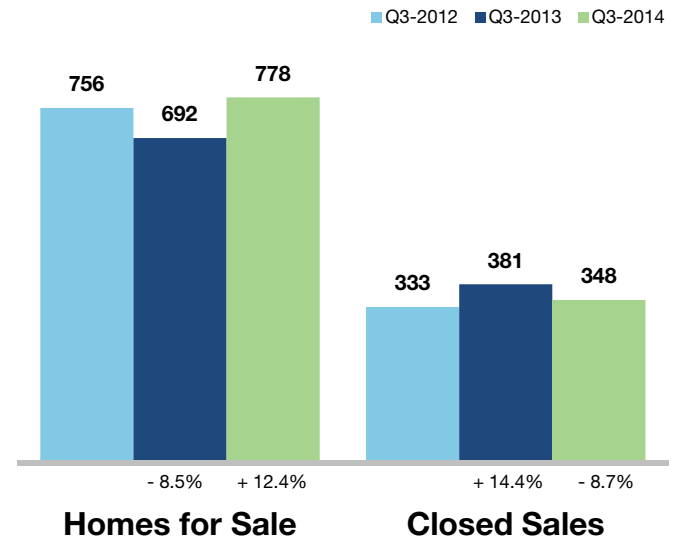
## Q3-2014



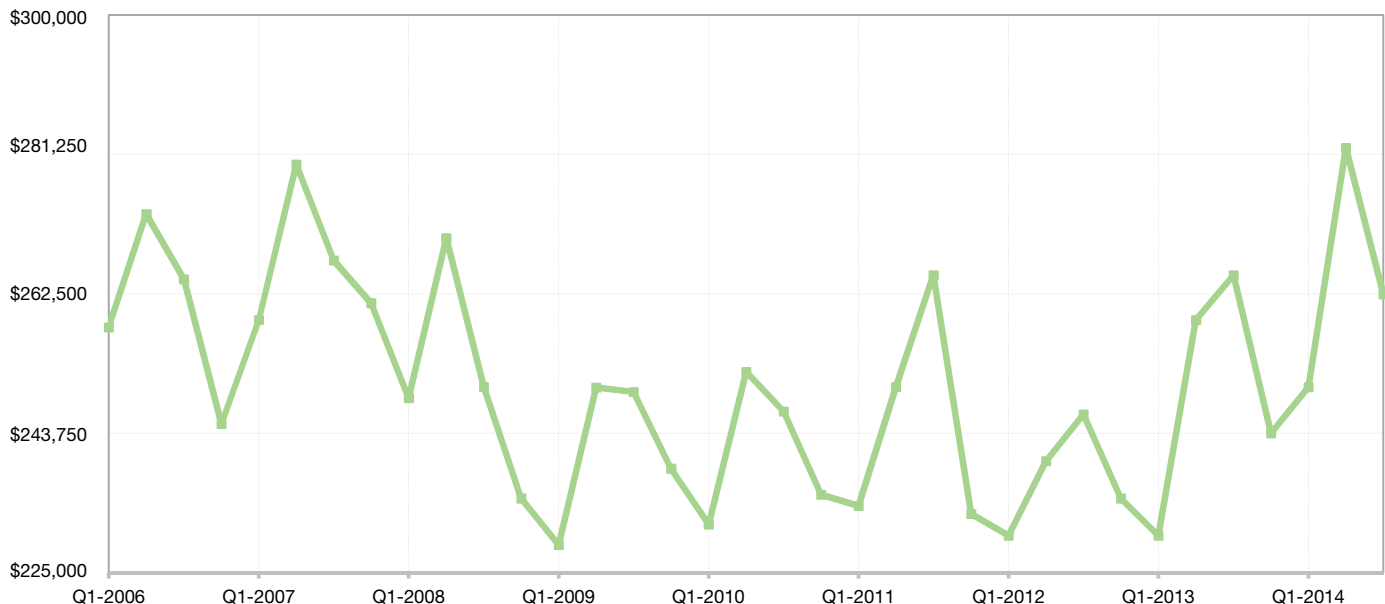
## Hampshire County

| Key Metrics                | Q3-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$262,450 | - 1.0%   |
| Average Sales Price        | \$284,531 | - 4.2%   |
| Pct. of Orig. Price Rec'd. | 94.5%     | + 0.9%   |
| Homes for Sale             | 778       | + 12.4%  |
| Closed Sales               | 348       | - 8.7%   |
| Months Supply              | 8.6       | + 15.8%  |
| Days on Market             | 99        | + 13.9%  |

### Market Activity



### Historical Median Sales Price for Hampshire County



# Marketwatch Report

Q3-2014



## Hampshire County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |           | Days on Market |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|-----------|----------------|------------|--------------|------------|
|       | Q3-2014            | 1-Yr Chg   | Q3-2014                    | 1-Yr Chg  | Q3-2014        | 1-Yr Chg   | Q3-2014      | 1-Yr Chg   |
| 01002 | \$320,000          | ↓ - 11.7%  | 94.4%                      | ↑ + 0.9%  | 87             | ↓ - 6.0%   | 47           | ↓ - 4.1%   |
| 01003 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --         |
| 01004 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --         |
| 01007 | \$245,000          | ↓ - 5.8%   | 93.5%                      | ↓ - 1.0%  | 136            | ↑ + 67.2%  | 49           | ↑ + 48.5%  |
| 01011 | \$132,500          | ↓ - 55.7%  | 94.0%                      | ↑ + 1.5%  | 167            | ↓ - 39.1%  | 5            | ↑ + 25.0%  |
| 01012 | \$299,500          | ↑ + 46.1%  | 86.9%                      | ↓ - 5.1%  | 91             | ↑ + 45.8%  | 2            | ↓ - 60.0%  |
| 01026 | \$259,500          | ↑ + 105.1% | 89.4%                      | ↓ - 10.5% | 102            | ↑ + 93.1%  | 3            | ↑ + 50.0%  |
| 01027 | \$243,863          | ↑ + 3.9%   | 95.6%                      | ↑ + 1.5%  | 78             | ↑ + 36.5%  | 48           | ↓ - 7.7%   |
| 01032 | \$178,000          | ↑ + 176.0% | 81.2%                      | ↑ + 17.2% | 262            | ↑ + 11.9%  | 3            | ↑ + 50.0%  |
| 01033 | \$240,000          | ↑ + 31.1%  | 93.2%                      | ↑ + 0.8%  | 89             | ↑ + 68.3%  | 13           | ↓ - 13.3%  |
| 01035 | \$359,900          | ↑ + 10.7%  | 94.0%                      | ↑ + 3.3%  | 178            | ↑ + 77.5%  | 15           | ↓ - 34.8%  |
| 01038 | \$343,000          | ↑ + 20.6%  | 91.3%                      | ↓ - 2.9%  | 57             | ↓ - 44.9%  | 4            | ↓ - 71.4%  |
| 01039 | \$382,488          | --         | 90.9%                      | --        | 131            | --         | 4            | --         |
| 01050 | \$202,500          | ↑ + 6.6%   | 93.6%                      | ↑ + 11.9% | 82             | ↓ - 15.4%  | 11           | ↑ + 120.0% |
| 01053 | \$310,000          | ↑ + 7.1%   | 93.1%                      | ↓ - 6.1%  | 90             | ↑ + 208.4% | 5            | ↑ + 25.0%  |
| 01054 | \$325,000          | ↑ + 2.0%   | 92.5%                      | ↓ - 5.7%  | 128            | ↑ + 30.2%  | 9            | ↑ + 125.0% |
| 01059 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --         |
| 01060 | \$357,450          | ↓ - 4.4%   | 95.7%                      | ↓ - 0.5%  | 57             | ↓ - 34.0%  | 30           | ↓ - 18.9%  |
| 01061 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --         |
| 01062 | \$283,250          | ↑ + 0.5%   | 96.9%                      | ↑ + 0.5%  | 66             | ↓ - 10.7%  | 34           | ↓ - 5.6%   |
| 01063 | \$409,000          | --         | 100.0%                     | --        | 17             | --         | 1            | --         |
| 01066 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --         |
| 01070 | \$114,000          | ↓ - 38.4%  | 95.8%                      | ↑ + 9.8%  | 56             | ↓ - 13.4%  | 1            | ↓ - 66.7%  |
| 01073 | \$270,000          | ↓ - 18.1%  | 95.3%                      | ↑ + 0.6%  | 94             | ↓ - 30.2%  | 21           | ↓ - 12.5%  |
| 01075 | \$201,500          | ↓ - 9.2%   | 97.3%                      | ↑ + 5.2%  | 72             | ↓ - 20.9%  | 37           | ↓ - 17.8%  |
| 01082 | \$174,900          | ↑ + 9.4%   | 94.5%                      | ↓ - 0.4%  | 133            | ↑ + 20.9%  | 17           | ↓ - 19.0%  |
| 01084 | \$69,500           | --         | 53.9%                      | --        | 674            | --         | 1            | --         |
| 01088 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --         |
| 01096 | \$400,000          | ↑ + 86.0%  | 89.8%                      | ↓ - 0.1%  | 240            | ↑ + 156.7% | 3            | ↓ - 50.0%  |
| 01098 | \$60,000           | ↑ + 6.4%   | 78.0%                      | ↓ - 4.5%  | 176            | ↑ + 43.1%  | 4            | ↓ - 20.0%  |
| 01243 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --         |

# Marketwatch Report

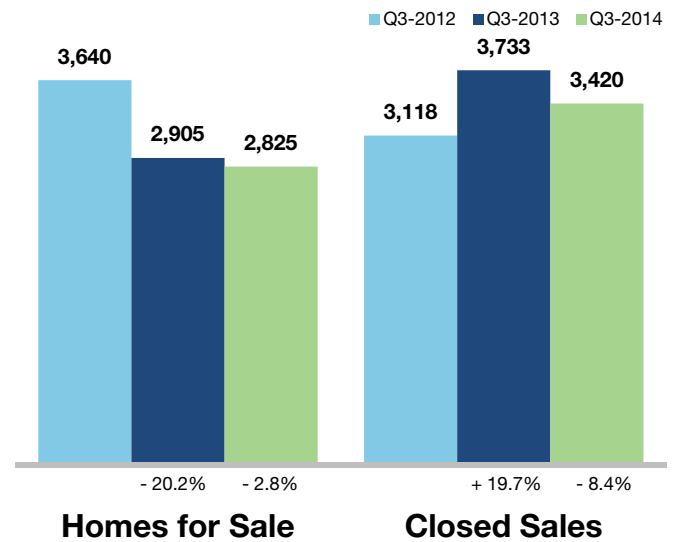
Q3-2014



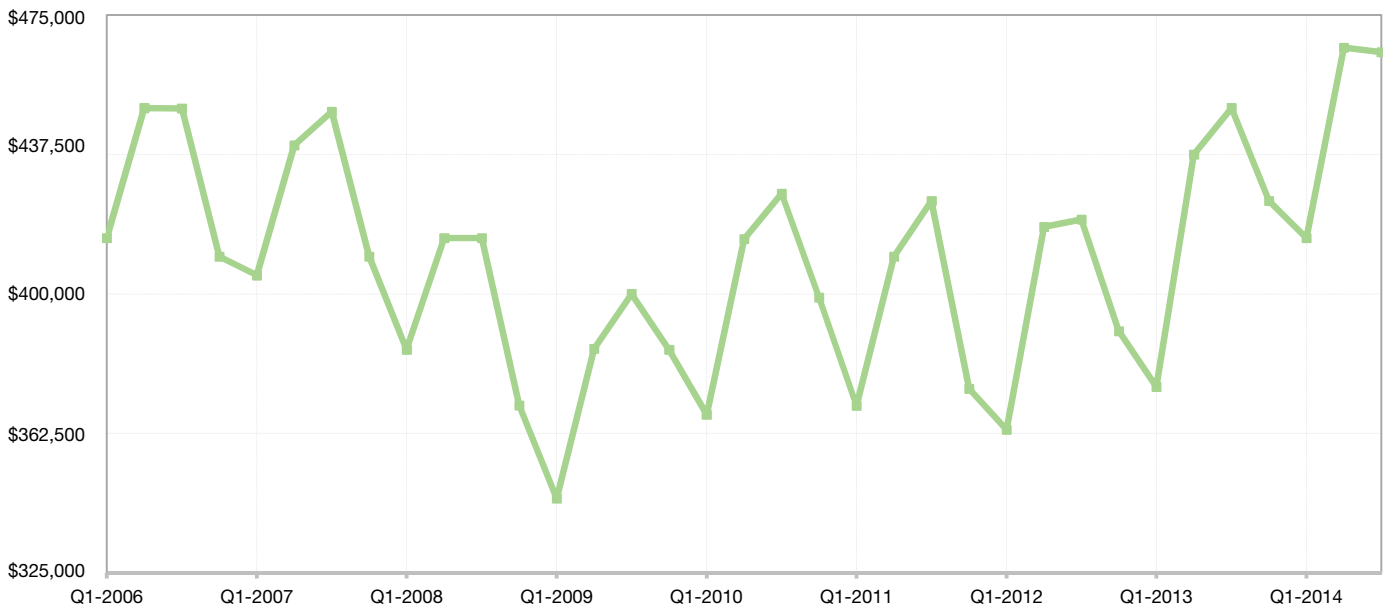
## Middlesex County

| Key Metrics                | Q3-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$465,000 | + 3.3%   |
| Average Sales Price        | \$592,058 | + 4.8%   |
| Pct. of Orig. Price Rec'd. | 98.0%     | + 0.3%   |
| Homes for Sale             | 2,825     | - 2.8%   |
| Closed Sales               | 3,420     | - 8.4%   |
| Months Supply              | 3.2       | + 1.0%   |
| Days on Market             | 54        | + 9.6%   |

