

# Marketwatch Report

## Q2-2014

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Reporting on Single-Family Residential Activity Only

## Counties (Click any county name to jump to that page)

|                       |    |
|-----------------------|----|
| All Counties Overview | 2  |
| Barnstable County     | 3  |
| Berkshire County      | 6  |
| Bristol County        | 8  |
| Dukes County          | 11 |
| Essex County          | 13 |
| Franklin County       | 16 |
| Hampden County        | 18 |
| Hampshire County      | 21 |
| Middlesex County      | 23 |
| Nantucket County      | 27 |
| Norfolk County        | 29 |
| Plymouth County       | 32 |
| Suffolk County        | 35 |
| Worcester County      | 38 |

# Marketwatch Report

## Q2-2014



## All Counties Overview

|            | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Days on Market |           | Closed Sales |           |
|------------|--------------------|-----------|----------------------------|----------|----------------|-----------|--------------|-----------|
|            | Q2-2014            | 1-Yr Chg  | Q2-2014                    | 1-Yr Chg | Q2-2014        | 1-Yr Chg  | Q2-2014      | 1-Yr Chg  |
| Barnstable | \$333,375          | ↑ + 1.0%  | 93.4%                      | → + 0.1% | 132            | ↑ + 10.1% | 663          | ↑ + 6.9%  |
| Berkshire  | \$153,450          | ↑ + 16.3% | 89.0%                      | ↑ + 5.6% | 153            | ↓ - 18.9% | 20           | ↓ - 9.1%  |
| Bristol    | \$267,900          | ↑ + 7.2%  | 94.4%                      | ↑ + 0.5% | 93             | ↓ - 3.7%  | 966          | ↓ - 10.2% |
| Dukes      | \$641,500          | ↑ + 23.0% | 91.1%                      | ↑ + 0.3% | 146            | ↓ - 2.5%  | 8            | ↓ - 38.5% |
| Essex      | \$378,375          | ↑ + 5.1%  | 96.4%                      | ↑ + 0.6% | 76             | ↓ - 11.3% | 1,549        | ↓ - 4.2%  |
| Franklin   | \$175,000          | ↓ - 3.3%  | 91.6%                      | ↑ + 3.6% | 168            | ↓ - 7.1%  | 124          | ↑ + 0.8%  |
| Hampden    | \$183,000          | ↑ + 2.2%  | 93.4%                      | ↑ + 0.4% | 103            | ↑ + 0.3%  | 811          | ↑ + 0.7%  |
| Hampshire  | \$282,000          | ↑ + 8.9%  | 94.4%                      | → + 0.1% | 118            | ↑ + 4.9%  | 281          | ↓ - 4.1%  |
| Middlesex  | \$465,000          | ↑ + 6.3%  | 98.8%                      | ↑ + 1.1% | 56             | ↓ - 13.8% | 2,879        | ↓ - 7.4%  |
| Nantucket  | \$320,000          | --        | 97.0%                      | --       | 25             | --        | 1            | --        |
| Norfolk    | \$434,000          | ↑ + 4.6%  | 97.5%                      | ↑ + 1.1% | 68             | ↓ - 4.5%  | 1,559        | ↓ - 9.0%  |
| Plymouth   | \$317,000          | ↑ + 5.7%  | 94.8%                      | ↑ + 0.7% | 100            | ↓ - 6.1%  | 1,435        | ↑ + 4.8%  |
| Suffolk    | \$430,000          | ↑ + 12.4% | 98.1%                      | ↑ + 0.3% | 55             | ↑ + 3.9%  | 342          | ↓ - 1.7%  |
| Worcester  | \$239,900          | ↑ + 2.1%  | 94.8%                      | ↑ + 1.0% | 101            | ↓ - 2.5%  | 1,745        | ↓ - 3.1%  |

# Marketwatch Report

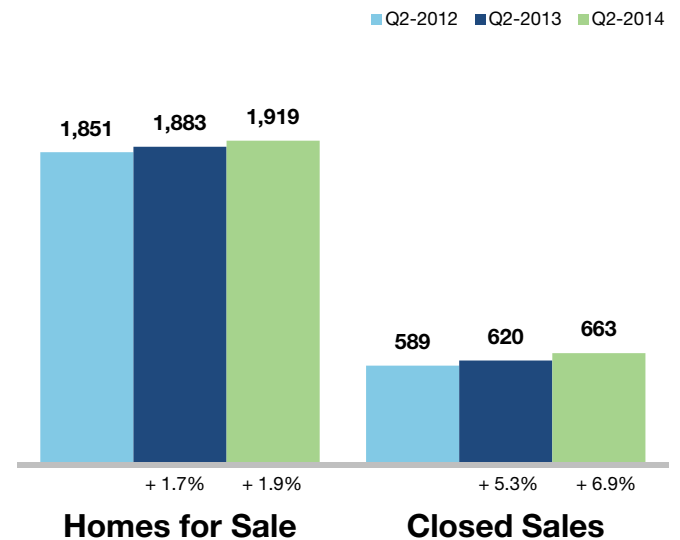
## Q2-2014



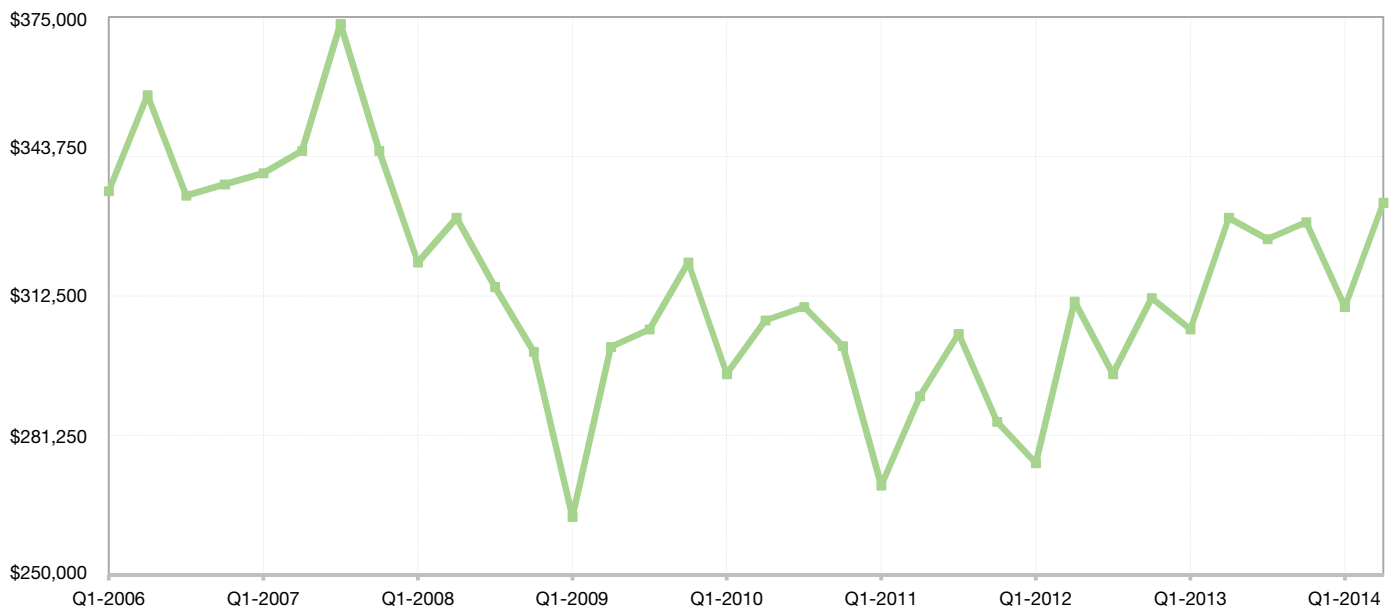
## Barnstable County

| Key Metrics                | Q2-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$333,375 | + 1.0%   |
| Average Sales Price        | \$470,785 | - 3.4%   |
| Pct. of Orig. Price Rec'd. | 93.4%     | + 0.1%   |
| Homes for Sale             | 1,919     | + 1.9%   |
| Closed Sales               | 663       | + 6.9%   |
| Months Supply              | 10.1      | - 4.6%   |
| Days on Market             | 132       | + 10.1%  |

### Market Activity



### Historical Median Sales Price for Barnstable County



# Marketwatch Report

Q2-2014



## Barnstable County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Days on Market |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|----------------|------------|--------------|------------|
|       | Q2-2014            | 1-Yr Chg   | Q2-2014                    | 1-Yr Chg   | Q2-2014        | 1-Yr Chg   | Q2-2014      | 1-Yr Chg   |
| 02532 | \$300,000          | ↑ + 15.4%  | 93.6%                      | ↑ + 1.0%   | 174            | ↑ + 135.9% | 39           | ↑ + 34.5%  |
| 02534 | \$2,750,000        | ↑ + 637.3% | 81.0%                      | ↓ - 13.7%  | 322            | ↑ + 149.6% | 1            | ↓ - 80.0%  |
| 02536 | \$322,000          | ↑ + 0.6%   | 91.9%                      | ↓ - 1.4%   | 147            | ↑ + 39.8%  | 80           | ↑ + 21.2%  |
| 02537 | \$373,750          | ↑ + 17.8%  | 94.8%                      | ↑ + 5.4%   | 121            | ↓ - 21.7%  | 22           | ↑ + 37.5%  |
| 02540 | \$528,500          | ↓ - 5.8%   | 93.7%                      | ↑ + 0.6%   | 132            | ↑ + 50.1%  | 20           | ↓ - 20.0%  |
| 02541 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 02542 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02543 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 02553 | \$1,775,000        | --         | 94.4%                      | --         | 234            | --         | 2            | --         |
| 02556 | \$839,000          | ↑ + 68.6%  | 90.2%                      | ↑ + 0.5%   | 226            | ↑ + 48.1%  | 14           | ↓ - 12.5%  |
| 02559 | \$340,000          | ↑ + 1.5%   | 93.8%                      | ↓ - 1.4%   | 137            | ↑ + 46.5%  | 12           | ↓ - 20.0%  |
| 02561 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 02562 | \$245,000          | ↓ - 41.0%  | 93.0%                      | ↓ - 1.6%   | 119            | ↓ - 7.6%   | 7            | ↑ + 16.7%  |
| 02563 | \$324,500          | ↑ + 0.9%   | 95.5%                      | ↑ + 1.2%   | 104            | ↓ - 19.6%  | 29           | ↓ - 31.0%  |
| 02565 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02574 | \$358,000          | ↓ - 45.8%  | 90.8%                      | ↓ - 1.9%   | 161            | ↓ - 21.0%  | 4            | ↓ - 33.3%  |
| 02601 | \$249,000          | ↑ + 8.7%   | 94.3%                      | ↓ - 0.5%   | 121            | ↓ - 18.5%  | 38           | ↑ + 65.2%  |
| 02630 | \$410,000          | ↓ - 22.5%  | 93.8%                      | ↑ + 9.7%   | 105            | ↓ - 60.9%  | 7            | ↑ + 16.7%  |
| 02631 | \$350,000          | ↓ - 14.6%  | 91.4%                      | ↓ - 6.3%   | 137            | ↑ + 94.9%  | 15           | → 0.0%     |
| 02632 | \$280,000          | ↑ + 7.5%   | 94.1%                      | ↑ + 1.1%   | 116            | ↑ + 21.2%  | 35           | ↓ - 7.9%   |
| 02633 | \$641,250          | ↓ - 9.7%   | 93.5%                      | ↓ - 2.1%   | 178            | ↓ - 1.0%   | 16           | ↑ + 77.8%  |
| 02634 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02635 | \$434,000          | ↑ + 20.6%  | 96.4%                      | ↑ + 2.8%   | 68             | ↓ - 43.0%  | 14           | ↓ - 6.7%   |
| 02637 | \$553,750          | ↑ + 38.8%  | 99.1%                      | ↑ + 16.7%  | 640            | ↑ + 231.0% | 1            | ↓ - 66.7%  |
| 02638 | \$429,500          | ↓ - 14.4%  | 91.2%                      | ↓ - 4.3%   | 151            | ↓ - 5.3%   | 11           | ↑ + 10.0%  |
| 02639 | \$277,000          | ↑ + 12.1%  | 93.5%                      | ↓ - 0.9%   | 92             | → + 0.0%   | 13           | ↓ - 31.6%  |
| 02641 | \$410,000          | ↓ - 10.6%  | 92.0%                      | ↓ - 5.9%   | 131            | ↓ - 59.6%  | 7            | ↑ + 600.0% |
| 02642 | \$376,500          | ↓ - 18.2%  | 95.4%                      | ↓ - 3.0%   | 80             | ↓ - 14.2%  | 10           | ↑ + 150.0% |
| 02643 | \$804,500          | ↓ - 33.4%  | 92.6%                      | ↑ + 0.8%   | 201            | ↑ + 11.6%  | 2            | ↓ - 33.3%  |
| 02644 | \$327,750          | ↑ + 10.2%  | 97.4%                      | ↑ + 0.6%   | 107            | ↓ - 30.5%  | 12           | ↑ + 71.4%  |
| 02645 | \$371,250          | ↑ + 25.0%  | 95.5%                      | ↑ + 3.3%   | 67             | ↓ - 55.1%  | 22           | ↓ - 8.3%   |
| 02646 | \$495,000          | ↓ - 26.7%  | 90.2%                      | ↓ - 0.9%   | 116            | ↑ + 92.8%  | 7            | ↑ + 75.0%  |
| 02647 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 02648 | \$375,000          | ↑ + 12.0%  | 93.8%                      | ↑ + 0.9%   | 107            | ↓ - 11.0%  | 25           | ↑ + 56.3%  |
| 02649 | \$329,000          | ↑ + 0.2%   | 93.3%                      | ↓ - 0.6%   | 143            | ↑ + 47.9%  | 48           | ↓ - 11.1%  |
| 02650 | \$400,000          | ↓ - 20.8%  | 85.1%                      | ↓ - 4.6%   | 295            | ↑ + 84.4%  | 1            | ↓ - 75.0%  |
| 02651 | \$350,000          | --         | 102.9%                     | --         | 60             | --         | 1            | --         |
| 02652 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02653 | \$1,072,500        | ↑ + 178.6% | 98.3%                      | ↑ + 8.5%   | 76             | ↓ - 71.1%  | 2            | ↑ + 100.0% |
| 02655 | \$579,500          | ↑ + 12.8%  | 91.3%                      | ↑ + 1.6%   | 217            | ↑ + 5.7%   | 11           | ↓ - 47.6%  |
| 02657 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02659 | \$320,000          | ↓ - 7.1%   | 90.0%                      | ↑ + 4.5%   | 159            | ↑ + 3.3%   | 2            | → 0.0%     |
| 02660 | \$245,000          | ↓ - 21.9%  | 92.2%                      | ↓ - 2.7%   | 124            | ↑ + 4.6%   | 15           | ↑ + 36.4%  |