### Market Activity



### Historical Median Sales Price for Middlesex County



# Marketwatch Report

Q3-2014



## Middlesex County ZIP Codes

|       | Median Sales Price |           |  | Pct. of Orig. Price Rec'd. |          |  | Days on Market |            |  | Closed Sales |            |  |
|-------|--------------------|-----------|--|----------------------------|----------|--|----------------|------------|--|--------------|------------|--|
|       | Q3-2014            | 1-Yr Chg  |  | Q3-2014                    | 1-Yr Chg |  | Q3-2014        | 1-Yr Chg   |  | Q3-2014      | 1-Yr Chg   |  |
| 01431 | \$215,000          | ↑ + 2.4%  |  | 94.0%                      | ↓ - 4.0% |  | 97             | ↑ + 60.1%  |  | 14           | ↑ + 250.0% |  |
| 01432 | \$327,500          | ↓ - 5.4%  |  | 96.9%                      | ↑ + 2.2% |  | 87             | ↓ - 8.5%   |  | 24           | ↓ - 7.7%   |  |
| 01434 | \$392,250          | ↑ + 8.4%  |  | 98.2%                      | ↓ - 0.3% |  | 23             | ↑ + 76.9%  |  | 2            | ↑ + 100.0% |  |
| 01450 | \$432,500          | ↑ + 9.5%  |  | 96.3%                      | ↑ + 1.2% |  | 76             | ↑ + 4.2%   |  | 43           | ↓ - 2.3%   |  |
| 01460 | \$439,000          | ↓ - 9.0%  |  | 95.2%                      | ↓ - 1.7% |  | 55             | ↓ - 21.1%  |  | 39           | ↑ + 14.7%  |  |
| 01463 | \$325,000          | ↑ + 16.1% |  | 95.1%                      | → - 0.1% |  | 85             | ↑ + 12.1%  |  | 31           | ↓ - 18.4%  |  |
| 01464 | \$359,000          | ↑ + 23.7% |  | 97.5%                      | ↑ + 4.8% |  | 92             | ↓ - 27.5%  |  | 17           | ↓ - 50.0%  |  |
| 01469 | \$237,250          | ↑ + 3.8%  |  | 94.2%                      | ↓ - 0.3% |  | 83             | ↓ - 5.4%   |  | 27           | ↓ - 10.0%  |  |
| 01470 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --         |  |
| 01471 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --         |  |
| 01472 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --         |  |
| 01474 | \$248,494          | ↑ + 11.3% |  | 100.0%                     | ↑ + 4.2% |  | 64             | ↓ - 45.3%  |  | 9            | ↑ + 12.5%  |  |
| 01701 | \$361,500          | ↑ + 3.3%  |  | 97.3%                      | ↓ - 0.6% |  | 47             | ↑ + 15.6%  |  | 142          | ↓ - 16.0%  |  |
| 01702 | \$346,000          | ↑ + 6.5%  |  | 96.2%                      | ↓ - 0.3% |  | 55             | ↑ + 6.6%   |  | 53           | ↑ + 26.2%  |  |
| 01703 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --         |  |
| 01704 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --         |  |
| 01705 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --         |  |
| 01718 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --         |  |
| 01719 | \$642,665          | ↑ + 27.9% |  | 96.9%                      | ↓ - 0.4% |  | 70             | ↑ + 53.5%  |  | 9            | ↓ - 43.8%  |  |
| 01720 | \$550,000          | ↑ + 4.3%  |  | 99.1%                      | ↑ + 1.1% |  | 50             | ↓ - 0.8%   |  | 82           | ↓ - 5.7%   |  |
| 01721 | \$412,800          | ↓ - 16.9% |  | 97.5%                      | ↑ + 0.2% |  | 47             | ↓ - 17.1%  |  | 56           | ↑ + 19.1%  |  |
| 01730 | \$549,000          | ↓ - 15.5% |  | 97.9%                      | ↓ - 0.7% |  | 52             | ↑ + 26.7%  |  | 42           | ↓ - 33.3%  |  |
| 01731 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --         |  |
| 01741 | \$893,750          | ↑ + 55.0% |  | 95.5%                      | ↓ - 2.2% |  | 74             | ↑ + 105.9% |  | 22           | ↑ + 57.1%  |  |
| 01742 | \$990,000          | ↑ + 21.5% |  | 97.5%                      | ↑ + 3.0% |  | 74             | ↑ + 8.9%   |  | 57           | ↓ - 6.6%   |  |
| 01746 | \$459,000          | ↑ + 11.5% |  | 98.1%                      | ↑ + 0.2% |  | 49             | ↓ - 8.9%   |  | 50           | ↓ - 24.2%  |  |
| 01748 | \$637,000          | ↑ + 7.1%  |  | 98.1%                      | ↑ + 0.3% |  | 55             | ↑ + 34.4%  |  | 76           | ↑ + 28.8%  |  |
| 01749 | \$323,425          | ↑ + 13.5% |  | 94.7%                      | ↓ - 3.7% |  | 57             | ↓ - 5.8%   |  | 52           | ↑ + 2.0%   |  |
| 01752 | \$311,250          | ↓ - 2.0%  |  | 95.8%                      | ↓ - 1.3% |  | 83             | ↑ + 64.1%  |  | 90           | ↓ - 10.0%  |  |
| 01754 | \$325,000          | ↓ - 3.6%  |  | 95.2%                      | ↓ - 1.9% |  | 67             | ↑ + 14.7%  |  | 39           | ↓ - 7.1%   |  |
| 01760 | \$520,000          | ↓ - 0.7%  |  | 97.3%                      | ↓ - 0.2% |  | 54             | ↑ + 34.0%  |  | 115          | ↑ + 2.7%   |  |
| 01770 | \$731,000          | ↓ - 8.1%  |  | 95.5%                      | ↑ + 1.3% |  | 119            | ↑ + 12.1%  |  | 19           | ↑ + 58.3%  |  |
| 01773 | \$937,500          | ↓ - 25.3% |  | 96.0%                      | ↑ + 5.9% |  | 41             | ↓ - 66.8%  |  | 16           | ↑ + 33.3%  |  |
| 01775 | \$550,000          | ↑ + 20.4% |  | 97.1%                      | ↑ + 2.4% |  | 61             | ↓ - 29.1%  |  | 27           | ↓ - 12.9%  |  |
| 01776 | \$739,000          | ↑ + 10.3% |  | 97.6%                      | ↑ + 0.9% |  | 78             | ↑ + 33.2%  |  | 97           | ↑ + 6.6%   |  |
| 01778 | \$672,000          | ↑ + 9.8%  |  | 96.3%                      | ↓ - 0.8% |  | 60             | ↑ + 36.0%  |  | 43           | ↓ - 44.2%  |  |
| 01784 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --         |  |
| 01801 | \$388,950          | ↑ + 7.1%  |  | 98.4%                      | ↑ + 1.0% |  | 43             | ↓ - 27.4%  |  | 76           | ↓ - 3.8%   |  |
| 01803 | \$454,500          | ↑ + 8.3%  |  | 96.3%                      | ↓ - 2.7% |  | 62             | ↑ + 72.3%  |  | 62           | ↓ - 11.4%  |  |
| 01805 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --         |  |
| 01807 | \$0                | → 0.0%    |  | 0.0%                       | --       |  | 0              | → 0.0%     |  | 0            | → 0.0%     |  |
| 01813 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --         |  |
| 01815 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --         |  |