# Marketwatch Report

## Q2-2014



## Barnstable County ZIP Codes Cont.

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Days on Market |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|----------------|------------|--------------|------------|
|       | Q2-2014            | 1-Yr Chg   | Q2-2014                    | 1-Yr Chg   | Q2-2014        | 1-Yr Chg   | Q2-2014      | 1-Yr Chg   |
| 02661 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 02662 | \$407,000          | --         | 94.7%                      | --         | 175            | --         | 1            | --         |
| 02663 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02664 | \$262,500          | ↑ + 1.0%   | 93.5%                      | ↓ - 0.7%   | 126            | ↑ + 1.1%   | 35           | ↑ + 6.1%   |
| 02666 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02667 | \$499,900          | ↓ - 49.2%  | 95.2%                      | ↑ + 20.8%  | 47             | ↓ - 78.4%  | 3            | ↑ + 200.0% |
| 02668 | \$346,500          | ↓ - 3.8%   | 97.2%                      | ↑ + 5.9%   | 55             | ↓ - 79.6%  | 6            | ↑ + 50.0%  |
| 02669 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 02670 | \$307,500          | ↓ - 9.8%   | 90.6%                      | ↓ - 3.8%   | 164            | ↑ + 119.8% | 12           | ↑ + 50.0%  |
| 02671 | \$332,500          | ↓ - 43.5%  | 82.0%                      | ↓ - 18.0%  | 275            | ↑ + 604.3% | 3            | ↑ + 200.0% |
| 02672 | \$441,000          | ↓ - 71.8%  | 99.1%                      | ↑ + 13.4%  | 222            | ↑ + 241.5% | 1            | ↓ - 50.0%  |
| 02673 | \$226,790          | ↑ + 2.2%   | 92.6%                      | ↓ - 2.5%   | 107            | ↑ + 17.7%  | 39           | ↑ + 62.5%  |
| 02675 | \$320,000          | ↓ - 18.4%  | 94.6%                      | ↑ + 0.3%   | 129            | ↑ + 76.3%  | 22           | ↑ + 10.0%  |

# Marketwatch Report

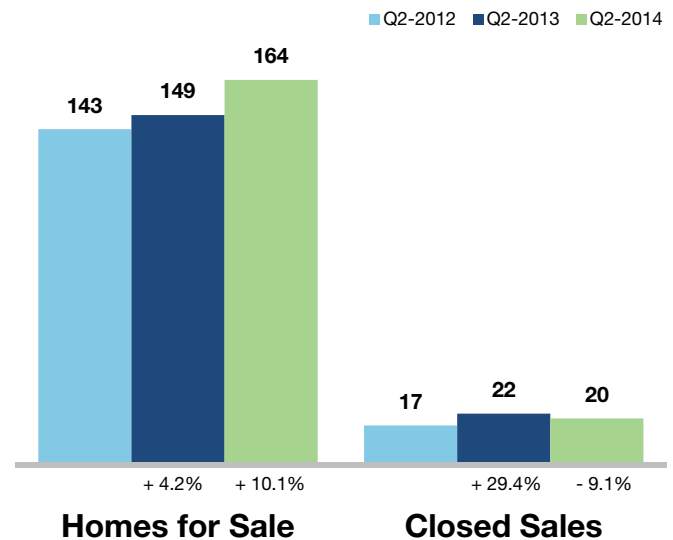
## Q2-2014



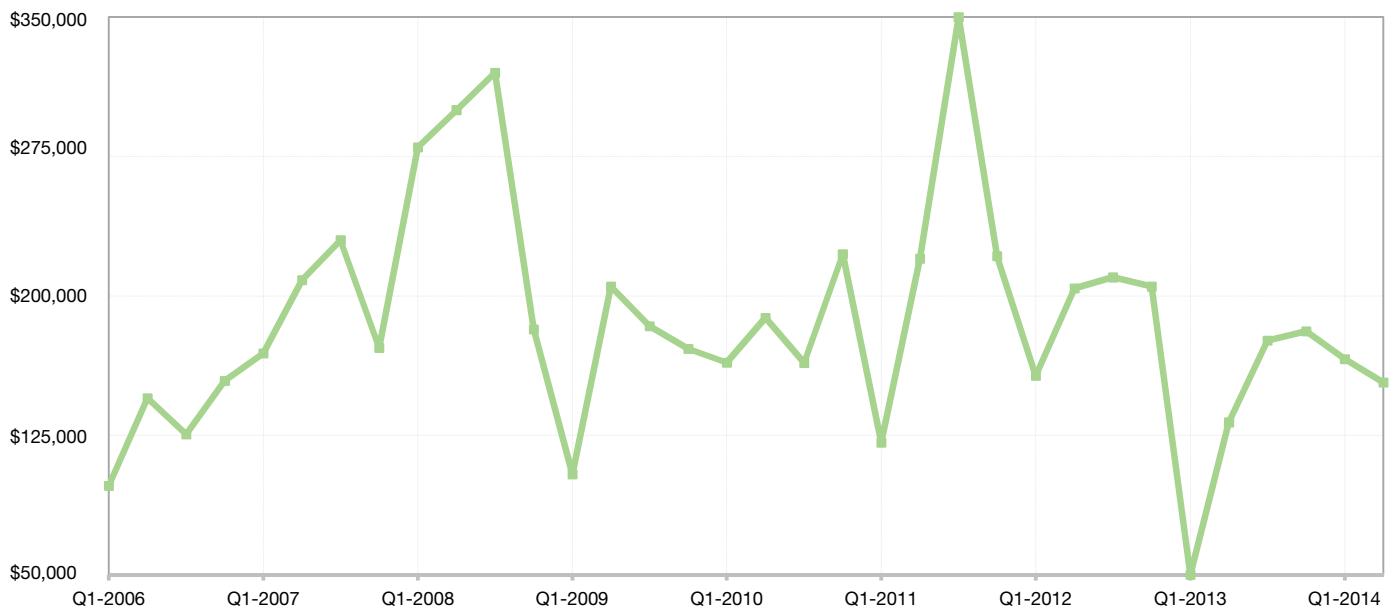
## Berkshire County

| Key Metrics                | Q2-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$153,450 | + 16.3%  |
| Average Sales Price        | \$216,115 | + 2.6%   |
| Pct. of Orig. Price Rec'd. | 89.0%     | + 5.6%   |
| Homes for Sale             | 164       | + 10.1%  |
| Closed Sales               | 20        | - 9.1%   |
| Months Supply              | 21.9      | - 10.7%  |
| Days on Market             | 153       | - 18.9%  |

### Market Activity



### Historical Median Sales Price for Berkshire County



# Marketwatch Report

Q2-2014



## Berkshire County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Days on Market |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|----------------|------------|--------------|------------|
|       | Q2-2014            | 1-Yr Chg   | Q2-2014                    | 1-Yr Chg   | Q2-2014        | 1-Yr Chg   | Q2-2014      | 1-Yr Chg   |
| 01011 | \$127,500          | ↓ - 47.7%  | 74.0%                      | ↓ - 24.2%  | 107            | ↑ + 245.2% | 3            | ↑ + 200.0% |
| 01029 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01201 | \$110,250          | ↓ - 17.7%  | 88.9%                      | ↓ - 10.5%  | 80             | ↑ + 893.8% | 4            | ↑ + 300.0% |
| 01202 | \$0                | → 0.0%     | 0.0%                       | --         | 0              | → 0.0%     | 0            | → 0.0%     |
| 01203 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01220 | \$55,000           | ↑ + 22.2%  | 100.0%                     | ↑ + 15.6%  | 56             | ↓ - 25.0%  | 1            | ↓ - 66.7%  |
| 01222 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01223 | \$305,000          | ↑ + 125.9% | 101.6%                     | ↑ + 26.0%  | 157            | ↓ - 36.0%  | 4            | ↓ - 42.9%  |
| 01224 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01225 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01226 | \$180,000          | --         | 90.5%                      | --         | 19             | --         | 1            | --         |
| 01227 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01229 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01230 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 01235 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01236 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01237 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01238 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 01240 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01242 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01244 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01245 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01247 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 01252 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01253 | \$195,000          | ↓ - 29.9%  | 81.1%                      | ↓ - 6.4%   | 192            | ↑ + 3.0%   | 9            | ↑ + 350.0% |
| 01254 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01255 | \$285,000          | ↑ + 35.7%  | 81.4%                      | ↑ + 6.6%   | 305            | ↑ + 59.1%  | 1            | ↓ - 66.7%  |
| 01256 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01257 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01258 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01259 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01260 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01262 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 01263 | \$0                | → 0.0%     | 0.0%                       | --         | 0              | → 0.0%     | 0            | → 0.0%     |
| 01264 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01266 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 01267 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01270 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 01343 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |

# Marketwatch Report

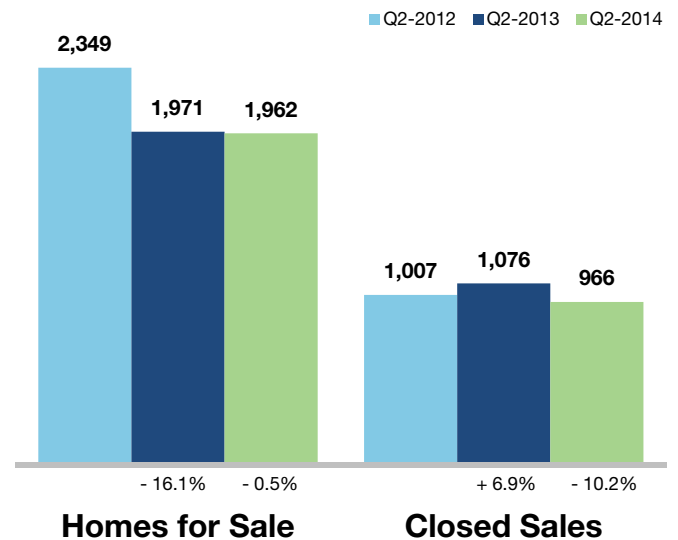
## Q2-2014



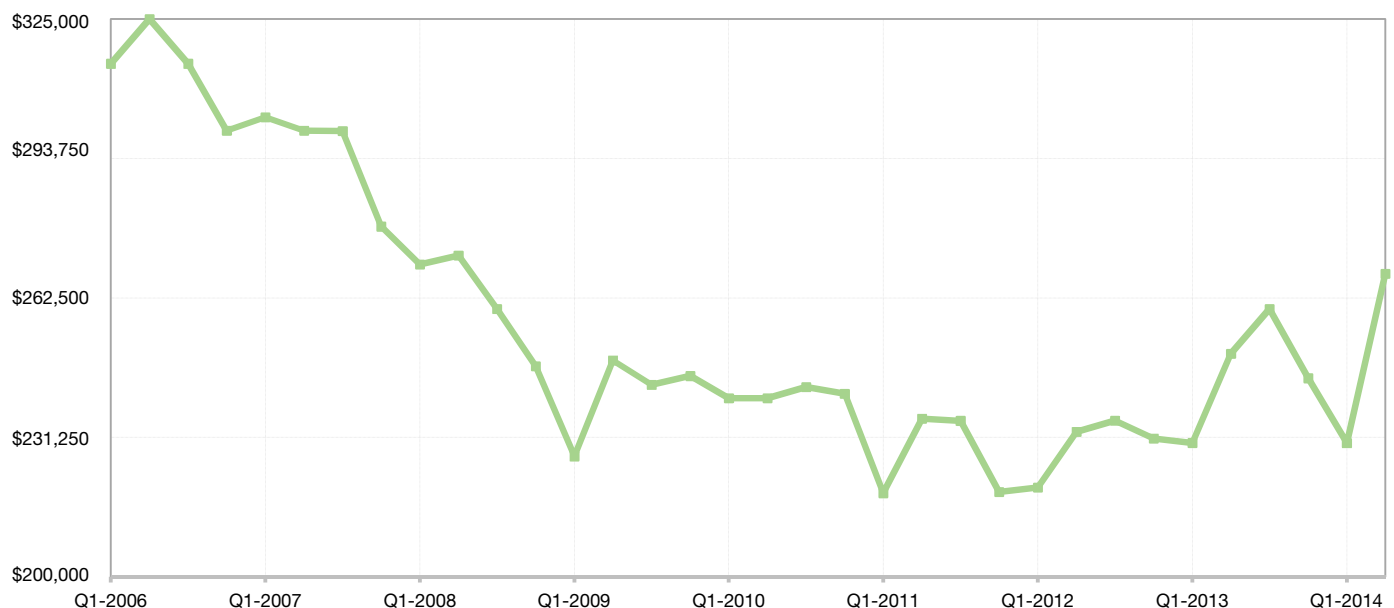
## Bristol County

| Key Metrics                | Q2-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$267,900 | + 7.2%   |
| Average Sales Price        | \$294,785 | + 5.3%   |
| Pct. of Orig. Price Rec'd. | 94.4%     | + 0.5%   |
| Homes for Sale             | 1,962     | - 0.5%   |
| Closed Sales               | 966       | - 10.2%  |
| Months Supply              | 6.2       | - 1.8%   |
| Days on Market             | 93        | - 3.7%   |

### Market Activity



### Historical Median Sales Price for Bristol County





# Marketwatch Report

Q2-2014



## Bristol County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Days on Market |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|----------------|------------|--------------|------------|
|       | Q2-2014            | 1-Yr Chg   | Q2-2014                    | 1-Yr Chg   | Q2-2014        | 1-Yr Chg   | Q2-2014      | 1-Yr Chg   |
| 02048 | \$420,000          | ↑ + 18.0%  | 98.0%                      | ↑ + 0.8%   | 49             | ↓ - 20.3%  | 42           | ↓ - 14.3%  |
| 02334 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02356 | \$410,000          | ↓ - 8.7%   | 97.8%                      | ↑ + 2.7%   | 90             | ↓ - 15.3%  | 43           | ↓ - 8.5%   |
| 02357 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02375 | \$398,500          | ↑ + 2.7%   | 95.0%                      | ↓ - 1.1%   | 85             | ↑ + 9.6%   | 24           | ↓ - 11.1%  |
| 02702 | \$320,000          | ↓ - 7.8%   | 92.2%                      | ↑ + 0.4%   | 152            | ↑ + 31.0%  | 11           | ↑ + 37.5%  |
| 02703 | \$270,200          | ↑ + 12.6%  | 96.1%                      | ↑ + 0.9%   | 67             | ↓ - 26.8%  | 108          | ↑ + 4.9%   |
| 02712 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02714 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 02715 | \$275,537          | ↓ - 0.6%   | 95.7%                      | ↑ + 0.6%   | 115            | ↑ + 13.2%  | 16           | ↑ + 77.8%  |
| 02717 | \$279,000          | ↑ + 8.0%   | 85.1%                      | ↓ - 7.8%   | 118            | ↓ - 43.9%  | 10           | → 0.0%     |
| 02718 | \$270,000          | ↑ + 12.6%  | 96.2%                      | ↑ + 1.4%   | 109            | ↑ + 72.5%  | 11           | ↓ - 8.3%   |
| 02719 | \$231,500          | ↑ + 6.4%   | 91.9%                      | ↓ - 0.6%   | 72             | ↓ - 25.2%  | 39           | ↓ - 22.0%  |
| 02720 | \$229,000          | ↑ + 20.5%  | 93.7%                      | ↑ + 2.4%   | 98             | ↓ - 0.7%   | 20           | ↓ - 20.0%  |
| 02721 | \$159,000          | ↓ - 15.2%  | 92.6%                      | ↓ - 0.6%   | 107            | ↓ - 5.3%   | 12           | ↓ - 45.5%  |
| 02722 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 02723 | \$225,000          | ↑ + 50.0%  | 94.1%                      | ↑ + 5.8%   | 160            | ↑ + 121.6% | 3            | ↓ - 72.7%  |
| 02724 | \$175,000          | ↑ + 7.4%   | 94.7%                      | ↑ + 10.7%  | 86             | ↓ - 56.4%  | 15           | ↑ + 7.1%   |
| 02725 | \$200,000          | ↑ + 24.6%  | 82.8%                      | ↓ - 13.5%  | 124            | ↑ + 103.3% | 3            | ↓ - 57.1%  |
| 02726 | \$250,000          | ↑ + 9.9%   | 92.6%                      | ↓ - 3.8%   | 106            | ↑ + 43.6%  | 29           | ↓ - 35.6%  |
| 02740 | \$138,000          | ↓ - 1.4%   | 90.8%                      | ↑ + 1.3%   | 137            | ↑ + 40.0%  | 49           | ↓ - 24.6%  |
| 02741 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02742 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02743 | \$215,000          | ↓ - 9.9%   | 94.8%                      | ↑ + 2.9%   | 92             | ↓ - 21.1%  | 21           | ↓ - 4.5%   |
| 02744 | \$200,000          | ↑ + 6.7%   | 95.3%                      | ↑ + 3.6%   | 70             | ↓ - 46.5%  | 9            | ↑ + 50.0%  |
| 02745 | \$197,750          | ↑ + 9.1%   | 94.5%                      | ↑ + 2.1%   | 92             | ↑ + 20.2%  | 46           | ↓ - 8.0%   |
| 02746 | \$142,000          | ↑ + 42.1%  | 90.8%                      | ↑ + 4.5%   | 63             | ↓ - 54.3%  | 4            | → 0.0%     |
| 02747 | \$307,500          | ↑ + 11.2%  | 94.2%                      | ↑ + 2.0%   | 93             | ↓ - 4.8%   | 30           | ↓ - 16.7%  |
| 02748 | \$312,500          | ↓ - 1.6%   | 91.6%                      | ↓ - 0.6%   | 97             | ↓ - 47.4%  | 22           | ↓ - 38.9%  |
| 02760 | \$337,845          | ↑ + 5.6%   | 96.8%                      | ↑ + 1.4%   | 78             | ↑ + 16.7%  | 68           | ↑ + 1.5%   |
| 02761 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02763 | \$306,500          | ↓ - 26.9%  | 94.1%                      | ↓ - 3.5%   | 59             | ↑ + 55.9%  | 4            | ↑ + 300.0% |
| 02764 | \$269,300          | ↓ - 7.8%   | 94.3%                      | ↓ - 0.9%   | 105            | ↑ + 59.0%  | 5            | → 0.0%     |
| 02766 | \$266,175          | ↓ - 7.9%   | 95.3%                      | ↓ - 0.3%   | 75             | ↑ + 3.4%   | 45           | ↓ - 13.5%  |
| 02767 | \$348,000          | ↑ + 2.4%   | 96.8%                      | → + 0.1%   | 70             | ↓ - 31.9%  | 34           | ↑ + 70.0%  |
| 02768 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02769 | \$353,500          | ↑ + 21.9%  | 93.1%                      | ↓ - 1.8%   | 106            | ↓ - 30.8%  | 23           | ↓ - 46.5%  |
| 02771 | \$250,000          | ↓ - 4.9%   | 93.6%                      | ↓ - 1.2%   | 73             | ↓ - 33.1%  | 27           | ↓ - 10.0%  |
| 02777 | \$243,000          | ↑ + 0.2%   | 93.4%                      | ↓ - 0.6%   | 112            | ↑ + 26.4%  | 36           | ↓ - 14.3%  |
| 02779 | \$336,450          | ↑ + 12.2%  | 93.5%                      | ↓ - 2.9%   | 173            | ↑ + 49.5%  | 24           | ↑ + 118.2% |
| 02780 | \$240,000          | ↑ + 5.8%   | 94.3%                      | ↓ - 0.5%   | 94             | ↑ + 18.7%  | 83           | ↓ - 18.6%  |
| 02783 | \$0                | → 0.0%     | 0.0%                       | --         | 0              | → 0.0%     | 0            | → 0.0%     |
| 02790 | \$299,000          | ↓ - 14.6%  | 90.5%                      | ↓ - 2.7%   | 151            | ↑ + 24.3%  | 32           | ↑ + 39.1%  |

# Marketwatch Report

## Q2-2014



## Bristol County ZIP Codes Cont.

|       | Median Sales Price |          | Pct. of Orig. Price Rec'd. |          | Days on Market |          | Closed Sales |          |
|-------|--------------------|----------|----------------------------|----------|----------------|----------|--------------|----------|
|       | Q2-2014            | 1-Yr Chg | Q2-2014                    | 1-Yr Chg | Q2-2014        | 1-Yr Chg | Q2-2014      | 1-Yr Chg |
| 02791 | \$0                | --       | 0.0%                       | --       | 0              | --       | 0            | --       |