# Marketwatch Report

Q3-2014



## Middlesex County ZIP Codes Cont.

|       | Median Sales Price |           |  | Pct. of Orig. Price Rec'd. |          |  | Days on Market |            |  | Closed Sales |           |  |
|-------|--------------------|-----------|--|----------------------------|----------|--|----------------|------------|--|--------------|-----------|--|
|       | Q3-2014            | 1-Yr Chg  |  | Q3-2014                    | 1-Yr Chg |  | Q3-2014        | 1-Yr Chg   |  | Q3-2014      | 1-Yr Chg  |  |
| 01821 | \$351,500          | ↑ + 3.2%  |  | 96.2%                      | ↓ - 2.0% |  | 75             | ↑ + 17.3%  |  | 106          | ↑ + 9.3%  |  |
| 01822 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |
| 01824 | \$387,250          | ↑ + 9.7%  |  | 98.1%                      | ↑ + 1.6% |  | 46             | ↑ + 6.6%   |  | 72           | ↓ - 20.9% |  |
| 01826 | \$269,950          | ↑ + 0.6%  |  | 95.4%                      | ↓ - 0.8% |  | 62             | ↑ + 3.0%   |  | 88           | ↓ - 17.8% |  |
| 01827 | \$462,000          | ↑ + 7.3%  |  | 96.6%                      | ↓ - 1.7% |  | 66             | ↓ - 36.2%  |  | 12           | ↑ + 50.0% |  |
| 01850 | \$178,250          | ↓ - 4.2%  |  | 95.8%                      | ↑ + 2.3% |  | 59             | ↓ - 22.5%  |  | 18           | ↓ - 5.3%  |  |
| 01851 | \$240,000          | ↑ + 18.8% |  | 95.4%                      | ↓ - 0.3% |  | 53             | ↑ + 69.2%  |  | 37           | ↑ + 37.0% |  |
| 01852 | \$257,500          | ↑ + 9.8%  |  | 96.1%                      | ↑ + 0.5% |  | 72             | ↑ + 78.0%  |  | 41           | ↑ + 7.9%  |  |
| 01853 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |
| 01854 | \$245,000          | ↑ + 2.3%  |  | 98.5%                      | ↑ + 2.3% |  | 53             | ↓ - 43.8%  |  | 22           | ↓ - 24.1% |  |
| 01862 | \$382,000          | ↑ + 4.3%  |  | 97.0%                      | ↓ - 1.2% |  | 64             | ↑ + 22.0%  |  | 17           | ↓ - 15.0% |  |
| 01863 | \$313,450          | ↓ - 0.6%  |  | 98.1%                      | ↑ + 2.9% |  | 42             | ↓ - 44.0%  |  | 8            | ↓ - 52.9% |  |
| 01864 | \$549,900          | ↑ + 6.9%  |  | 97.8%                      | ↑ + 0.6% |  | 57             | ↑ + 1.1%   |  | 47           | ↓ - 24.2% |  |
| 01865 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |
| 01866 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |
| 01867 | \$515,000          | ↑ + 9.5%  |  | 99.6%                      | ↑ + 2.2% |  | 37             | ↓ - 6.5%   |  | 85           | ↓ - 4.5%  |  |
| 01876 | \$345,000          | ↑ + 8.2%  |  | 96.7%                      | → - 0.1% |  | 61             | ↑ + 44.9%  |  | 86           | ↓ - 2.3%  |  |
| 01879 | \$402,000          | ↑ + 15.7% |  | 98.1%                      | ↑ + 4.6% |  | 67             | ↓ - 5.6%   |  | 35           | ↓ - 7.9%  |  |
| 01880 | \$450,000          | ↑ + 6.8%  |  | 99.5%                      | ↑ + 0.7% |  | 48             | ↑ + 38.7%  |  | 75           | ↓ - 11.8% |  |
| 01886 | \$535,000          | ↑ + 6.5%  |  | 97.2%                      | ↑ + 0.8% |  | 49             | ↓ - 46.2%  |  | 69           | ↓ - 31.7% |  |
| 01887 | \$400,000          | ↑ + 8.5%  |  | 99.4%                      | ↑ + 1.6% |  | 55             | ↑ + 45.8%  |  | 73           | ↑ + 4.3%  |  |
| 01888 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |
| 01889 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |
| 01890 | \$950,500          | ↑ + 8.6%  |  | 98.9%                      | ↓ - 0.2% |  | 51             | ↓ - 2.4%   |  | 64           | ↓ - 22.9% |  |
| 02138 | \$1,432,500        | ↑ + 11.9% |  | 110.2%                     | ↑ + 8.3% |  | 18             | ↓ - 37.9%  |  | 16           | ↓ - 15.8% |  |
| 02139 | \$870,000          | ↑ + 12.3% |  | 113.1%                     | ↑ + 0.9% |  | 25             | ↑ + 195.3% |  | 5            | → 0.0%    |  |
| 02140 | \$1,050,000        | ↑ + 13.1% |  | 107.8%                     | ↑ + 5.1% |  | 22             | ↓ - 13.0%  |  | 9            | ↓ - 25.0% |  |
| 02141 | \$756,500          | ↑ + 22.3% |  | 105.6%                     | ↓ - 4.4% |  | 22             | ↑ + 94.1%  |  | 4            | ↓ - 33.3% |  |
| 02142 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |
| 02143 | \$575,000          | ↓ - 6.1%  |  | 100.0%                     | ↓ - 1.8% |  | 35             | ↑ + 1.5%   |  | 7            | ↓ - 50.0% |  |
| 02144 | \$538,000          | ↓ - 27.5% |  | 99.3%                      | ↓ - 4.9% |  | 48             | ↑ + 407.1% |  | 3            | ↓ - 70.0% |  |
| 02145 | \$520,000          | ↑ + 24.3% |  | 103.6%                     | ↑ + 4.6% |  | 44             | ↑ + 105.4% |  | 19           | ↑ + 35.7% |  |
| 02148 | \$342,500          | ↑ + 3.8%  |  | 99.2%                      | → + 0.1% |  | 49             | ↑ + 31.1%  |  | 68           | → 0.0%    |  |
| 02149 | \$290,625          | ↑ + 11.8% |  | 93.4%                      | ↓ - 1.7% |  | 59             | ↑ + 39.2%  |  | 32           | ↑ + 3.2%  |  |
| 02153 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |
| 02155 | \$448,150          | ↑ + 8.8%  |  | 101.0%                     | ↑ + 0.9% |  | 44             | ↑ + 61.2%  |  | 93           | ↓ - 1.1%  |  |
| 02156 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |
| 02176 | \$495,000          | ↑ + 11.2% |  | 100.8%                     | ↑ + 0.6% |  | 38             | ↑ + 45.5%  |  | 79           | ↓ - 15.1% |  |
| 02180 | \$425,262          | ↑ + 2.7%  |  | 99.1%                      | ↑ + 0.7% |  | 46             | ↑ + 36.3%  |  | 52           | ↓ - 23.5% |  |
| 02238 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |
| 02420 | \$955,000          | ↑ + 7.9%  |  | 99.8%                      | ↑ + 0.6% |  | 62             | ↑ + 29.6%  |  | 69           | ↓ - 6.8%  |  |
| 02421 | \$996,500          | ↑ + 13.2% |  | 100.0%                     | ↓ - 0.9% |  | 49             | ↑ + 74.6%  |  | 70           | ↑ + 6.1%  |  |
| 02451 | \$431,000          | ↓ - 5.3%  |  | 97.8%                      | → - 0.0% |  | 36             | ↑ + 11.2%  |  | 51           | ↑ + 13.3% |  |

# Marketwatch Report

Q3-2014



## Middlesex County ZIP Codes Cont.

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Days on Market |            | Closed Sales |            |
|-------|--------------------|-----------|----------------------------|----------|----------------|------------|--------------|------------|
|       | Q3-2014            | 1-Yr Chg  | Q3-2014                    | 1-Yr Chg | Q3-2014        | 1-Yr Chg   | Q3-2014      | 1-Yr Chg   |
| 02452 | \$553,500          | ↑ + 10.7% | 97.5%                      | ↓ - 0.8% | 40             | ↑ + 15.2%  | 24           | ↓ - 11.1%  |
| 02453 | \$456,250          | ↑ + 8.9%  | 98.7%                      | ↑ + 0.6% | 39             | ↑ + 29.6%  | 34           | ↓ - 17.1%  |
| 02454 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --         |
| 02455 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --         |
| 02456 | \$627,500          | ↑ + 13.1% | 96.7%                      | ↓ - 5.9% | 21             | ↑ + 950.0% | 1            | → 0.0%     |
| 02458 | \$1,320,000        | ↑ + 21.2% | 95.3%                      | ↓ - 2.5% | 51             | ↑ + 41.9%  | 9            | ↓ - 57.1%  |
| 02459 | \$1,075,000        | → 0.0%    | 98.5%                      | ↓ - 1.7% | 42             | ↑ + 25.9%  | 48           | ↓ - 23.8%  |
| 02460 | \$910,000          | ↑ + 22.8% | 101.7%                     | ↑ + 0.5% | 34             | ↑ + 54.0%  | 10           | ↓ - 61.5%  |
| 02461 | \$892,500          | ↑ + 17.1% | 102.4%                     | ↑ + 3.6% | 18             | ↓ - 6.2%   | 12           | ↓ - 57.1%  |
| 02462 | \$817,950          | ↑ + 4.9%  | 99.4%                      | ↓ - 0.2% | 44             | ↑ + 124.7% | 10           | ↑ + 233.3% |
| 02464 | \$715,000          | ↓ - 10.3% | 104.7%                     | ↑ + 4.7% | 8              | ↓ - 79.7%  | 4            | → 0.0%     |
| 02465 | \$824,500          | ↑ + 10.7% | 98.4%                      | → + 0.1% | 43             | ↓ - 4.6%   | 32           | ↓ - 3.0%   |
| 02466 | \$802,500          | ↓ - 14.5% | 94.6%                      | ↓ - 7.0% | 29             | ↑ + 10.1%  | 10           | ↓ - 23.1%  |
| 02467 | \$1,285,600        | ↑ + 32.7% | 99.0%                      | ↑ + 2.0% | 46             | ↓ - 9.5%   | 36           | ↓ - 21.7%  |
| 02468 | \$1,257,500        | ↑ + 0.6%  | 98.4%                      | ↑ + 0.7% | 55             | ↑ + 56.8%  | 28           | ↑ + 27.3%  |
| 02471 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --         |
| 02472 | \$552,450          | ↑ + 10.7% | 101.9%                     | ↑ + 2.7% | 30             | ↓ - 13.0%  | 32           | ↓ - 17.9%  |
| 02474 | \$621,250          | ↑ + 15.0% | 102.8%                     | → - 0.0% | 20             | ↑ + 18.3%  | 46           | ↑ + 7.0%   |
| 02475 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --         |
| 02476 | \$644,800          | ↑ + 4.8%  | 105.6%                     | ↑ + 0.5% | 17             | ↓ - 7.8%   | 38           | ↓ - 9.5%   |
| 02477 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --         |
| 02478 | \$875,000          | ↑ + 4.7%  | 102.1%                     | ↑ + 1.3% | 30             | ↓ - 9.9%   | 55           | ↑ + 22.2%  |
| 02479 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --         |
| 02493 | \$1,375,000        | ↑ + 2.4%  | 94.1%                      | ↑ + 4.5% | 66             | ↓ - 39.7%  | 56           | ↓ - 6.7%   |
| 02495 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --         |

# Marketwatch Report

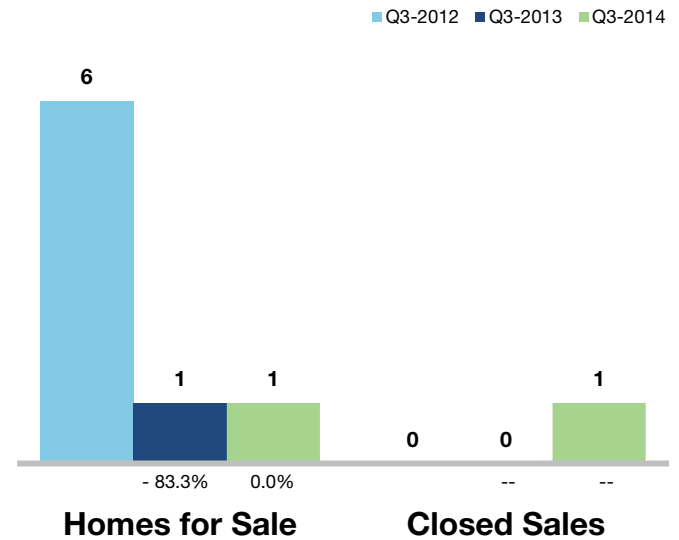
## Q3-2014



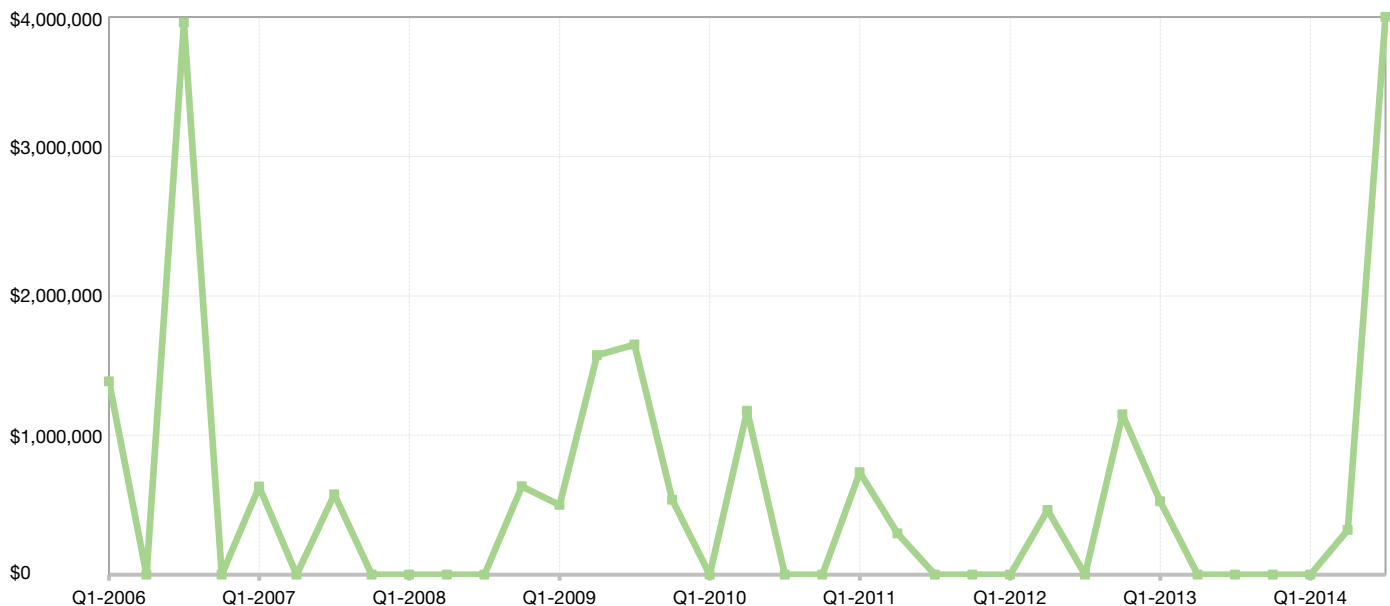
## Nantucket County

| Key Metrics                | Q3-2014     | 1-Yr Chg |
|----------------------------|-------------|----------|
| Median Sales Price         | \$4,000,000 | --       |
| Average Sales Price        | \$4,000,000 | --       |
| Pct. of Orig. Price Rec'd. | 81.8%       | --       |
| Homes for Sale             | 1           | 0.0%     |
| Closed Sales               | 1           | --       |
| Months Supply              | 0.0         | - 100.0% |
| Days on Market             | 150         | --       |