# Marketwatch Report

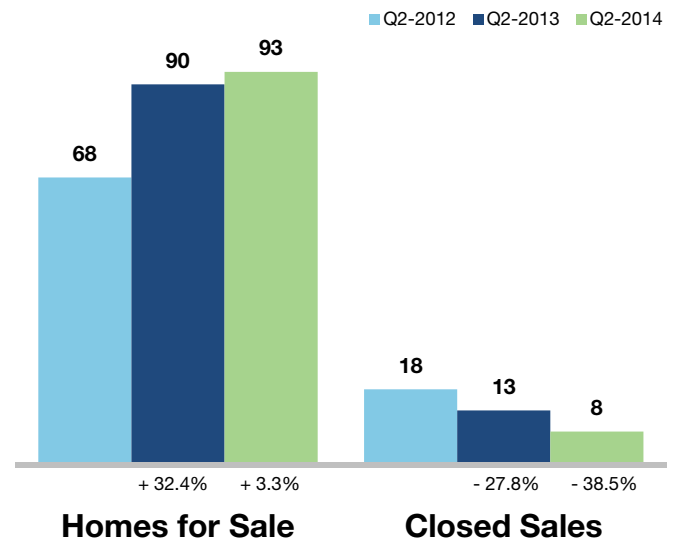
## Q2-2014



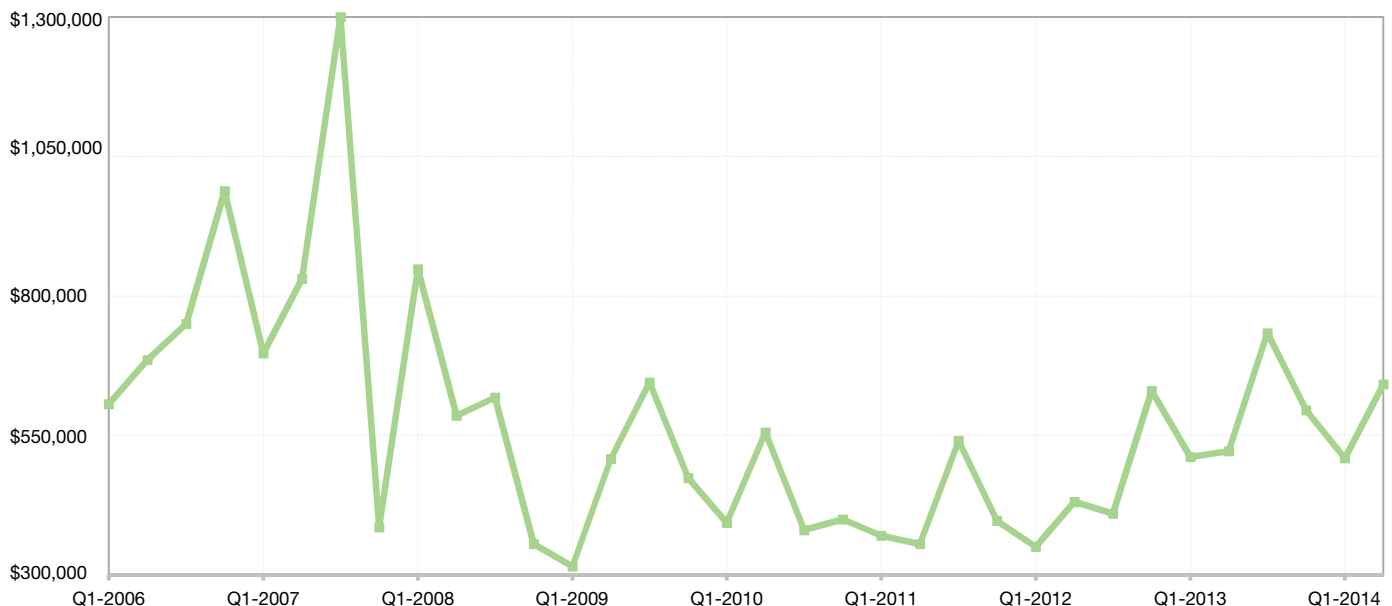
## Dukes County

| Key Metrics                | Q2-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$641,500 | + 23.0%  |
| Average Sales Price        | \$646,375 | - 13.7%  |
| Pct. of Orig. Price Rec'd. | 91.1%     | + 0.3%   |
| Homes for Sale             | 93        | + 3.3%   |
| Closed Sales               | 8         | - 38.5%  |
| Months Supply              | 21.8      | + 2.8%   |
| Days on Market             | 146       | - 2.5%   |

### Market Activity



### Historical Median Sales Price for Dukes County



# Marketwatch Report

## Q2-2014



## Dukes County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Days on Market |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|----------------|------------|--------------|------------|
|       | Q2-2014            | 1-Yr Chg   | Q2-2014                    | 1-Yr Chg   | Q2-2014        | 1-Yr Chg   | Q2-2014      | 1-Yr Chg   |
| 02557 | \$755,000          | ↑ + 104.1% | 87.8%                      | ↓ - 3.2%   | 186            | ↑ + 107.8% | 3            | → 0.0%     |
| 02539 | \$628,000          | ↑ + 20.4%  | 98.6%                      | ↑ + 1.3%   | 36             | ↓ - 35.7%  | 1            | ↓ - 80.0%  |
| 02568 | \$455,000          | ↓ - 62.4%  | 90.7%                      | ↑ + 8.1%   | 179            | ↓ - 41.6%  | 3            | → 0.0%     |
| 02575 | \$655,000          | ↑ + 24.1%  | 94.2%                      | ↑ + 7.4%   | 34             | ↓ - 79.7%  | 1            | ↓ - 66.7%  |
| 02535 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 02713 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02552 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02573 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |

# Marketwatch Report

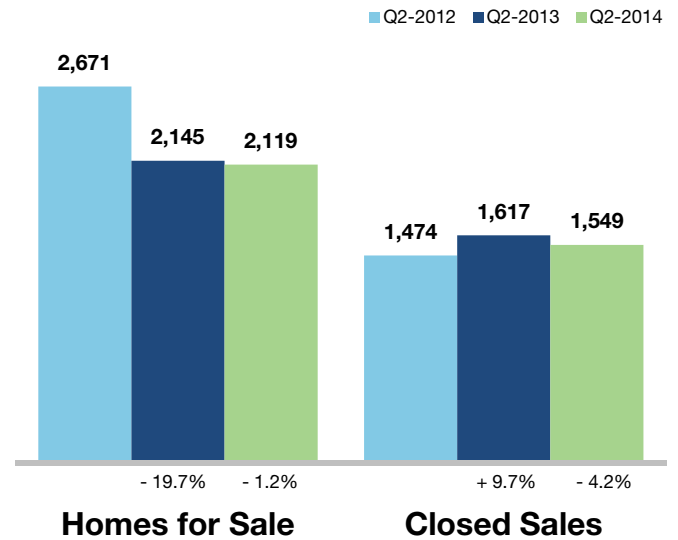
## Q2-2014



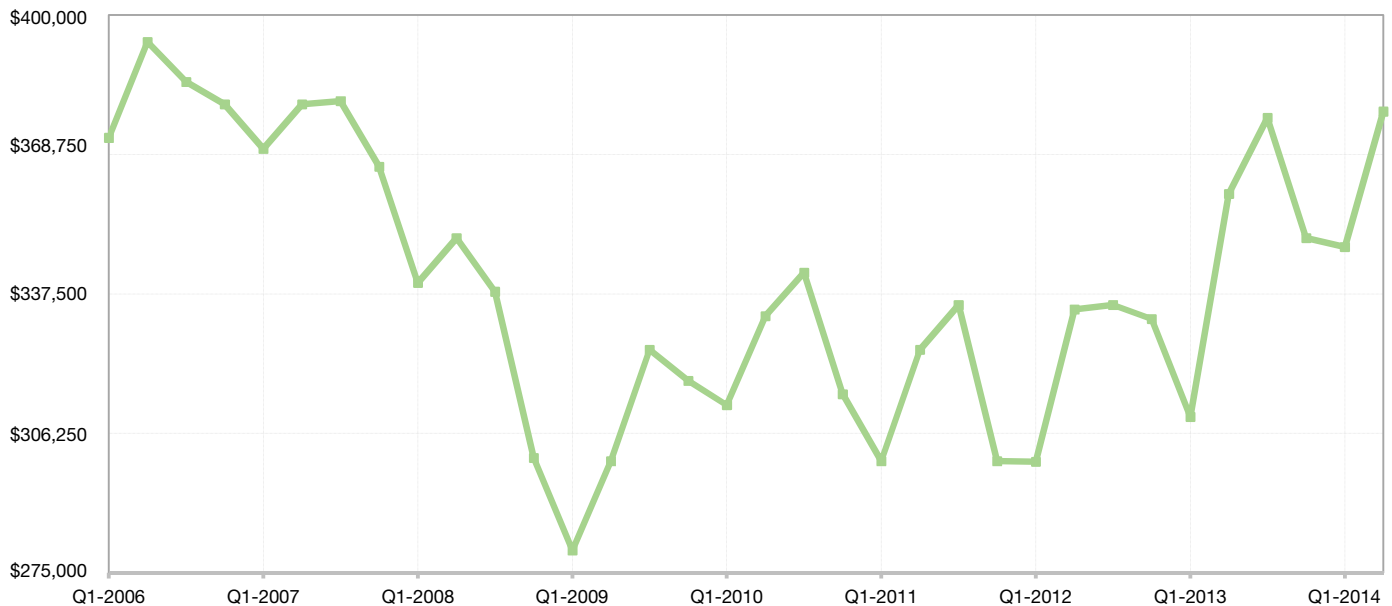
## Essex County

| Key Metrics                | Q2-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$378,375 | + 5.1%   |
| Average Sales Price        | \$447,513 | + 5.5%   |
| Pct. of Orig. Price Rec'd. | 96.4%     | + 0.6%   |
| Homes for Sale             | 2,119     | - 1.2%   |
| Closed Sales               | 1,549     | - 4.2%   |
| Months Supply              | 4.5       | - 1.8%   |
| Days on Market             | 76        | - 11.3%  |

### Market Activity



### Historical Median Sales Price for Essex County



# Marketwatch Report

Q2-2014



## Essex County ZIP Codes

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Days on Market |            | Closed Sales |            |
|-------|--------------------|-----------|----------------------------|----------|----------------|------------|--------------|------------|
|       | Q2-2014            | 1-Yr Chg  | Q2-2014                    | 1-Yr Chg | Q2-2014        | 1-Yr Chg   | Q2-2014      | 1-Yr Chg   |
| 01810 | \$571,250          | ↑ + 2.6%  | 97.5%                      | ↓ - 0.2% | 65             | ↑ + 16.6%  | 102          | ↓ - 5.6%   |
| 01812 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --         |
| 01830 | \$275,450          | ↑ + 2.4%  | 96.4%                      | ↑ + 1.6% | 68             | ↓ - 36.0%  | 43           | ↓ - 15.7%  |
| 01831 | \$380,000          | --        | 93.2%                      | --       | 168            | --         | 1            | --         |
| 01832 | \$265,000          | ↑ + 6.0%  | 97.0%                      | ↑ + 2.2% | 108            | ↑ + 52.9%  | 36           | ↑ + 5.9%   |
| 01833 | \$393,750          | ↑ + 4.2%  | 95.6%                      | ↑ + 0.1% | 91             | ↑ + 10.6%  | 31           | ↑ + 3.3%   |
| 01834 | \$365,500          | ↑ + 15.3% | 96.2%                      | ↑ + 1.8% | 71             | ↓ - 19.9%  | 16           | ↓ - 5.9%   |
| 01835 | \$278,000          | ↓ - 5.0%  | 99.7%                      | ↑ + 3.3% | 45             | ↓ - 35.7%  | 29           | ↑ + 26.1%  |
| 01840 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --         |
| 01841 | \$179,950          | ↑ + 13.9% | 95.7%                      | ↑ + 0.5% | 90             | ↑ + 15.1%  | 12           | ↓ - 36.8%  |
| 01842 | \$95,000           | --        | 100.1%                     | --       | 14             | --         | 1            | --         |
| 01843 | \$203,000          | ↑ + 4.9%  | 95.1%                      | ↓ - 2.0% | 84             | ↑ + 27.9%  | 25           | ↓ - 3.8%   |
| 01844 | \$280,000          | ↑ + 10.7% | 96.2%                      | ↓ - 0.5% | 67             | ↓ - 5.9%   | 111          | ↑ + 14.4%  |
| 01845 | \$495,000          | ↑ + 4.2%  | 97.2%                      | ↑ + 1.0% | 62             | ↓ - 21.8%  | 75           | ↓ - 9.6%   |
| 01860 | \$380,000          | ↓ - 10.6% | 96.9%                      | ↓ - 1.7% | 129            | ↑ + 31.9%  | 16           | ↑ + 23.1%  |
| 01885 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --         |
| 01899 | \$0                | → 0.0%    | 0.0%                       | --       | 0              | → 0.0%     | 0            | → 0.0%     |
| 01901 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --         |
| 01902 | \$220,000          | ↓ - 0.6%  | 98.2%                      | ↑ + 2.9% | 55             | ↓ - 43.9%  | 48           | ↑ + 26.3%  |
| 01903 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --         |
| 01904 | \$280,000          | ↑ + 10.9% | 97.2%                      | ↑ + 3.5% | 65             | ↓ - 36.4%  | 41           | ↓ - 29.3%  |
| 01905 | \$231,500          | ↑ + 7.7%  | 97.1%                      | ↓ - 1.0% | 63             | ↓ - 5.5%   | 28           | ↓ - 9.7%   |
| 01906 | \$326,500          | ↑ + 1.6%  | 96.8%                      | ↓ - 0.7% | 55             | ↓ - 22.3%  | 66           | ↓ - 2.9%   |
| 01907 | \$437,000          | ↑ + 1.9%  | 96.2%                      | ↑ + 2.1% | 80             | ↓ - 13.0%  | 47           | ↓ - 17.5%  |
| 01908 | \$505,250          | ↓ - 3.2%  | 93.7%                      | ↑ + 5.9% | 103            | ↑ + 6.1%   | 8            | ↓ - 11.1%  |
| 01910 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --         |
| 01913 | \$315,000          | ↓ - 0.2%  | 96.4%                      | ↑ + 1.1% | 88             | ↑ + 0.8%   | 47           | ↓ - 14.5%  |
| 01915 | \$378,000          | ↑ + 4.7%  | 97.4%                      | ↑ + 0.6% | 57             | ↓ - 26.5%  | 93           | ↑ + 4.5%   |
| 01921 | \$523,625          | ↓ - 7.9%  | 95.0%                      | ↑ + 2.2% | 105            | ↓ - 14.6%  | 28           | ↓ - 26.3%  |
| 01922 | \$492,500          | ↑ + 11.8% | 92.5%                      | ↓ - 6.4% | 137            | ↑ + 157.1% | 10           | ↑ + 150.0% |
| 01923 | \$380,000          | ↑ + 8.6%  | 97.0%                      | ↑ + 0.1% | 63             | ↓ - 23.3%  | 40           | ↓ - 23.1%  |
| 01929 | \$590,375          | ↑ + 7.7%  | 93.9%                      | ↑ + 9.1% | 97             | ↓ - 57.4%  | 10           | ↑ + 25.0%  |
| 01930 | \$423,500          | ↑ + 8.6%  | 95.0%                      | ↑ + 0.4% | 81             | ↓ - 7.0%   | 48           | ↓ - 5.9%   |
| 01931 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --         |
| 01936 | \$525,000          | ↑ + 10.5% | 107.4%                     | ↑ + 7.4% | 4              | ↓ - 90.5%  | 1            | → 0.0%     |
| 01937 | \$0                | --        | 0.0%                       | --       | 0              | --         | 0            | --         |
| 01938 | \$409,500          | ↑ + 5.3%  | 92.9%                      | ↓ - 2.5% | 99             | ↓ - 13.9%  | 26           | ↓ - 33.3%  |
| 01940 | \$542,500          | ↑ + 0.4%  | 95.5%                      | ↓ - 1.6% | 75             | ↓ - 21.0%  | 49           | ↑ + 40.0%  |
| 01944 | \$765,500          | ↑ + 9.7%  | 92.0%                      | ↓ - 3.9% | 161            | ↑ + 88.6%  | 18           | → 0.0%     |
| 01945 | \$568,000          | ↑ + 6.4%  | 95.2%                      | ↓ - 1.7% | 93             | ↓ - 9.1%   | 69           | ↓ - 6.8%   |
| 01949 | \$655,000          | ↑ + 8.3%  | 96.6%                      | ↑ + 4.4% | 70             | ↓ - 39.3%  | 23           | ↑ + 76.9%  |
| 01950 | \$491,750          | ↑ + 0.4%  | 97.4%                      | ↓ - 0.5% | 71             | ↓ - 8.2%   | 62           | ↑ + 29.2%  |
| 01951 | \$477,056          | ↑ + 22.3% | 92.9%                      | ↑ + 1.8% | 116            | ↓ - 18.1%  | 16           | ↑ + 23.1%  |

# Marketwatch Report

## Q2-2014



## Essex County ZIP Codes Cont.

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Days on Market |           | Closed Sales |           |
|-------|--------------------|-----------|----------------------------|----------|----------------|-----------|--------------|-----------|
|       | Q2-2014            | 1-Yr Chg  | Q2-2014                    | 1-Yr Chg | Q2-2014        | 1-Yr Chg  | Q2-2014      | 1-Yr Chg  |
| 01952 | \$340,000          | ↑ + 25.3% | 95.8%                      | ↑ + 4.2% | 81             | ↓ - 20.1% | 23           | ↑ + 43.8% |
| 01960 | \$338,750          | ↑ + 2.7%  | 97.9%                      | ↑ + 1.7% | 54             | ↓ - 16.0% | 112          | ↑ + 19.1% |
| 01961 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 01965 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 01966 | \$420,000          | ↓ - 16.4% | 91.6%                      | ↓ - 3.0% | 121            | ↓ - 13.4% | 21           | ↑ + 16.7% |
| 01969 | \$495,000          | ↑ + 24.5% | 96.9%                      | ↓ - 1.0% | 74             | ↑ + 17.1% | 15           | ↓ - 31.8% |
| 01970 | \$338,500          | ↑ + 3.2%  | 97.1%                      | ↑ + 0.4% | 80             | ↑ + 5.2%  | 42           | ↓ - 43.2% |
| 01971 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --        |
| 01982 | \$675,000          | ↑ + 49.3% | 94.8%                      | ↑ + 0.2% | 140            | ↑ + 44.3% | 21           | ↓ - 27.6% |
| 01983 | \$649,450          | ↑ + 10.1% | 91.6%                      | ↓ - 2.8% | 139            | ↓ - 16.0% | 10           | ↓ - 47.4% |
| 01984 | \$508,700          | ↑ + 25.5% | 96.5%                      | ↑ + 3.2% | 89             | ↑ + 0.7%  | 8            | ↓ - 69.2% |
| 01985 | \$554,950          | ↑ + 4.5%  | 97.9%                      | ↑ + 5.2% | 85             | ↓ - 31.6% | 20           | ↑ + 5.3%  |
| 05501 | \$0                | → 0.0%    | 0.0%                       | --       | 0              | → 0.0%    | 0            | → 0.0%    |
| 05544 | \$0                | → 0.0%    | 0.0%                       | --       | 0              | → 0.0%    | 0            | → 0.0%    |

# Marketwatch Report

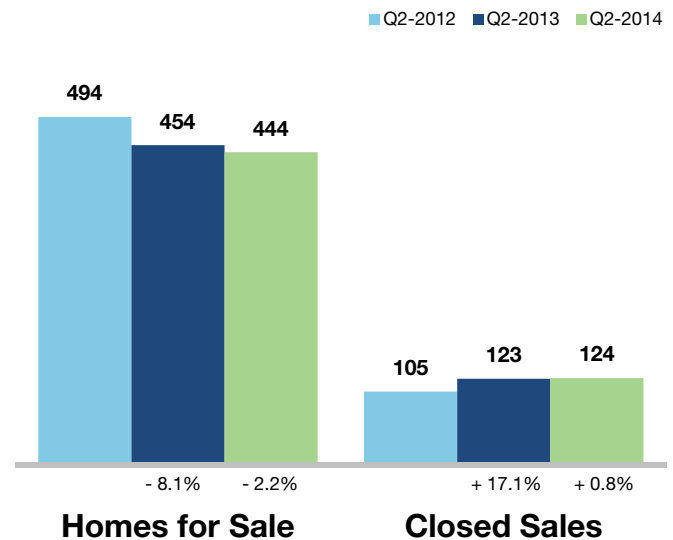
## Q2-2014



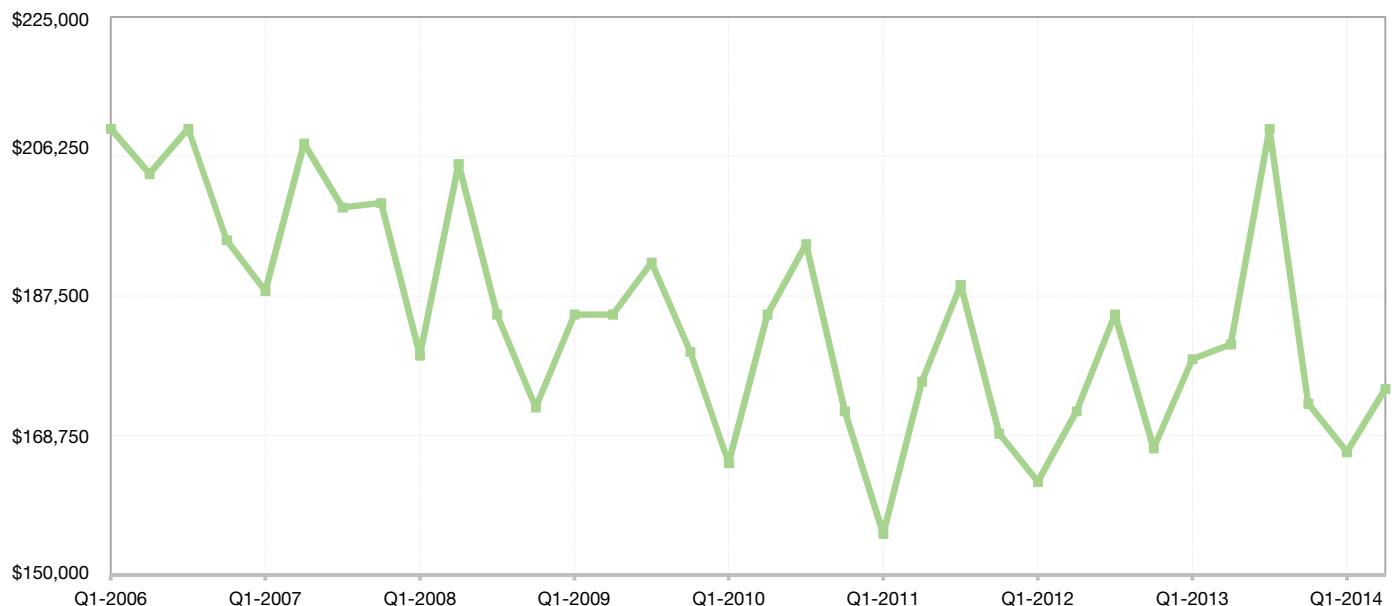
## Franklin County

| Key Metrics                | Q2-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$175,000 | - 3.3%   |
| Average Sales Price        | \$195,158 | - 5.4%   |
| Pct. of Orig. Price Rec'd. | 91.6%     | + 3.6%   |
| Homes for Sale             | 444       | - 2.2%   |
| Closed Sales               | 124       | + 0.8%   |
| Months Supply              | 10.0      | - 12.7%  |
| Days on Market             | 168       | - 7.1%   |

### Market Activity



### Historical Median Sales Price for Franklin County





# Marketwatch Report

Q2-2014



## Franklin County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Days on Market |              | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|----------------|--------------|--------------|------------|
|       | Q2-2014            | 1-Yr Chg   | Q2-2014                    | 1-Yr Chg   | Q2-2014        | 1-Yr Chg     | Q2-2014      | 1-Yr Chg   |
| 01054 | \$279,000          | ↓ - 22.0%  | 90.9%                      | ↑ + 6.3%   | 194            | ↓ - 24.9%    | 4            | ↑ + 100.0% |
| 01072 | \$175,000          | ↓ - 27.8%  | 86.0%                      | ↑ + 3.9%   | 380            | ↑ + 38.5%    | 5            | ↑ + 25.0%  |
| 01093 | \$242,500          | --         | 93.1%                      | --         | 96             | --           | 2            | --         |
| 01301 | \$167,000          | ↓ - 7.2%   | 93.5%                      | ↑ + 1.7%   | 127            | → + 0.0%     | 36           | → 0.0%     |
| 01302 | \$0                | --         | 0.0%                       | --         | 0              | --           | 0            | --         |
| 01330 | \$193,500          | ↑ + 1.0%   | 86.2%                      | ↓ - 2.8%   | 197            | ↓ - 37.3%    | 2            | ↓ - 50.0%  |
| 01337 | \$229,750          | ↓ - 44.2%  | 92.6%                      | ↑ + 3.7%   | 128            | ↓ - 51.1%    | 6            | ↑ + 200.0% |
| 01338 | \$175,000          | ↓ - 62.0%  | 93.0%                      | ↑ + 37.1%  | 167            | ↓ - 35.9%    | 5            | ↑ + 400.0% |
| 01339 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0%   | 0            | ↓ - 100.0% |
| 01340 | \$200,500          | ↑ + 22.6%  | 96.6%                      | ↑ + 8.7%   | 68             | ↓ - 74.2%    | 2            | → 0.0%     |
| 01341 | \$298,500          | ↓ - 20.2%  | 97.7%                      | ↑ + 14.2%  | 43             | ↓ - 78.8%    | 4            | ↓ - 20.0%  |
| 01342 | \$280,000          | ↑ + 36.6%  | 90.1%                      | ↑ + 4.6%   | 217            | ↓ - 18.9%    | 3            | ↑ + 200.0% |
| 01344 | \$249,000          | ↑ + 57.6%  | 95.7%                      | ↑ + 1.8%   | 45             | ↓ - 58.5%    | 2            | ↓ - 50.0%  |
| 01346 | \$209,900          | --         | 100.0%                     | --         | 166            | --           | 1            | --         |
| 01347 | \$0                | --         | 0.0%                       | --         | 0              | --           | 0            | --         |
| 01349 | \$117,500          | ↓ - 6.0%   | 90.7%                      | ↑ + 22.6%  | 202            | ↓ - 47.3%    | 2            | ↑ + 100.0% |
| 01350 | \$0                | --         | 0.0%                       | --         | 0              | --           | 0            | --         |
| 01351 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0%   | 0            | ↓ - 100.0% |
| 01354 | \$212,500          | ↑ + 6.3%   | 91.4%                      | ↓ - 1.8%   | 170            | ↑ + 1,205.1% | 6            | ↑ + 500.0% |
| 01360 | \$140,000          | ↓ - 43.7%  | 88.4%                      | ↓ - 4.5%   | 151            | ↓ - 0.3%     | 4            | ↓ - 50.0%  |
| 01364 | \$139,900          | ↑ + 48.4%  | 85.1%                      | ↑ + 9.5%   | 193            | ↓ - 3.5%     | 13           | ↑ + 44.4%  |
| 01366 | \$193,500          | ↑ + 6.9%   | 93.9%                      | ↑ + 19.2%  | 140            | ↓ - 62.5%    | 6            | ↑ + 200.0% |
| 01367 | \$0                | --         | 0.0%                       | --         | 0              | --           | 0            | --         |
| 01370 | \$139,509          | ↓ - 35.1%  | 86.3%                      | ↓ - 3.8%   | 433            | ↑ + 45.4%    | 4            | ↑ + 33.3%  |
| 01373 | \$262,000          | ↑ + 8.3%   | 90.5%                      | ↓ - 1.5%   | 213            | ↑ + 35.2%    | 6            | ↓ - 57.1%  |
| 01375 | \$257,625          | ↑ + 13.5%  | 95.3%                      | ↑ + 14.4%  | 244            | ↓ - 29.9%    | 4            | ↓ - 42.9%  |
| 01376 | \$170,000          | ↑ + 12.6%  | 92.8%                      | ↓ - 4.3%   | 125            | ↑ + 24.0%    | 11           | ↑ + 120.0% |
| 01378 | \$277,000          | ↑ + 106.7% | 92.6%                      | ↑ + 9.4%   | 78             | ↓ - 56.2%    | 1            | ↓ - 80.0%  |
| 01379 | \$142,000          | ↓ - 15.5%  | 89.3%                      | ↑ + 27.7%  | 261            | ↑ + 28.6%    | 1            | ↓ - 75.0%  |
| 01380 | \$0                | --         | 0.0%                       | --         | 0              | --           | 0            | --         |