### Market Activity



### Historical Median Sales Price for Nantucket County



# Marketwatch Report

Q3-2014



## Nantucket County ZIP Codes

|       | Median Sales Price |          | Pct. of Orig. Price Rec'd. |          | Days on Market |          | Closed Sales |          |
|-------|--------------------|----------|----------------------------|----------|----------------|----------|--------------|----------|
|       | Q3-2014            | 1-Yr Chg | Q3-2014                    | 1-Yr Chg | Q3-2014        | 1-Yr Chg | Q3-2014      | 1-Yr Chg |
| 02554 | \$2,267,500        | --       | 89.5%                      | --       | 128            | --       | 2            | --       |
| 02564 | \$0                | --       | 0.0%                       | --       | 0              | --       | 0            | --       |
| 02584 | \$0                | --       | 0.0%                       | --       | 0              | --       | 0            | --       |

# Marketwatch Report

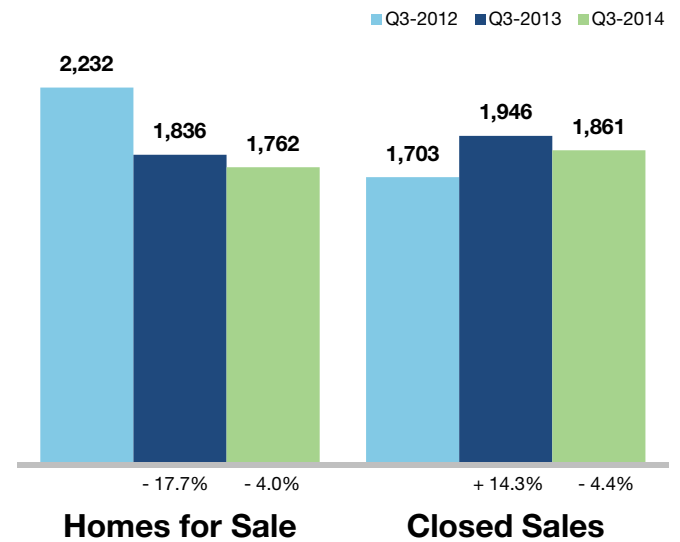
## Q3-2014



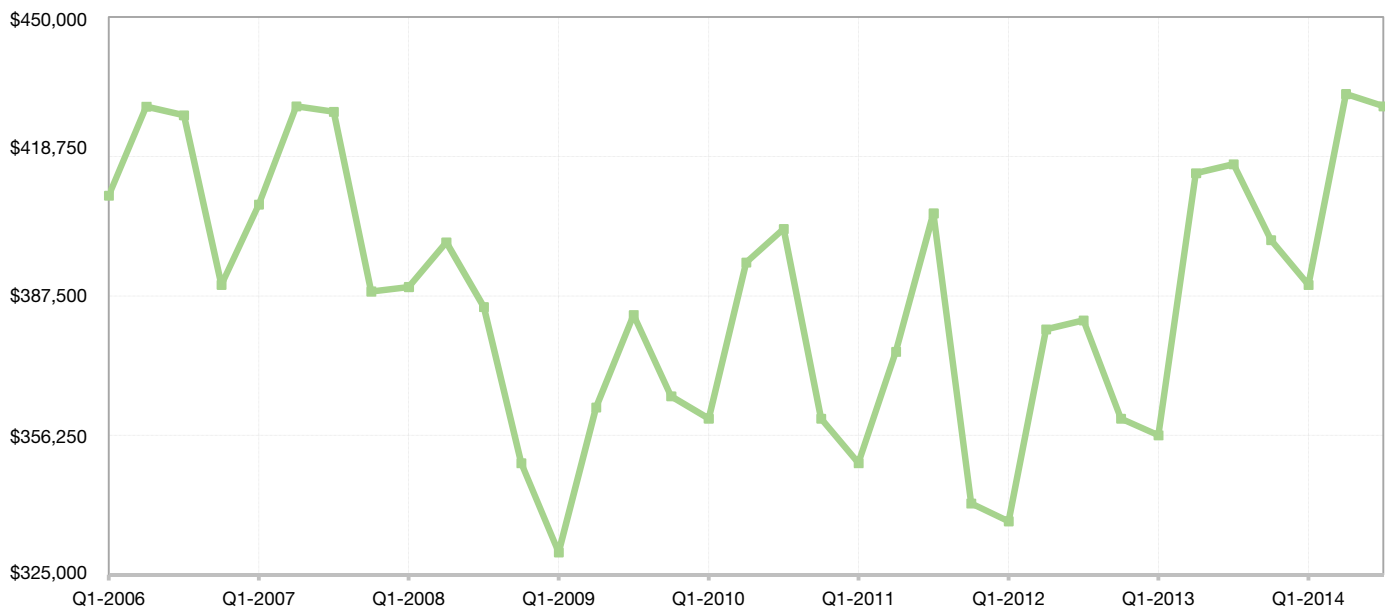
## Norfolk County

| Key Metrics                | Q3-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$430,000 | + 3.1%   |
| Average Sales Price        | \$585,032 | + 5.6%   |
| Pct. of Orig. Price Rec'd. | 96.6%     | + 0.0%   |
| Homes for Sale             | 1,762     | - 4.0%   |
| Closed Sales               | 1,861     | - 4.4%   |
| Months Supply              | 3.7       | + 1.2%   |
| Days on Market             | 59        | + 17.7%  |

### Market Activity



### Historical Median Sales Price for Norfolk County



# Marketwatch Report

Q3-2014



## Norfolk County ZIP Codes

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Days on Market |            | Closed Sales |           |
|-------|--------------------|-----------|----------------------------|----------|----------------|------------|--------------|-----------|
|       | Q3-2014            | 1-Yr Chg  | Q3-2014                    | 1-Yr Chg | Q3-2014        | 1-Yr Chg   | Q3-2014      | 1-Yr Chg  |
| 02019 | \$267,250          | ↓ - 3.7%  | 96.1%                      | ↓ - 1.4% | 66             | ↑ + 75.2%  | 54           | ↓ - 1.8%  |
| 02021 | \$471,500          | ↓ - 0.8%  | 96.2%                      | ↓ - 0.6% | 60             | ↑ + 48.0%  | 46           | ↓ - 14.8% |
| 02025 | \$815,000          | ↓ - 12.3% | 92.7%                      | ↓ - 0.8% | 99             | ↑ + 0.7%   | 51           | ↑ + 10.9% |
| 02026 | \$383,000          | ↓ - 4.3%  | 96.6%                      | ↑ + 0.4% | 40             | ↓ - 15.0%  | 69           | ↓ - 24.2% |
| 02027 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --        |
| 02030 | \$897,500          | ↑ + 8.3%  | 95.9%                      | ↑ + 2.0% | 97             | ↓ - 35.4%  | 20           | ↑ + 17.6% |
| 02032 | \$490,000          | ↑ + 34.6% | 95.0%                      | ↓ - 5.2% | 82             | ↑ + 65.3%  | 11           | ↑ + 22.2% |
| 02035 | \$372,000          | ↑ + 3.6%  | 96.5%                      | ↑ + 0.5% | 53             | ↓ - 3.0%   | 47           | → 0.0%    |
| 02038 | \$405,000          | ↑ + 12.5% | 97.2%                      | ↑ + 0.9% | 51             | ↑ + 9.7%   | 103          | ↑ + 21.2% |
| 02052 | \$604,500          | ↓ - 2.2%  | 96.1%                      | ↓ - 1.0% | 55             | ↑ + 15.7%  | 52           | ↑ + 10.6% |
| 02053 | \$425,000          | ↑ + 15.3% | 96.2%                      | ↓ - 0.5% | 61             | ↑ + 12.1%  | 57           | ↑ + 29.5% |
| 02054 | \$390,000          | ↑ + 14.2% | 97.0%                      | ↑ + 2.9% | 64             | ↑ + 36.4%  | 21           | ↑ + 5.0%  |
| 02056 | \$487,500          | ↑ + 7.7%  | 96.2%                      | ↓ - 0.8% | 93             | ↑ + 42.1%  | 52           | ↑ + 23.8% |
| 02062 | \$402,000          | ↑ + 8.6%  | 96.1%                      | ↓ - 0.9% | 71             | ↑ + 66.1%  | 55           | ↓ - 29.5% |
| 02067 | \$511,000          | ↓ - 1.9%  | 97.4%                      | ↓ - 0.3% | 51             | ↓ - 18.0%  | 89           | ↑ + 1.1%  |
| 02070 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --        |
| 02071 | \$477,500          | ↓ - 5.4%  | 94.4%                      | ↓ - 5.8% | 56             | ↑ + 81.0%  | 4            | ↑ + 33.3% |
| 02072 | \$319,000          | ↑ + 6.4%  | 96.4%                      | ↑ + 0.3% | 63             | ↑ + 47.8%  | 55           | ↓ - 41.5% |
| 02081 | \$457,500          | ↑ + 2.8%  | 95.3%                      | ↓ - 0.8% | 65             | ↑ + 3.4%   | 83           | ↑ + 1.2%  |
| 02090 | \$635,000          | → 0.0%    | 98.6%                      | ↑ + 0.7% | 48             | ↓ - 17.1%  | 41           | ↓ - 21.2% |
| 02093 | \$472,000          | ↓ - 6.5%  | 94.4%                      | ↓ - 2.7% | 87             | ↑ + 27.9%  | 47           | ↑ + 34.3% |
| 02169 | \$342,000          | ↑ + 0.6%  | 95.0%                      | ↓ - 0.5% | 56             | ↑ + 26.7%  | 87           | ↓ - 12.1% |
| 02170 | \$405,000          | ↑ + 0.9%  | 97.8%                      | ↓ - 0.7% | 39             | ↑ + 29.9%  | 38           | ↓ - 20.8% |
| 02171 | \$391,500          | ↑ + 5.8%  | 95.4%                      | ↓ - 2.8% | 61             | ↑ + 42.8%  | 36           | ↑ + 50.0% |
| 02184 | \$371,000          | ↑ + 1.4%  | 96.3%                      | ↓ - 0.5% | 51             | ↑ + 30.7%  | 82           | ↓ - 15.5% |
| 02185 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --        |
| 02186 | \$566,000          | ↑ + 7.3%  | 97.2%                      | ↑ + 0.6% | 48             | ↑ + 14.8%  | 73           | ↓ - 17.0% |
| 02187 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --        |
| 02188 | \$313,500          | ↑ + 10.4% | 97.5%                      | ↑ + 3.9% | 49             | ↓ - 19.7%  | 33           | ↓ - 15.4% |
| 02189 | \$317,500          | ↓ - 2.0%  | 96.3%                      | ↑ + 0.3% | 68             | → - 0.1%   | 33           | ↓ - 5.7%  |
| 02190 | \$367,500          | ↑ + 9.4%  | 97.8%                      | ↑ + 0.6% | 65             | ↓ - 10.4%  | 45           | ↓ - 2.2%  |
| 02191 | \$295,000          | ↑ + 2.6%  | 93.4%                      | ↓ - 1.5% | 63             | ↑ + 36.8%  | 33           | ↓ - 17.5% |
| 02269 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --        |
| 02322 | \$273,700          | ↑ + 10.6% | 96.2%                      | ↑ + 4.0% | 59             | ↑ + 16.8%  | 22           | ↑ + 29.4% |
| 02343 | \$255,500          | ↓ - 3.6%  | 95.5%                      | ↓ - 0.8% | 62             | ↑ + 7.3%   | 40           | ↑ + 17.6% |
| 02368 | \$273,400          | ↑ + 9.1%  | 97.7%                      | ↑ + 2.4% | 62             | ↑ + 39.8%  | 89           | ↑ + 12.7% |
| 02445 | \$2,517,500        | ↑ + 65.1% | 97.8%                      | ↑ + 1.3% | 59             | ↑ + 0.3%   | 24           | ↓ - 4.0%  |
| 02446 | \$1,647,000        | ↑ + 14.4% | 99.4%                      | ↓ - 5.6% | 83             | ↑ + 304.0% | 11           | ↑ + 83.3% |
| 02447 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --        |
| 02457 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --        |
| 02467 | \$1,285,600        | ↑ + 32.7% | 99.0%                      | ↑ + 2.0% | 46             | ↓ - 9.5%   | 36           | ↓ - 21.7% |
| 02481 | \$1,330,000        | ↑ + 5.6%  | 96.1%                      | ↑ + 1.5% | 63             | ↑ + 9.5%   | 57           | ↓ - 25.0% |
| 02482 | \$912,500          | ↓ - 18.5% | 97.6%                      | ↑ + 1.6% | 58             | ↑ + 17.9%  | 48           | ↑ + 20.0% |