# Marketwatch Report

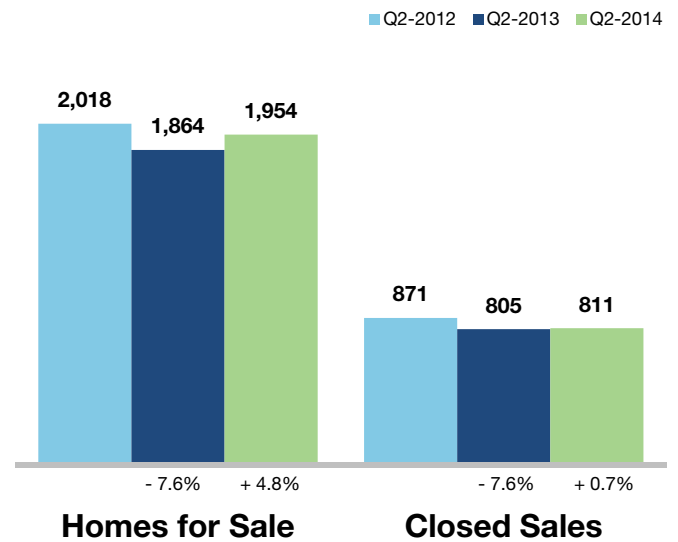
## Q2-2014



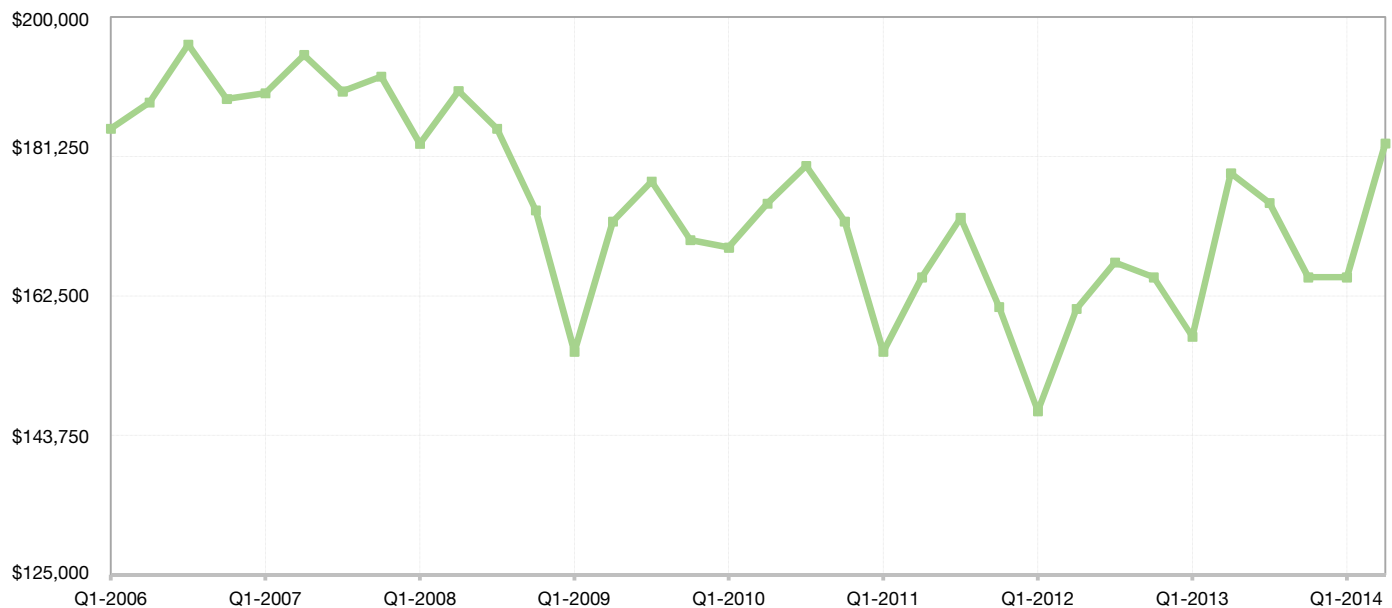
## Hampden County

| Key Metrics                | Q2-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$183,000 | + 2.2%   |
| Average Sales Price        | \$205,138 | + 4.2%   |
| Pct. of Orig. Price Rec'd. | 93.4%     | + 0.4%   |
| Homes for Sale             | 1,954     | + 4.8%   |
| Closed Sales               | 811       | + 0.7%   |
| Months Supply              | 7.7       | + 5.8%   |
| Days on Market             | 103       | + 0.3%   |

### Market Activity



### Historical Median Sales Price for Hampden County



# Marketwatch Report

Q2-2014



## Hampden County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Days on Market |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|----------------|------------|--------------|------------|
|       | Q2-2014            | 1-Yr Chg   | Q2-2014                    | 1-Yr Chg   | Q2-2014        | 1-Yr Chg   | Q2-2014      | 1-Yr Chg   |
| 01001 | \$212,900          | ↑ + 1.9%   | 96.5%                      | ↑ + 0.7%   | 59             | ↓ - 52.7%  | 39           | ↑ + 14.7%  |
| 01008 | \$264,750          | ↑ + 48.2%  | 96.7%                      | ↑ + 5.5%   | 126            | ↑ + 51.8%  | 3            | ↑ + 200.0% |
| 01009 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01010 | \$219,000          | ↑ + 49.0%  | 95.8%                      | → - 0.1%   | 105            | ↑ + 0.5%   | 5            | ↑ + 25.0%  |
| 01011 | \$127,500          | ↓ - 47.7%  | 74.0%                      | ↓ - 24.2%  | 107            | ↑ + 245.2% | 3            | ↑ + 200.0% |
| 01013 | \$150,000          | ↑ + 0.7%   | 94.7%                      | ↑ + 1.9%   | 112            | ↑ + 1.5%   | 33           | ↓ - 2.9%   |
| 01014 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01020 | \$170,000          | ↑ + 3.7%   | 93.2%                      | ↑ + 1.7%   | 95             | ↓ - 13.0%  | 48           | ↓ - 23.8%  |
| 01021 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01022 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01028 | \$208,500          | ↓ - 11.3%  | 92.4%                      | ↓ - 2.7%   | 105            | ↑ + 25.0%  | 38           | ↓ - 5.0%   |
| 01030 | \$240,500          | ↑ + 1.3%   | 97.8%                      | ↑ + 2.6%   | 95             | ↑ + 29.3%  | 20           | ↓ - 4.8%   |
| 01034 | \$214,950          | ↓ - 4.5%   | 91.9%                      | ↓ - 3.5%   | 122            | ↑ + 1.1%   | 4            | ↓ - 33.3%  |
| 01036 | \$250,000          | ↓ - 3.1%   | 94.8%                      | ↑ + 3.4%   | 187            | ↑ + 38.8%  | 11           | ↓ - 42.1%  |
| 01040 | \$166,250          | ↓ - 7.6%   | 94.6%                      | ↑ + 4.7%   | 85             | ↓ - 27.8%  | 48           | ↑ + 6.7%   |
| 01041 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01056 | \$197,500          | ↑ + 16.5%  | 91.4%                      | ↓ - 1.9%   | 94             | ↓ - 12.0%  | 32           | ↓ - 5.9%   |
| 01057 | \$162,650          | ↓ - 30.0%  | 89.9%                      | ↓ - 4.6%   | 162            | ↑ + 5.9%   | 18           | ↑ + 28.6%  |
| 01069 | \$192,000          | ↑ + 21.5%  | 92.1%                      | ↑ + 1.1%   | 149            | ↑ + 57.5%  | 27           | ↑ + 68.8%  |
| 01071 | \$142,400          | ↓ - 55.9%  | 100.0%                     | ↑ + 13.3%  | 6              | ↓ - 97.5%  | 2            | → 0.0%     |
| 01077 | \$287,500          | ↑ + 51.3%  | 94.6%                      | ↓ - 0.4%   | 115            | ↑ + 29.2%  | 30           | ↑ + 30.4%  |
| 01079 | \$90,000           | --         | 114.1%                     | --         | 49             | --         | 1            | --         |
| 01080 | \$137,500          | ↓ - 27.6%  | 88.4%                      | ↓ - 4.2%   | 176            | ↑ + 28.3%  | 4            | ↑ + 33.3%  |
| 01081 | \$181,950          | ↓ - 9.0%   | 93.4%                      | ↑ + 0.3%   | 136            | ↓ - 12.4%  | 8            | ↑ + 60.0%  |
| 01085 | \$215,750          | ↑ + 2.7%   | 94.4%                      | ↑ + 0.2%   | 99             | ↑ + 7.2%   | 78           | ↓ - 8.2%   |
| 01086 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01089 | \$204,900          | ↑ + 7.8%   | 94.6%                      | ↑ + 1.4%   | 93             | ↓ - 1.4%   | 51           | ↓ - 19.0%  |
| 01090 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01095 | \$273,978          | ↑ + 0.5%   | 94.5%                      | ↑ + 1.5%   | 79             | ↓ - 14.6%  | 28           | → 0.0%     |
| 01097 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01101 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 01102 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01103 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01104 | \$102,500          | ↓ - 6.8%   | 92.6%                      | ↑ + 0.2%   | 122            | ↑ + 19.6%  | 33           | ↑ + 3.1%   |
| 01105 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 01106 | \$344,000          | ↑ + 3.5%   | 94.0%                      | ↓ - 0.5%   | 106            | ↓ - 1.6%   | 65           | ↑ + 51.2%  |
| 01107 | \$110,000          | ↑ + 92.0%  | 97.8%                      | ↑ + 20.2%  | 39             | ↓ - 73.1%  | 7            | ↑ + 40.0%  |
| 01108 | \$122,500          | ↑ + 28.9%  | 91.5%                      | ↑ + 4.0%   | 112            | ↓ - 28.8%  | 29           | ↑ + 20.8%  |
| 01109 | \$85,000           | ↑ + 57.4%  | 90.4%                      | ↓ - 0.8%   | 88             | ↑ + 7.8%   | 27           | ↓ - 34.1%  |
| 01111 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01115 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01116 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01118 | \$144,750          | ↓ - 1.5%   | 93.0%                      | ↓ - 1.0%   | 102            | ↑ + 10.4%  | 40           | ↓ - 11.1%  |

# Marketwatch Report

## Q2-2014



## Hampden County ZIP Codes Cont.

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |           | Days on Market |            | Closed Sales |           |
|-------|--------------------|------------|----------------------------|-----------|----------------|------------|--------------|-----------|
|       | Q2-2014            | 1-Yr Chg   | Q2-2014                    | 1-Yr Chg  | Q2-2014        | 1-Yr Chg   | Q2-2014      | 1-Yr Chg  |
| 01119 | \$124,900          | ↓ - 13.9%  | 92.6%                      | ↓ - 2.1%  | 83             | ↓ - 5.0%   | 25           | ↑ + 19.0% |
| 01128 | \$174,150          | ↑ + 18.3%  | 91.3%                      | ↓ - 0.4%  | 116            | ↑ + 10.2%  | 12           | ↓ - 14.3% |
| 01129 | \$140,500          | ↓ - 13.1%  | 95.4%                      | ↓ - 0.2%  | 66             | ↓ - 26.2%  | 17           | ↑ + 21.4% |
| 01138 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --        |
| 01139 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --        |
| 01144 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --        |
| 01151 | \$124,750          | ↑ + 12.9%  | 92.5%                      | ↓ - 3.5%  | 139            | ↑ + 123.4% | 6            | ↓ - 25.0% |
| 01152 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --        |
| 01199 | \$0                | --         | 0.0%                       | --        | 0              | --         | 0            | --        |
| 01223 | \$305,000          | ↑ + 125.9% | 101.6%                     | ↑ + 26.0% | 157            | ↓ - 36.0%  | 4            | ↓ - 42.9% |
| 01521 | \$180,000          | ↑ + 12.9%  | 86.7%                      | ↓ - 1.6%  | 174            | ↑ + 50.6%  | 19           | ↑ + 58.3% |

# Marketwatch Report

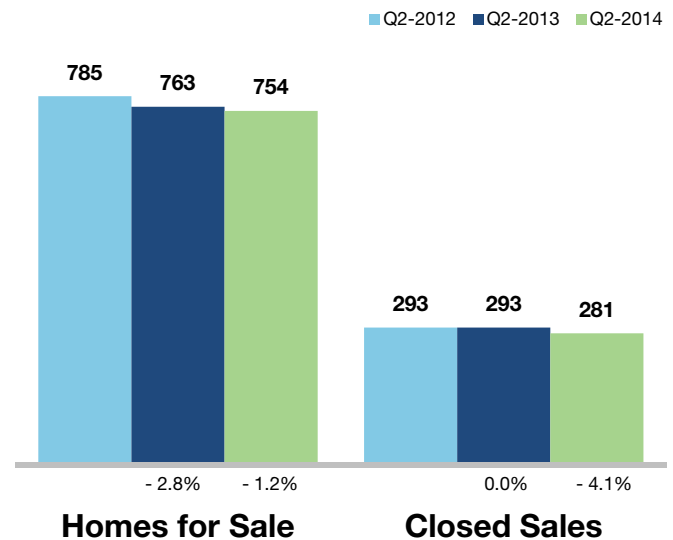
## Q2-2014



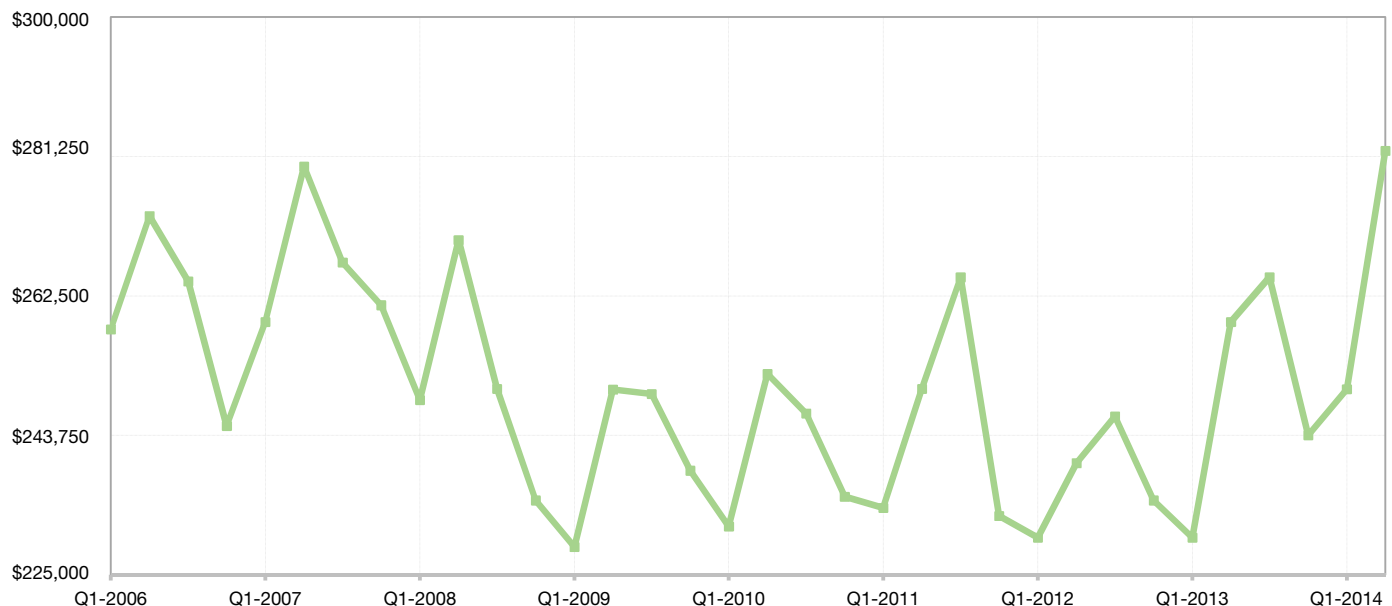
## Hampshire County

| Key Metrics                | Q2-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$282,000 | + 8.9%   |
| Average Sales Price        | \$306,467 | + 7.6%   |
| Pct. of Orig. Price Rec'd. | 94.4%     | + 0.1%   |
| Homes for Sale             | 754       | - 1.2%   |
| Closed Sales               | 281       | - 4.1%   |
| Months Supply              | 8.0       | - 9.0%   |
| Days on Market             | 118       | + 4.9%   |

### Market Activity



### Historical Median Sales Price for Hampshire County



# Marketwatch Report

Q2-2014



## Hampshire County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Days on Market |              | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|----------------|--------------|--------------|------------|
|       | Q2-2014            | 1-Yr Chg   | Q2-2014                    | 1-Yr Chg   | Q2-2014        | 1-Yr Chg     | Q2-2014      | 1-Yr Chg   |
| 01002 | \$339,500          | ↓ - 11.0%  | 95.7%                      | ↑ + 0.8%   | 107            | ↓ - 7.1%     | 48           | ↑ + 14.3%  |
| 01003 | \$160,000          | --         | 53.4%                      | --         | 264            | --           | 1            | --         |
| 01004 | \$0                | --         | 0.0%                       | --         | 0              | --           | 0            | --         |
| 01007 | \$279,900          | ↑ + 20.4%  | 93.8%                      | ↓ - 0.3%   | 154            | ↑ + 41.9%    | 45           | ↑ + 18.4%  |
| 01011 | \$127,500          | ↓ - 47.7%  | 74.0%                      | ↓ - 24.2%  | 107            | ↑ + 245.2%   | 3            | ↑ + 200.0% |
| 01012 | \$305,000          | --         | 79.2%                      | --         | 469            | --           | 1            | --         |
| 01026 | \$339,000          | ↓ - 1.7%   | 94.4%                      | ↓ - 5.6%   | 298            | ↑ + 1,319.0% | 1            | → 0.0%     |
| 01027 | \$230,000          | ↓ - 4.2%   | 98.0%                      | ↑ + 3.2%   | 99             | ↓ - 3.1%     | 35           | ↑ + 12.9%  |
| 01032 | \$125,200          | ↓ - 5.5%   | 97.1%                      | ↓ - 0.8%   | 36             | ↓ - 48.2%    | 1            | ↓ - 50.0%  |
| 01033 | \$216,000          | ↓ - 3.6%   | 93.4%                      | ↓ - 1.8%   | 83             | ↑ + 14.2%    | 12           | ↑ + 9.1%   |
| 01035 | \$362,500          | ↑ + 0.7%   | 94.7%                      | ↑ + 12.7%  | 172            | ↓ - 17.3%    | 10           | ↑ + 100.0% |
| 01038 | \$206,250          | ↓ - 19.4%  | 96.3%                      | → - 0.1%   | 101            | ↑ + 118.4%   | 6            | → 0.0%     |
| 01039 | \$265,000          | ↓ - 7.0%   | 95.0%                      | ↑ + 5.0%   | 92             | ↓ - 30.8%    | 2            | ↑ + 100.0% |
| 01050 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0%   | 0            | ↓ - 100.0% |
| 01053 | \$339,000          | ↓ - 7.5%   | 89.4%                      | ↓ - 5.0%   | 133            | ↓ - 2.7%     | 7            | ↑ + 75.0%  |
| 01054 | \$279,000          | ↓ - 22.0%  | 90.9%                      | ↑ + 6.3%   | 194            | ↓ - 24.9%    | 4            | ↑ + 100.0% |
| 01059 | \$0                | --         | 0.0%                       | --         | 0              | --           | 0            | --         |
| 01060 | \$463,000          | ↑ + 33.4%  | 95.7%                      | ↓ - 1.1%   | 122            | ↑ + 26.1%    | 18           | ↓ - 25.0%  |
| 01061 | \$0                | --         | 0.0%                       | --         | 0              | --           | 0            | --         |
| 01062 | \$270,000          | ↓ - 6.6%   | 94.0%                      | ↓ - 2.0%   | 81             | ↓ - 24.3%    | 21           | ↓ - 41.7%  |
| 01063 | \$0                | --         | 0.0%                       | --         | 0              | --           | 0            | --         |
| 01066 | \$0                | --         | 0.0%                       | --         | 0              | --           | 0            | --         |
| 01070 | \$0                | --         | 0.0%                       | --         | 0              | --           | 0            | --         |
| 01073 | \$302,250          | ↑ + 6.2%   | 95.4%                      | ↓ - 0.3%   | 133            | ↑ + 13.0%    | 24           | ↑ + 50.0%  |
| 01075 | \$238,950          | ↑ + 22.5%  | 93.6%                      | ↓ - 0.5%   | 88             | ↓ - 12.0%    | 30           | ↓ - 33.3%  |
| 01082 | \$180,000          | ↑ + 3.7%   | 92.7%                      | ↑ + 2.8%   | 79             | ↓ - 45.8%    | 13           | ↓ - 35.0%  |
| 01084 | \$0                | --         | 0.0%                       | --         | 0              | --           | 0            | --         |
| 01088 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0%   | 0            | ↓ - 100.0% |
| 01096 | \$241,000          | ↑ + 12.5%  | 94.4%                      | ↑ + 2.6%   | 141            | ↑ + 97.2%    | 3            | → 0.0%     |
| 01098 | \$75,000           | ↓ - 58.1%  | 57.7%                      | ↓ - 33.6%  | 451            | ↑ + 19.3%    | 1            | ↓ - 75.0%  |
| 01243 | \$245,000          | --         | 80.7%                      | --         | 233            | --           | 3            | --         |