# Marketwatch Report

Q3-2014



## Norfolk County ZIP Codes Cont.

|       | Median Sales Price |          | Pct. of Orig. Price Rec'd. |          | Days on Market |            | Closed Sales |           |
|-------|--------------------|----------|----------------------------|----------|----------------|------------|--------------|-----------|
|       | Q3-2014            | 1-Yr Chg | Q3-2014                    | 1-Yr Chg | Q3-2014        | 1-Yr Chg   | Q3-2014      | 1-Yr Chg  |
| 02492 | \$833,500          | ↑ + 5.4% | 99.1%                      | ↑ + 0.4% | 44             | ↑ + 91.7%  | 67           | ↓ - 13.0% |
| 02494 | \$744,000          | ↓ - 8.1% | 99.0%                      | ↑ + 0.5% | 48             | ↑ + 139.9% | 37           | ↑ + 37.0% |
| 02762 | \$384,500          | ↑ + 0.1% | 99.4%                      | ↑ + 0.6% | 35             | ↓ - 36.4%  | 20           | ↓ - 23.1% |

# Marketwatch Report

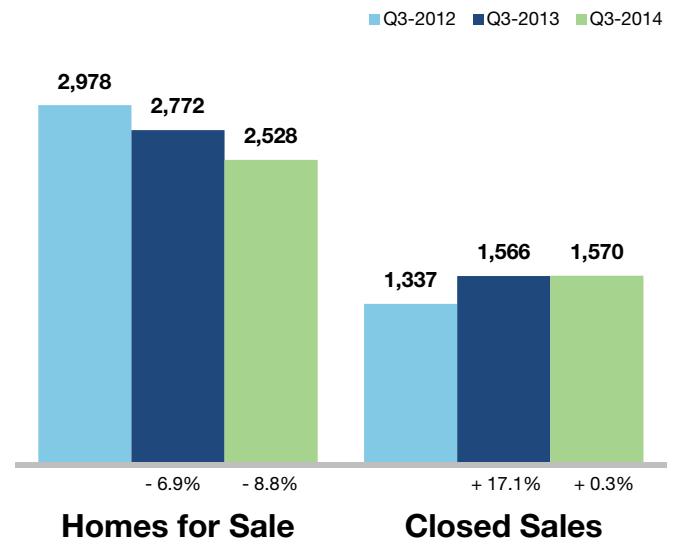
## Q3-2014



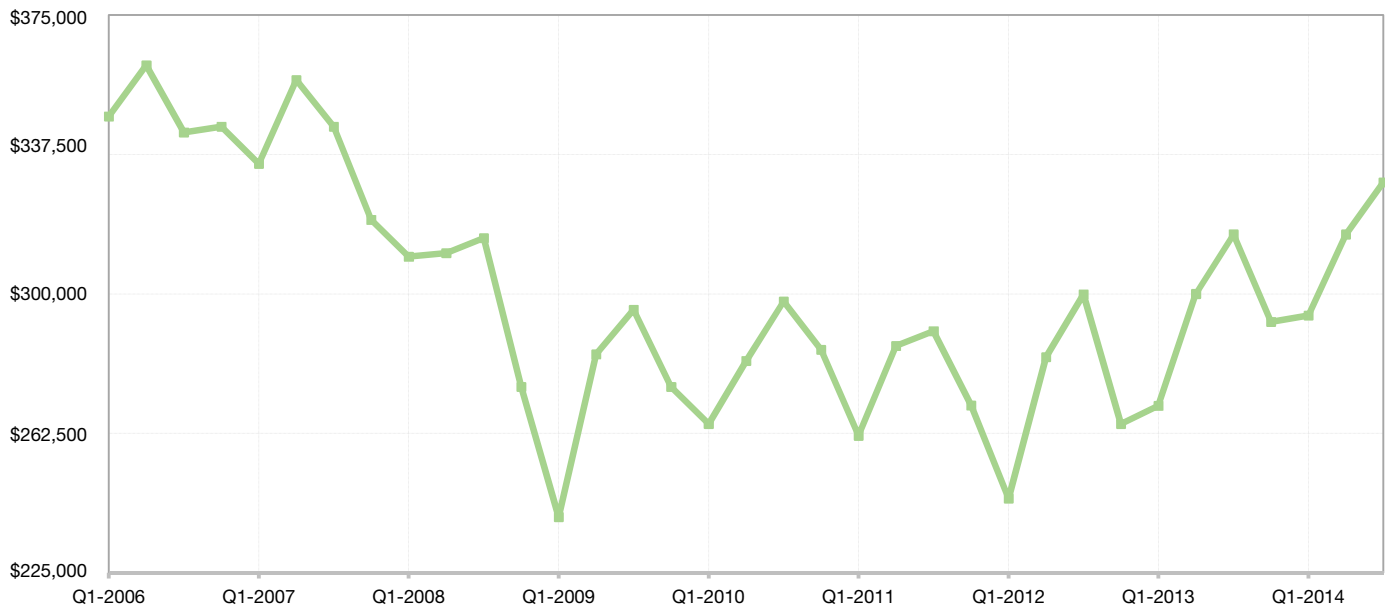
## Plymouth County

| Key Metrics                | Q3-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$330,000 | + 4.4%   |
| Average Sales Price        | \$395,216 | + 4.7%   |
| Pct. of Orig. Price Rec'd. | 94.8%     | + 0.2%   |
| Homes for Sale             | 2,528     | - 8.8%   |
| Closed Sales               | 1,570     | + 0.3%   |
| Months Supply              | 5.8       | - 12.0%  |
| Days on Market             | 90        | + 11.8%  |

### Market Activity



### Historical Median Sales Price for Plymouth County





# Marketwatch Report

Q3-2014



## Plymouth County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Days on Market |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|----------------|------------|--------------|------------|
|       | Q3-2014            | 1-Yr Chg   | Q3-2014                    | 1-Yr Chg   | Q3-2014        | 1-Yr Chg   | Q3-2014      | 1-Yr Chg   |
| 02018 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02020 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02040 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02041 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02043 | \$670,000          | ↑ + 1.1%   | 95.3%                      | ↑ + 0.7%   | 85             | ↑ + 13.1%  | 99           | ↑ + 5.3%   |
| 02044 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02045 | \$333,000          | ↑ + 1.2%   | 88.7%                      | ↓ - 4.5%   | 165            | ↑ + 78.1%  | 36           | ↑ + 9.1%   |
| 02047 | \$760,000          | --         | 83.8%                      | --         | 165            | --         | 3            | --         |
| 02050 | \$386,000          | ↑ + 7.4%   | 94.4%                      | ↑ + 1.0%   | 83             | ↑ + 28.2%  | 84           | → 0.0%     |
| 02051 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02055 | \$960,000          | ↑ + 242.9% | 87.3%                      | ↓ - 12.7%  | 79             | ↑ + 43.6%  | 1            | → 0.0%     |
| 02059 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02060 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02061 | \$500,000          | ↓ - 17.2%  | 94.7%                      | ↓ - 1.2%   | 98             | ↑ + 39.4%  | 55           | ↑ + 14.6%  |
| 02065 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02066 | \$482,500          | ↑ + 1.6%   | 93.0%                      | ↓ - 1.2%   | 93             | ↑ + 21.5%  | 85           | ↑ + 2.4%   |
| 02301 | \$220,000          | ↑ + 11.4%  | 96.3%                      | → - 0.1%   | 83             | ↑ + 42.3%  | 110          | ↑ + 32.5%  |
| 02302 | \$203,000          | ↑ + 12.8%  | 94.7%                      | ↓ - 2.9%   | 68             | ↑ + 2.3%   | 69           | ↓ - 14.8%  |
| 02303 | \$299,900          | --         | 100.0%                     | --         | 24             | --         | 1            | --         |
| 02304 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02305 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02324 | \$332,000          | ↑ + 5.7%   | 97.5%                      | ↑ + 0.5%   | 76             | ↑ + 23.6%  | 65           | ↑ + 14.0%  |
| 02325 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02327 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02330 | \$277,750          | ↑ + 6.8%   | 92.8%                      | ↓ - 1.5%   | 83             | ↑ + 3.7%   | 40           | ↓ - 2.4%   |
| 02331 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02332 | \$620,000          | ↑ + 13.2%  | 94.5%                      | ↓ - 0.2%   | 97             | ↑ + 14.1%  | 57           | ↓ - 26.9%  |
| 02333 | \$300,000          | ↓ - 0.8%   | 95.1%                      | ↓ - 2.8%   | 100            | ↑ + 43.8%  | 36           | → 0.0%     |
| 02337 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02338 | \$300,000          | ↑ + 11.1%  | 94.9%                      | ↑ + 2.8%   | 114            | ↑ + 32.5%  | 15           | ↓ - 44.4%  |
| 02339 | \$461,000          | ↑ + 9.4%   | 95.8%                      | → + 0.1%   | 63             | ↑ + 27.4%  | 35           | ↓ - 30.0%  |
| 02340 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02341 | \$300,000          | ↑ + 2.7%   | 96.1%                      | ↑ + 6.3%   | 103            | ↑ + 30.8%  | 39           | ↑ + 30.0%  |
| 02344 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02345 | \$277,250          | --         | 89.9%                      | --         | 109            | --         | 2            | --         |
| 02346 | \$247,400          | ↓ - 3.8%   | 96.5%                      | ↑ + 3.2%   | 91             | ↑ + 8.4%   | 57           | ↓ - 25.0%  |
| 02347 | \$309,250          | ↑ + 17.1%  | 94.6%                      | ↑ + 4.0%   | 99             | ↑ + 32.5%  | 30           | ↓ - 14.3%  |
| 02348 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02349 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02350 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 02351 | \$341,000          | ↑ + 4.9%   | 93.0%                      | ↓ - 3.3%   | 71             | ↑ + 9.7%   | 34           | ↓ - 24.4%  |
| 02355 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02358 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |

# Marketwatch Report

Q3-2014



## Plymouth County ZIP Codes Cont.

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Days on Market |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|----------------|------------|--------------|------------|
|       | Q3-2014            | 1-Yr Chg   | Q3-2014                    | 1-Yr Chg   | Q3-2014        | 1-Yr Chg   | Q3-2014      | 1-Yr Chg   |
| 02359 | \$334,500          | ↓ - 3.0%   | 95.9%                      | ↑ + 0.9%   | 73             | ↑ + 1.3%   | 69           | ↑ + 25.5%  |
| 02360 | \$315,000          | ↑ + 2.4%   | 95.5%                      | ↑ + 1.1%   | 88             | ↓ - 21.4%  | 201          | ↓ - 6.9%   |
| 02361 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02362 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02364 | \$370,000          | ↓ - 12.9%  | 97.9%                      | ↑ + 2.0%   | 82             | ↓ - 14.6%  | 53           | ↑ + 1.9%   |
| 02366 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 02367 | \$367,000          | ↓ - 8.2%   | 94.7%                      | ↑ + 3.7%   | 101            | ↑ + 0.8%   | 16           | ↑ + 45.5%  |
| 02370 | \$273,000          | ↑ + 8.1%   | 96.3%                      | ↑ + 1.5%   | 90             | ↑ + 9.7%   | 45           | ↓ - 16.7%  |
| 02379 | \$340,000          | ↑ + 8.6%   | 96.6%                      | ↑ + 0.2%   | 57             | ↓ - 42.9%  | 22           | ↓ - 8.3%   |
| 02381 | \$371,500          | --         | 130.4%                     | --         | 110            | --         | 1            | --         |
| 02382 | \$277,000          | ↓ - 2.8%   | 96.4%                      | ↑ + 2.6%   | 59             | ↑ + 66.2%  | 36           | ↑ + 2.9%   |
| 02532 | \$245,000          | ↓ - 6.8%   | 93.2%                      | ↑ + 0.7%   | 129            | ↑ + 33.3%  | 41           | ↓ - 2.4%   |
| 02538 | \$208,500          | ↑ + 19.1%  | 91.6%                      | ↓ - 1.0%   | 74             | ↓ - 5.2%   | 17           | ↑ + 142.9% |
| 02558 | \$208,000          | ↑ + 13.0%  | 89.4%                      | ↓ - 1.9%   | 121            | ↑ + 62.9%  | 7            | ↓ - 12.5%  |
| 02571 | \$230,000          | ↑ + 10.9%  | 92.4%                      | ↓ - 2.7%   | 99             | ↑ + 15.5%  | 65           | ↑ + 38.3%  |
| 02576 | \$238,950          | ↓ - 2.5%   | 90.7%                      | ↓ - 5.4%   | 94             | ↓ - 26.6%  | 10           | ↓ - 9.1%   |
| 02738 | \$391,900          | ↑ + 0.5%   | 89.0%                      | ↓ - 0.8%   | 146            | ↑ + 40.1%  | 21           | ↑ + 23.5%  |
| 02739 | \$451,500          | ↑ + 25.9%  | 90.3%                      | ↓ - 3.8%   | 179            | ↑ + 84.9%  | 23           | ↑ + 27.8%  |
| 02770 | \$402,000          | ↑ + 22.2%  | 96.6%                      | ↑ + 3.4%   | 92             | ↑ + 4.8%   | 18           | ↓ - 10.0%  |

# Marketwatch Report

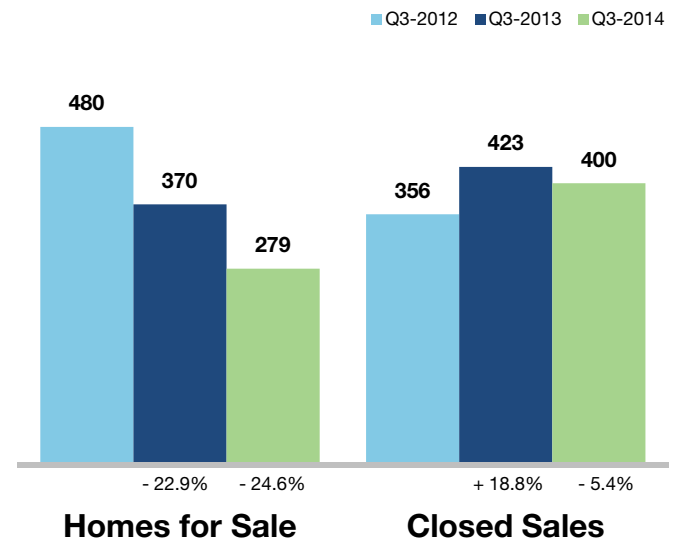
## Q3-2014



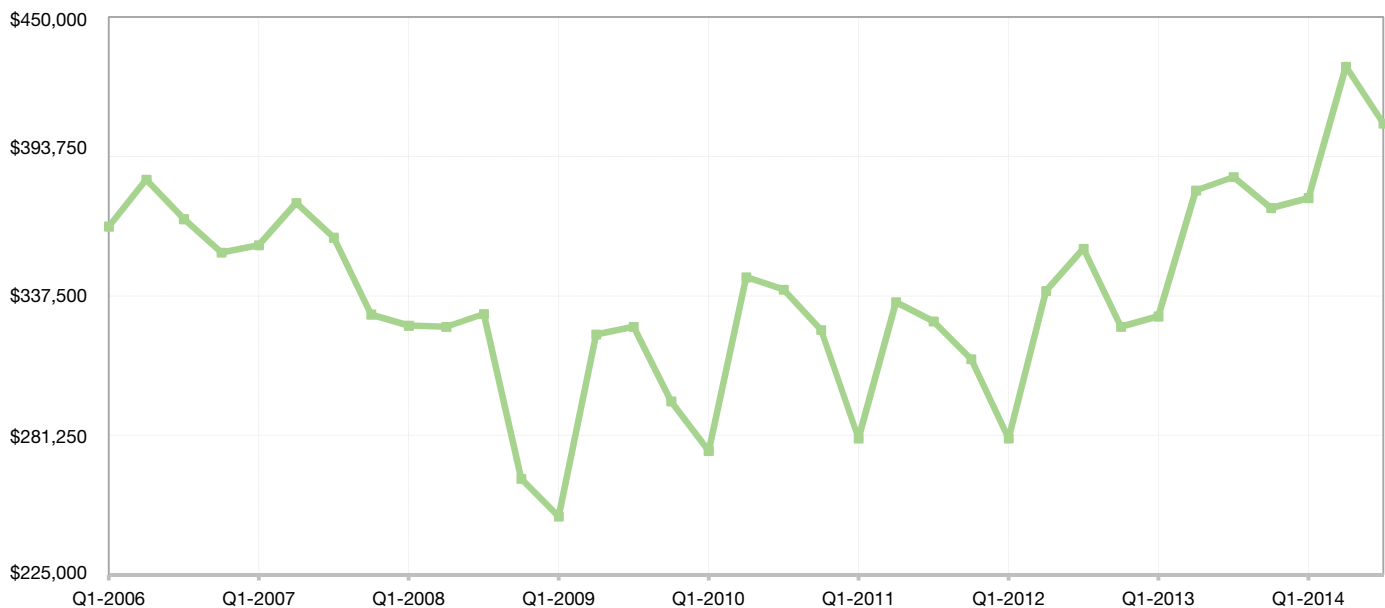
## Suffolk County

| Key Metrics                | Q3-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$407,000 | + 5.6%   |
| Average Sales Price        | \$552,731 | + 9.6%   |
| Pct. of Orig. Price Rec'd. | 98.4%     | + 0.3%   |
| Homes for Sale             | 279       | - 24.6%  |
| Closed Sales               | 400       | - 5.4%   |
| Months Supply              | 2.6       | - 22.9%  |
| Days on Market             | 51        | + 24.0%  |

### Market Activity



### Historical Median Sales Price for Suffolk County



# Marketwatch Report

Q3-2014



## Suffolk County ZIP Codes

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Days on Market |           | Closed Sales |           |
|-------|--------------------|-----------|----------------------------|----------|----------------|-----------|--------------|-----------|
|       | Q3-2014            | 1-Yr Chg  | Q3-2014                    | 1-Yr Chg | Q3-2014        | 1-Yr Chg  | Q3-2014      | 1-Yr Chg  |
| 02108 | \$3,300,000        | ↑ +44.4%  | 95.9%                      | ↑ +5.9%  | 134            | ↑ +6.3%   | 5            | ↑ +25.0%  |
| 02109 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02110 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02111 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02112 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02113 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02114 | \$2,625,000        | ↑ +45.8%  | 95.7%                      | ↓ -1.3%  | 50             | ↑ +103.3% | 5            | → 0.0%    |
| 02115 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02116 | \$3,612,000        | ↑ +100.7% | 90.4%                      | ↓ -5.2%  | 220            | ↑ +476.8% | 1            | ↓ -85.7%  |
| 02117 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02118 | \$2,050,000        | ↑ +13.6%  | 98.0%                      | ↓ -0.1%  | 13             | ↑ +15.6%  | 2            | ↓ -50.0%  |
| 02119 | \$405,000          | ↑ +11.6%  | 95.1%                      | ↑ +7.7%  | 45             | ↓ -64.4%  | 7            | → 0.0%    |
| 02120 | \$551,000          | --        | 96.6%                      | --       | 26             | --        | 3            | --        |
| 02121 | \$480,000          | ↑ +170.4% | 91.4%                      | ↓ -14.5% | 41             | ↓ -55.7%  | 1            | ↓ -50.0%  |
| 02122 | \$360,500          | ↑ +6.5%   | 98.6%                      | ↑ +0.5%  | 32             | ↑ +38.8%  | 8            | → 0.0%    |
| 02123 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02124 | \$416,024          | ↑ +17.4%  | 95.9%                      | ↓ -1.5%  | 54             | ↑ +23.4%  | 28           | ↓ -6.7%   |
| 02125 | \$527,500          | ↑ +67.5%  | 98.4%                      | ↓ -1.9%  | 47             | ↑ +21.8%  | 8            | ↑ +60.0%  |
| 02126 | \$278,000          | ↓ -2.5%   | 100.9%                     | ↑ +3.1%  | 28             | ↓ -44.9%  | 8            | ↑ +14.3%  |
| 02127 | \$510,000          | ↓ -3.0%   | 96.6%                      | ↓ -1.9%  | 51             | ↑ +143.5% | 19           | ↓ -13.6%  |
| 02128 | \$346,000          | ↑ +16.3%  | 94.5%                      | ↓ -3.9%  | 60             | ↑ +61.9%  | 12           | ↑ +20.0%  |
| 02129 | \$784,500          | ↑ +9.8%   | 101.8%                     | ↑ +1.3%  | 36             | ↑ +7.8%   | 22           | ↑ +22.2%  |
| 02130 | \$800,000          | ↑ +13.6%  | 102.6%                     | ↓ -0.3%  | 25             | ↑ +19.4%  | 19           | ↓ -20.8%  |
| 02131 | \$427,250          | ↑ +5.5%   | 101.2%                     | ↑ +1.2%  | 38             | ↑ +0.7%   | 40           | ↓ -2.4%   |
| 02132 | \$446,000          | ↑ +4.4%   | 99.0%                      | ↓ -0.2%  | 44             | ↑ +35.6%  | 67           | ↓ -19.3%  |
| 02133 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02134 | \$545,000          | ↑ +32.9%  | 96.5%                      | ↓ -4.0%  | 49             | ↑ +482.0% | 6            | ↑ +100.0% |
| 02135 | \$608,000          | ↑ +26.7%  | 98.5%                      | ↓ -0.6%  | 50             | ↑ +135.0% | 9            | ↓ -18.2%  |
| 02136 | \$335,000          | ↑ +10.0%  | 97.6%                      | ↑ +0.9%  | 51             | ↑ +16.9%  | 33           | ↓ -34.0%  |
| 02137 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02150 | \$260,000          | ↑ +3.0%   | 98.6%                      | ↑ +5.1%  | 101            | ↑ +144.6% | 5            | ↓ -37.5%  |
| 02151 | \$270,000          | ↓ -0.9%   | 98.0%                      | ↑ +1.1%  | 63             | ↑ +21.7%  | 65           | ↑ +35.4%  |
| 02152 | \$326,000          | ↑ +1.1%   | 95.9%                      | ↑ +2.3%  | 72             | ↓ -10.7%  | 27           | ↑ +12.5%  |
| 02163 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02196 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02199 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02201 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02203 | \$0                | → 0.0%    | 0.0%                       | --       | 0              | → 0.0%    | 0            | → 0.0%    |
| 02204 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02205 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02206 | \$0                | → 0.0%    | 0.0%                       | --       | 0              | → 0.0%    | 0            | → 0.0%    |
| 02210 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02211 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |

# Marketwatch Report

Q3-2014



## Suffolk County ZIP Codes Cont.

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Days on Market |          | Closed Sales |           |
|-------|--------------------|-----------|----------------------------|----------|----------------|----------|--------------|-----------|
|       | Q3-2014            | 1-Yr Chg  | Q3-2014                    | 1-Yr Chg | Q3-2014        | 1-Yr Chg | Q3-2014      | 1-Yr Chg  |
| 02212 | \$0                | --        | 0.0%                       | --       | 0              | --       | 0            | --        |
| 02215 | \$0                | --        | 0.0%                       | --       | 0              | --       | 0            | --        |
| 02217 | \$0                | → 0.0%    | 0.0%                       | --       | 0              | → 0.0%   | 0            | → 0.0%    |
| 02222 | \$0                | --        | 0.0%                       | --       | 0              | --       | 0            | --        |
| 02228 | \$0                | --        | 0.0%                       | --       | 0              | --       | 0            | --        |
| 02241 | \$0                | → 0.0%    | 0.0%                       | --       | 0              | → 0.0%   | 0            | → 0.0%    |
| 02266 | \$0                | --        | 0.0%                       | --       | 0              | --       | 0            | --        |
| 02283 | \$0                | → 0.0%    | 0.0%                       | --       | 0              | → 0.0%   | 0            | → 0.0%    |
| 02284 | \$0                | → 0.0%    | 0.0%                       | --       | 0              | → 0.0%   | 0            | → 0.0%    |
| 02293 | \$0                | → 0.0%    | 0.0%                       | --       | 0              | → 0.0%   | 0            | → 0.0%    |
| 02295 | \$0                | → 0.0%    | 0.0%                       | --       | 0              | → 0.0%   | 0            | → 0.0%    |
| 02297 | \$0                | → 0.0%    | 0.0%                       | --       | 0              | → 0.0%   | 0            | → 0.0%    |
| 02298 | \$0                | → 0.0%    | 0.0%                       | --       | 0              | → 0.0%   | 0            | → 0.0%    |
| 02467 | \$1,285,600        | ↑ + 32.7% | 99.0%                      | ↑ + 2.0% | 46             | ↓ - 9.5% | 36           | ↓ - 21.7% |

# Marketwatch Report

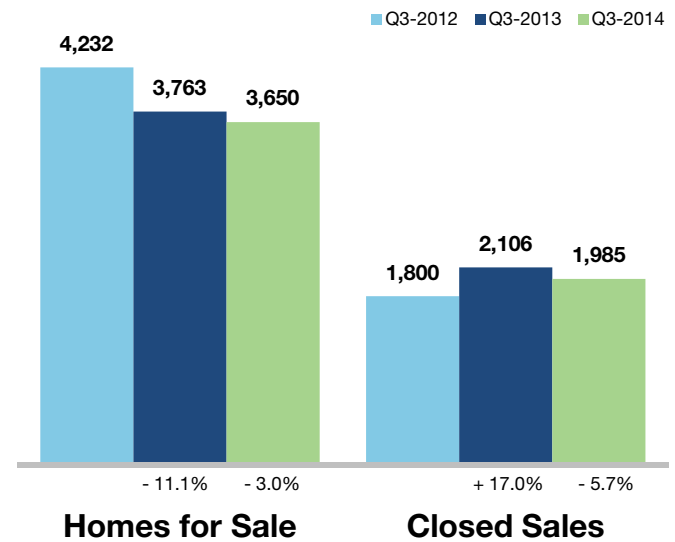
## Q3-2014



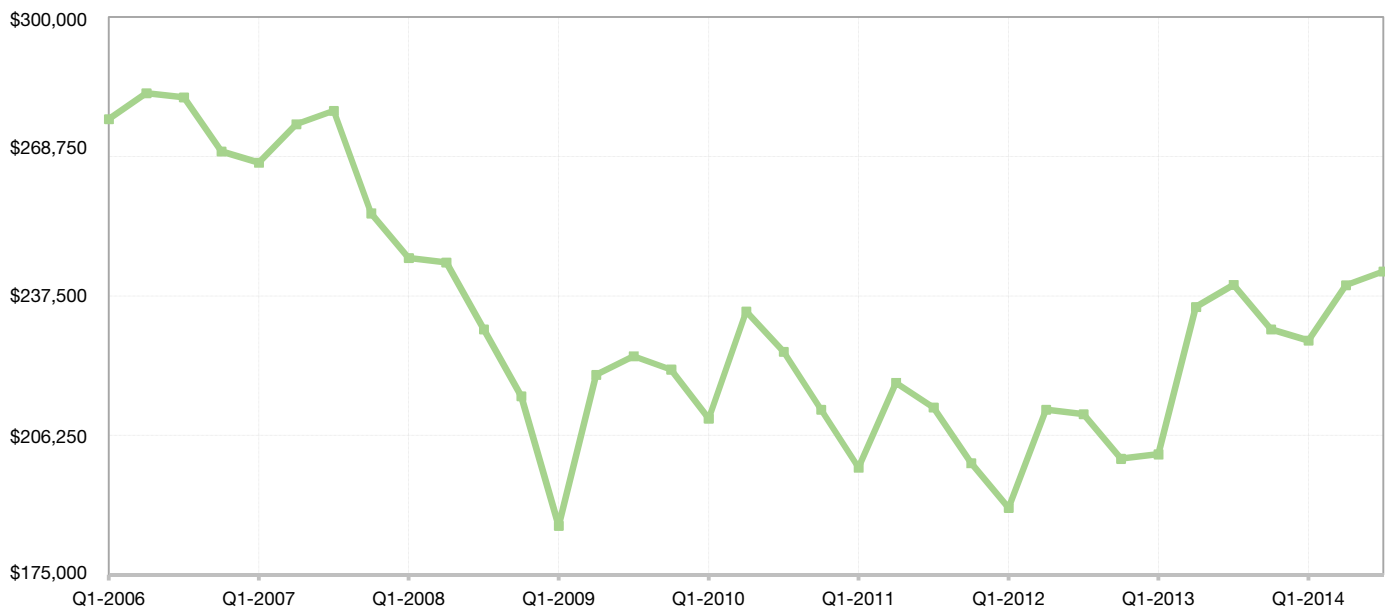
## Worcester County

| Key Metrics                | Q3-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$243,000 | + 1.3%   |
| Average Sales Price        | \$281,326 | - 1.0%   |
| Pct. of Orig. Price Rec'd. | 94.7%     | - 0.0%   |
| Homes for Sale             | 3,650     | - 3.0%   |
| Closed Sales               | 1,985     | - 5.7%   |
| Months Supply              | 6.5       | - 1.7%   |
| Days on Market             | 89        | + 9.0%   |

### Market Activity



### Historical Median Sales Price for Worcester County



# Marketwatch Report

Q3-2014



## Worcester County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Days on Market |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|----------------|------------|--------------|------------|
|       | Q3-2014            | 1-Yr Chg   | Q3-2014                    | 1-Yr Chg   | Q3-2014        | 1-Yr Chg   | Q3-2014      | 1-Yr Chg   |
| 01005 | \$173,750          | ↓ - 13.1%  | 88.6%                      | ↓ - 6.0%   | 141            | ↑ + 124.6% | 15           | → 0.0%     |
| 01031 | \$228,000          | ↑ + 16.9%  | 97.0%                      | ↑ + 2.0%   | 54             | ↓ - 57.1%  | 1            | → 0.0%     |
| 01037 | \$202,000          | ↑ + 2.3%   | 91.9%                      | ↓ - 3.3%   | 389            | ↑ + 218.4% | 2            | ↓ - 50.0%  |
| 01068 | \$148,750          | ↓ - 39.5%  | 91.2%                      | ↓ - 1.1%   | 141            | ↑ + 116.2% | 2            | ↓ - 66.7%  |
| 01074 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01083 | \$149,750          | ↑ + 8.5%   | 90.9%                      | ↑ + 5.5%   | 169            | ↑ + 66.1%  | 10           | ↑ + 25.0%  |
| 01092 | \$94,000           | --         | 104.6%                     | --         | 50             | --         | 1            | --         |
| 01094 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 01331 | \$123,000          | ↑ + 18.8%  | 92.0%                      | ↑ + 2.3%   | 118            | ↑ + 13.1%  | 42           | ↑ + 16.7%  |
| 01366 | \$202,450          | ↑ + 3.8%   | 86.9%                      | ↑ + 0.3%   | 303            | ↑ + 604.7% | 4            | → 0.0%     |
| 01368 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 01420 | \$150,450          | ↑ + 7.5%   | 90.6%                      | ↓ - 3.6%   | 120            | ↑ + 28.3%  | 84           | ↑ + 15.1%  |
| 01430 | \$244,000          | ↑ + 17.3%  | 93.8%                      | ↓ - 1.8%   | 118            | ↑ + 35.4%  | 28           | ↓ - 17.6%  |
| 01434 | \$392,250          | ↑ + 8.4%   | 98.2%                      | ↓ - 0.3%   | 23             | ↑ + 76.9%  | 2            | ↑ + 100.0% |
| 01436 | \$169,000          | ↑ + 25.7%  | 93.4%                      | ↓ - 9.9%   | 50             | ↑ + 145.1% | 4            | ↑ + 100.0% |
| 01438 | \$259,000          | ↑ + 20.5%  | 100.0%                     | → 0.0%     | 36             | ↓ - 34.5%  | 1            | → 0.0%     |
| 01440 | \$160,000          | ↑ + 11.1%  | 93.5%                      | ↑ + 2.3%   | 96             | ↓ - 10.9%  | 45           | ↓ - 4.3%   |
| 01441 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01451 | \$450,500          | ↓ - 14.8%  | 94.3%                      | ↑ + 2.5%   | 102            | ↓ - 17.0%  | 19           | ↓ - 32.1%  |
| 01452 | \$255,000          | ↑ + 17.6%  | 93.2%                      | ↓ - 0.9%   | 130            | ↑ + 3.9%   | 11           | ↑ + 10.0%  |
| 01453 | \$215,000          | ↓ - 1.8%   | 95.9%                      | ↑ + 1.0%   | 103            | ↑ + 45.2%  | 76           | ↓ - 6.2%   |
| 01462 | \$278,450          | ↑ + 16.0%  | 94.5%                      | ↓ - 1.0%   | 85             | ↑ + 23.3%  | 40           | ↓ - 7.0%   |
| 01467 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01468 | \$225,000          | ↑ + 41.5%  | 88.3%                      | ↓ - 3.1%   | 127            | ↑ + 62.2%  | 17           | ↓ - 22.7%  |
| 01473 | \$245,000          | ↑ + 3.6%   | 94.1%                      | ↓ - 3.0%   | 92             | ↑ + 23.6%  | 32           | ↑ + 23.1%  |
| 01475 | \$141,200          | ↓ - 8.5%   | 93.3%                      | ↓ - 1.4%   | 77             | ↓ - 28.4%  | 34           | ↑ + 36.0%  |
| 01477 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01501 | \$217,000          | ↓ - 0.3%   | 96.1%                      | ↑ + 0.9%   | 76             | ↑ + 61.9%  | 57           | ↑ + 9.6%   |
| 01503 | \$422,500          | ↓ - 10.9%  | 100.4%                     | ↑ + 7.7%   | 61             | ↓ - 61.5%  | 7            | ↓ - 36.4%  |
| 01504 | \$260,000          | ↑ + 6.6%   | 94.6%                      | ↓ - 3.6%   | 93             | ↑ + 23.4%  | 21           | ↑ + 16.7%  |
| 01505 | \$290,000          | ↓ - 27.5%  | 102.8%                     | ↑ + 2.3%   | 130            | ↑ + 84.1%  | 12           | ↓ - 7.7%   |
| 01506 | \$261,250          | ↓ - 3.4%   | 93.8%                      | ↓ - 3.3%   | 152            | ↑ + 14.9%  | 6            | ↓ - 50.0%  |
| 01507 | \$268,000          | ↑ + 12.6%  | 93.3%                      | ↓ - 1.2%   | 119            | ↑ + 55.5%  | 35           | ↓ - 5.4%   |
| 01508 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01509 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01510 | \$247,500          | ↑ + 34.5%  | 95.6%                      | ↑ + 1.6%   | 88             | ↑ + 38.7%  | 34           | ↑ + 30.8%  |
| 01515 | \$166,500          | ↑ + 1.1%   | 95.6%                      | ↑ + 5.3%   | 135            | ↓ - 10.4%  | 6            | ↑ + 20.0%  |
| 01516 | \$270,000          | ↓ - 9.1%   | 96.1%                      | ↑ + 1.1%   | 89             | ↓ - 11.7%  | 22           | ↑ + 4.8%   |
| 01517 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01518 | \$299,900          | ↑ + 11.9%  | 95.5%                      | ↓ - 6.7%   | 109            | ↑ + 25.0%  | 13           | ↑ + 85.7%  |
| 01519 | \$365,000          | ↓ - 18.3%  | 96.1%                      | ↓ - 0.9%   | 87             | ↓ - 0.4%   | 23           | ↓ - 11.5%  |
| 01520 | \$279,950          | ↓ - 1.7%   | 96.2%                      | ↑ + 0.1%   | 89             | ↑ + 17.2%  | 72           | ↓ - 13.3%  |
| 01522 | \$252,400          | ↓ - 9.7%   | 97.6%                      | ↑ + 0.4%   | 84             | ↑ + 72.8%  | 7            | ↓ - 30.0%  |

# Marketwatch Report

Q3-2014



## Worcester County ZIP Codes Cont.

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Days on Market |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|----------------|------------|--------------|------------|
|       | Q3-2014            | 1-Yr Chg   | Q3-2014                    | 1-Yr Chg   | Q3-2014        | 1-Yr Chg   | Q3-2014      | 1-Yr Chg   |
| 01523 | \$315,450          | ↓ - 12.4%  | 94.2%                      | ↓ - 3.0%   | 78             | ↑ + 18.2%  | 18           | ↓ - 28.0%  |
| 01524 | \$189,900          | ↓ - 12.5%  | 94.7%                      | ↑ + 2.7%   | 81             | ↑ + 10.0%  | 15           | ↓ - 44.4%  |
| 01525 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01526 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01527 | \$257,333          | ↑ + 1.9%   | 96.8%                      | ↑ + 2.6%   | 61             | ↓ - 0.8%   | 38           | ↑ + 8.6%   |
| 01529 | \$252,000          | ↓ - 32.8%  | 97.5%                      | ↑ + 1.5%   | 60             | ↓ - 47.4%  | 10           | ↑ + 100.0% |
| 01531 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 01532 | \$420,000          | ↑ + 9.1%   | 95.5%                      | ↓ - 2.1%   | 80             | ↑ + 57.3%  | 55           | → 0.0%     |
| 01534 | \$309,500          | ↑ + 8.6%   | 97.9%                      | ↑ + 3.6%   | 77             | ↓ - 38.5%  | 12           | ↓ - 42.9%  |
| 01535 | \$204,900          | ↑ + 7.0%   | 94.2%                      | ↑ + 0.5%   | 89             | ↑ + 3.3%   | 15           | ↑ + 25.0%  |
| 01536 | \$372,000          | ↑ + 9.4%   | 99.1%                      | ↑ + 2.0%   | 62             | ↓ - 33.3%  | 29           | ↑ + 38.1%  |
| 01537 | \$208,000          | ↑ + 26.8%  | 97.9%                      | → - 0.0%   | 69             | ↑ + 205.1% | 6            | ↑ + 100.0% |
| 01538 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01540 | \$195,000          | ↓ - 5.3%   | 94.0%                      | ↓ - 0.2%   | 73             | ↓ - 6.0%   | 35           | ↑ + 12.9%  |
| 01541 | \$327,500          | ↑ + 3.6%   | 90.9%                      | ↓ - 3.8%   | 95             | ↓ - 18.4%  | 14           | ↑ + 16.7%  |
| 01542 | \$242,000          | ↑ + 41.5%  | 102.3%                     | ↑ + 13.0%  | 58             | ↓ - 14.1%  | 2            | ↓ - 75.0%  |
| 01543 | \$236,500          | ↓ - 18.4%  | 95.5%                      | ↓ - 2.7%   | 89             | ↓ - 28.6%  | 25           | → 0.0%     |
| 01545 | \$419,250          | ↓ - 0.9%   | 97.3%                      | → - 0.0%   | 56             | ↓ - 7.7%   | 86           | ↓ - 28.9%  |
| 01546 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01550 | \$162,000          | ↓ - 6.8%   | 92.8%                      | ↓ - 2.5%   | 110            | ↓ - 11.9%  | 44           | ↑ + 37.5%  |
| 01560 | \$467,900          | ↑ + 4.0%   | 98.8%                      | ↓ - 0.4%   | 34             | ↓ - 20.9%  | 13           | ↓ - 23.5%  |
| 01561 | \$150,000          | --         | 68.2%                      | --         | 206            | --         | 1            | --         |
| 01562 | \$190,000          | ↓ - 16.0%  | 93.8%                      | ↑ + 1.1%   | 66             | ↓ - 46.7%  | 31           | ↑ + 47.6%  |
| 01564 | \$318,750          | ↑ + 41.7%  | 95.5%                      | ↑ + 0.8%   | 83             | ↑ + 11.1%  | 26           | ↑ + 23.8%  |
| 01566 | \$252,450          | ↓ - 12.6%  | 95.4%                      | ↑ + 2.1%   | 97             | ↓ - 2.4%   | 18           | ↓ - 14.3%  |
| 01568 | \$350,000          | ↓ - 16.7%  | 93.7%                      | ↓ - 1.3%   | 70             | ↓ - 20.0%  | 27           | ↓ - 12.9%  |
| 01569 | \$256,000          | ↓ - 7.1%   | 92.5%                      | ↓ - 3.1%   | 118            | ↑ + 76.3%  | 38           | → 0.0%     |
| 01570 | \$194,750          | ↑ + 2.8%   | 92.5%                      | ↓ - 1.5%   | 86             | ↓ - 4.2%   | 40           | ↑ + 17.6%  |
| 01571 | \$227,900          | ↓ - 0.3%   | 95.6%                      | ↑ + 1.0%   | 78             | ↓ - 37.1%  | 35           | ↓ - 2.8%   |
| 01580 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01581 | \$427,500          | ↓ - 6.6%   | 95.5%                      | ↓ - 0.6%   | 69             | ↑ + 13.8%  | 58           | ↓ - 19.4%  |
| 01582 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01583 | \$243,750          | ↓ - 14.5%  | 97.4%                      | ↑ + 3.9%   | 49             | ↓ - 52.4%  | 20           | ↑ + 33.3%  |
| 01585 | \$210,500          | ↑ + 20.6%  | 91.5%                      | ↓ - 2.7%   | 148            | ↑ + 48.1%  | 14           | ↑ + 40.0%  |
| 01586 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01588 | \$302,500          | ↓ - 6.9%   | 95.2%                      | ↓ - 0.5%   | 84             | ↑ + 30.0%  | 18           | ↓ - 33.3%  |
| 01590 | \$365,000          | ↑ + 13.6%  | 95.0%                      | → + 0.0%   | 82             | ↑ + 19.8%  | 28           | ↓ - 17.6%  |
| 01601 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01602 | \$195,750          | ↓ - 9.0%   | 94.0%                      | ↓ - 1.3%   | 81             | ↑ + 36.0%  | 70           | ↓ - 11.4%  |
| 01603 | \$181,500          | ↑ + 20.2%  | 94.3%                      | ↑ + 1.8%   | 68             | ↓ - 12.8%  | 20           | ↓ - 51.2%  |
| 01604 | \$175,000          | ↓ - 2.8%   | 95.8%                      | ↑ + 1.6%   | 73             | ↓ - 24.2%  | 55           | ↑ + 14.6%  |
| 01605 | \$189,750          | ↑ + 27.0%  | 93.7%                      | ↑ + 4.6%   | 95             | ↓ - 10.1%  | 33           | ↑ + 10.0%  |
| 01606 | \$195,000          | ↑ + 4.8%   | 95.4%                      | ↑ + 2.6%   | 73             | ↓ - 29.5%  | 43           | ↓ - 23.2%  |



# Marketwatch Report

Q3-2014



## Worcester County ZIP Codes Cont.

|       | Median Sales Price |           |  | Pct. of Orig. Price Rec'd. |           |  | Days on Market |            |  | Closed Sales |           |  |
|-------|--------------------|-----------|--|----------------------------|-----------|--|----------------|------------|--|--------------|-----------|--|
|       | Q3-2014            | 1-Yr Chg  |  | Q3-2014                    | 1-Yr Chg  |  | Q3-2014        | 1-Yr Chg   |  | Q3-2014      | 1-Yr Chg  |  |
| 01607 | \$175,000          | ↑ + 1.2%  |  | 95.3%                      | ↑ + 3.2%  |  | 74             | ↑ + 47.1%  |  | 7            | ↓ - 46.2% |  |
| 01608 | \$0                | --        |  | 0.0%                       | --        |  | 0              | --         |  | 0            | --        |  |
| 01609 | \$280,500          | ↑ + 9.0%  |  | 92.9%                      | ↑ + 1.2%  |  | 122            | ↑ + 19.7%  |  | 19           | ↓ - 34.5% |  |
| 01610 | \$109,000          | ↓ - 25.4% |  | 93.1%                      | ↓ - 3.0%  |  | 35             | ↓ - 67.6%  |  | 2            | ↓ - 77.8% |  |
| 01611 | \$192,000          | ↑ + 19.9% |  | 81.6%                      | ↓ - 13.8% |  | 157            | ↑ + 166.1% |  | 3            | ↓ - 25.0% |  |
| 01612 | \$295,000          | ↑ + 24.5% |  | 93.6%                      | ↑ + 1.3%  |  | 132            | ↑ + 34.3%  |  | 19           | ↑ + 35.7% |  |
| 01613 | \$210,500          | --        |  | 95.7%                      | --        |  | 60             | --         |  | 1            | --        |  |
| 01614 | \$0                | --        |  | 0.0%                       | --        |  | 0              | --         |  | 0            | --        |  |
| 01615 | \$0                | --        |  | 0.0%                       | --        |  | 0              | --         |  | 0            | --        |  |
| 01653 | \$0                | → 0.0%    |  | 0.0%                       | --        |  | 0              | → 0.0%     |  | 0            | → 0.0%    |  |
| 01654 | \$0                | --        |  | 0.0%                       | --        |  | 0              | --         |  | 0            | --        |  |
| 01655 | \$0                | --        |  | 0.0%                       | --        |  | 0              | --         |  | 0            | --        |  |
| 01740 | \$467,500          | ↓ - 6.5%  |  | 96.4%                      | ↑ + 0.6%  |  | 67             | ↓ - 38.5%  |  | 24           | ↑ + 20.0% |  |
| 01747 | \$349,000          | ↑ + 1.2%  |  | 96.1%                      | ↓ - 0.2%  |  | 126            | ↑ + 66.4%  |  | 13           | ↓ - 43.5% |  |
| 01756 | \$405,750          | ↑ + 0.5%  |  | 94.5%                      | ↑ + 0.4%  |  | 111            | ↑ + 14.4%  |  | 23           | ↓ - 11.5% |  |
| 01757 | \$273,500          | ↑ + 4.6%  |  | 96.2%                      | ↑ + 3.6%  |  | 70             | ↑ + 5.9%   |  | 63           | ↓ - 7.4%  |  |
| 01772 | \$556,000          | ↓ - 18.2% |  | 95.1%                      | ↓ - 1.6%  |  | 63             | ↑ + 29.1%  |  | 32           | ↓ - 11.1% |  |