# Marketwatch Report

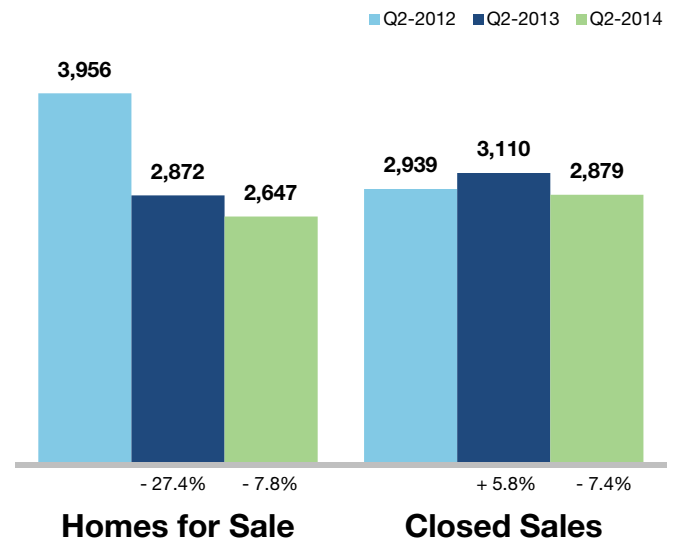
## Q2-2014



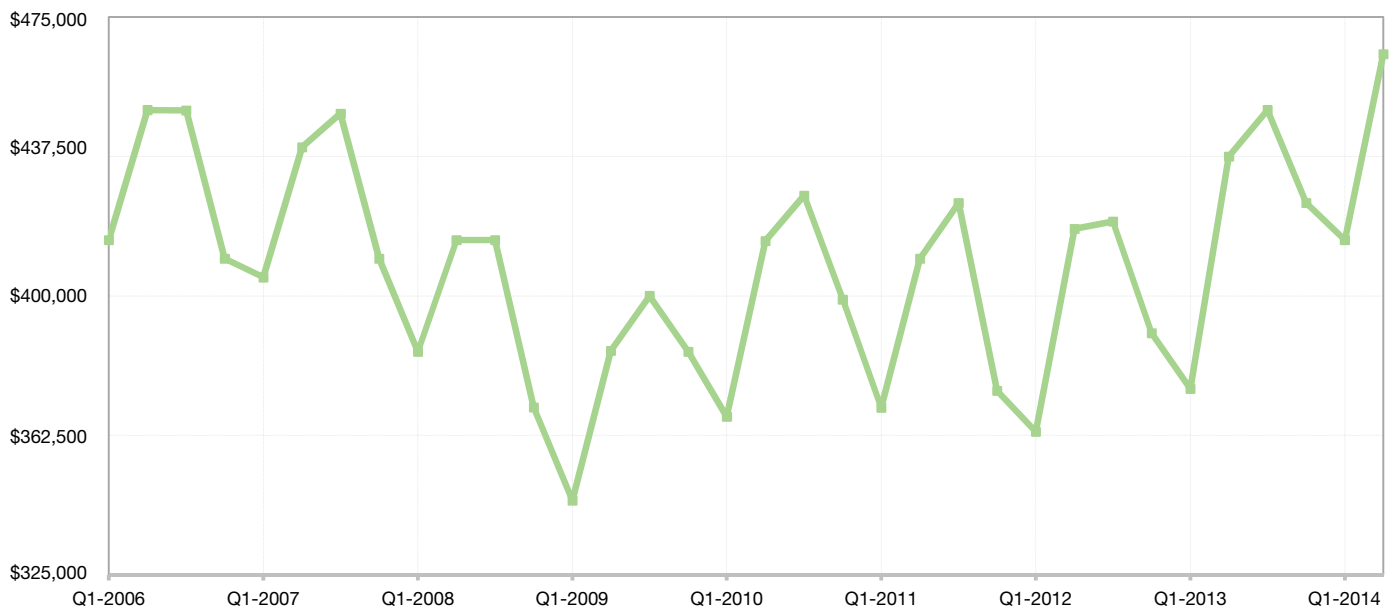
## Middlesex County

| Key Metrics                | Q2-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$465,000 | + 6.3%   |
| Average Sales Price        | \$599,466 | + 7.7%   |
| Pct. of Orig. Price Rec'd. | 98.8%     | + 1.1%   |
| Homes for Sale             | 2,647     | - 7.8%   |
| Closed Sales               | 2,879     | - 7.4%   |
| Months Supply              | 3.0       | - 6.7%   |
| Days on Market             | 56        | - 13.8%  |

### Market Activity



### Historical Median Sales Price for Middlesex County



# Marketwatch Report

Q2-2014



## Middlesex County ZIP Codes

|       | Median Sales Price |           |  | Pct. of Orig. Price Rec'd. |          |  | Days on Market |            |  | Closed Sales |           |  |
|-------|--------------------|-----------|--|----------------------------|----------|--|----------------|------------|--|--------------|-----------|--|
|       | Q2-2014            | 1-Yr Chg  |  | Q2-2014                    | 1-Yr Chg |  | Q2-2014        | 1-Yr Chg   |  | Q2-2014      | 1-Yr Chg  |  |
| 01431 | \$191,700          | ↓ - 7.8%  |  | 93.0%                      | ↑ + 2.2% |  | 142            | ↑ + 6.4%   |  | 8            | → 0.0%    |  |
| 01432 | \$308,900          | ↓ - 1.9%  |  | 100.3%                     | ↑ + 5.4% |  | 91             | ↓ - 14.0%  |  | 16           | ↓ - 20.0% |  |
| 01434 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |
| 01450 | \$435,000          | → 0.0%    |  | 98.2%                      | ↑ + 3.0% |  | 87             | ↓ - 43.1%  |  | 38           | ↑ + 2.7%  |  |
| 01460 | \$439,900          | ↑ + 4.7%  |  | 97.7%                      | ↑ + 3.0% |  | 68             | ↓ - 5.9%   |  | 31           | ↓ - 6.1%  |  |
| 01463 | \$302,450          | ↓ - 0.8%  |  | 94.6%                      | ↑ + 1.0% |  | 86             | ↓ - 41.1%  |  | 40           | ↑ + 11.1% |  |
| 01464 | \$331,763          | ↑ + 50.8% |  | 95.2%                      | ↑ + 2.8% |  | 91             | ↓ - 22.9%  |  | 14           | ↑ + 27.3% |  |
| 01469 | \$232,500          | ↓ - 5.9%  |  | 90.1%                      | ↓ - 0.5% |  | 139            | ↑ + 44.9%  |  | 19           | ↑ + 26.7% |  |
| 01470 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |
| 01471 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |
| 01472 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |
| 01474 | \$223,000          | ↑ + 13.6% |  | 89.2%                      | ↓ - 7.5% |  | 292            | ↑ + 145.7% |  | 1            | ↓ - 83.3% |  |
| 01701 | \$377,500          | ↑ + 12.7% |  | 98.3%                      | ↑ + 0.7% |  | 47             | ↓ - 13.6%  |  | 104          | ↓ - 18.1% |  |
| 01702 | \$329,000          | ↑ + 0.5%  |  | 98.0%                      | ↑ + 0.7% |  | 63             | ↑ + 14.9%  |  | 38           | ↓ - 24.0% |  |
| 01703 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |
| 01704 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |
| 01705 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |
| 01718 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |
| 01719 | \$596,750          | ↑ + 22.2% |  | 97.9%                      | ↑ + 0.9% |  | 80             | ↑ + 28.3%  |  | 12           | ↓ - 40.0% |  |
| 01720 | \$591,000          | ↑ + 7.0%  |  | 99.1%                      | ↑ + 1.2% |  | 33             | ↓ - 56.1%  |  | 72           | ↑ + 9.1%  |  |
| 01721 | \$391,000          | ↑ + 16.5% |  | 96.7%                      | ↓ - 2.0% |  | 68             | ↓ - 1.6%   |  | 37           | ↓ - 15.9% |  |
| 01730 | \$651,000          | ↑ + 14.6% |  | 100.5%                     | ↑ + 1.7% |  | 37             | ↓ - 37.7%  |  | 40           | ↑ + 11.1% |  |
| 01731 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |
| 01741 | \$775,000          | ↓ - 5.3%  |  | 99.0%                      | ↑ + 4.5% |  | 87             | ↓ - 10.2%  |  | 23           | ↑ + 21.1% |  |
| 01742 | \$1,000,000        | ↑ + 6.2%  |  | 97.9%                      | ↑ + 1.6% |  | 74             | ↓ - 12.2%  |  | 49           | ↓ - 31.9% |  |
| 01746 | \$465,000          | ↑ + 16.3% |  | 99.7%                      | ↑ + 1.7% |  | 40             | ↓ - 20.4%  |  | 39           | ↓ - 9.3%  |  |
| 01748 | \$583,900          | ↑ + 6.2%  |  | 97.8%                      | ↑ + 1.3% |  | 69             | ↓ - 21.3%  |  | 53           | ↓ - 8.6%  |  |
| 01749 | \$314,000          | ↑ + 8.7%  |  | 97.8%                      | ↑ + 1.9% |  | 55             | ↓ - 30.5%  |  | 48           | ↑ + 14.3% |  |
| 01752 | \$290,250          | ↑ + 4.3%  |  | 96.1%                      | ↑ + 0.5% |  | 71             | ↑ + 9.0%   |  | 74           | ↓ - 21.3% |  |
| 01754 | \$342,500          | ↑ + 7.0%  |  | 98.6%                      | ↑ + 3.9% |  | 60             | ↓ - 18.1%  |  | 35           | ↓ - 14.6% |  |
| 01760 | \$483,000          | ↑ + 3.6%  |  | 100.8%                     | ↑ + 3.2% |  | 29             | ↓ - 51.7%  |  | 101          | ↓ - 3.8%  |  |
| 01770 | \$833,000          | ↑ + 17.3% |  | 93.5%                      | ↑ + 3.2% |  | 59             | ↓ - 57.5%  |  | 15           | ↓ - 37.5% |  |
| 01773 | \$1,186,000        | ↑ + 2.2%  |  | 95.6%                      | → + 0.0% |  | 99             | ↓ - 1.0%   |  | 22           | ↑ + 46.7% |  |
| 01775 | \$476,450          | ↑ + 6.7%  |  | 94.8%                      | ↓ - 0.4% |  | 80             | ↑ + 5.6%   |  | 28           | ↓ - 12.5% |  |
| 01776 | \$685,000          | ↑ + 1.5%  |  | 98.2%                      | ↑ + 1.5% |  | 72             | ↓ - 7.0%   |  | 59           | ↓ - 14.5% |  |
| 01778 | \$694,500          | ↑ + 11.7% |  | 97.8%                      | ↑ + 1.5% |  | 51             | ↓ - 36.3%  |  | 38           | ↓ - 15.6% |  |
| 01784 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |
| 01801 | \$399,900          | ↑ + 8.1%  |  | 98.0%                      | ↑ + 0.2% |  | 56             | ↓ - 18.0%  |  | 71           | ↓ - 14.5% |  |
| 01803 | \$487,500          | ↑ + 12.7% |  | 100.8%                     | ↑ + 2.9% |  | 46             | ↓ - 19.6%  |  | 56           | ↑ + 12.0% |  |
| 01805 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |
| 01807 | \$0                | → 0.0%    |  | 0.0%                       | --       |  | 0              | → 0.0%     |  | 0            | → 0.0%    |  |
| 01813 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |
| 01815 | \$0                | --        |  | 0.0%                       | --       |  | 0              | --         |  | 0            | --        |  |



# Marketwatch Report

Q2-2014



## Middlesex County ZIP Codes Cont.

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Days on Market |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|----------------|------------|--------------|------------|
|       | Q2-2014            | 1-Yr Chg   | Q2-2014                    | 1-Yr Chg   | Q2-2014        | 1-Yr Chg   | Q2-2014      | 1-Yr Chg   |
| 01821 | \$363,500          | ↑ + 8.5%   | 98.4%                      | ↑ + 1.3%   | 68             | ↓ - 24.4%  | 76           | ↓ - 8.4%   |
| 01822 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01824 | \$376,500          | ↓ - 1.3%   | 97.7%                      | → + 0.1%   | 49             | ↓ - 11.5%  | 60           | ↓ - 7.7%   |
| 01826 | \$276,000          | ↑ + 6.2%   | 97.9%                      | ↑ + 3.1%   | 63             | ↓ - 38.1%  | 73           | ↑ + 37.7%  |
| 01827 | \$460,000          | ↑ + 13.6%  | 91.9%                      | ↓ - 3.8%   | 98             | ↓ - 4.6%   | 11           | ↓ - 8.3%   |
| 01850 | \$183,900          | ↑ + 31.4%  | 95.1%                      | ↓ - 0.4%   | 58             | ↓ - 40.0%  | 17           | → 0.0%     |
| 01851 | \$220,000          | ↑ + 4.5%   | 93.1%                      | → - 0.1%   | 110            | ↑ + 93.4%  | 33           | ↑ + 37.5%  |
| 01852 | \$240,000          | ↑ + 1.1%   | 94.8%                      | ↑ + 3.4%   | 93             | ↓ - 14.9%  | 38           | ↓ - 5.0%   |
| 01853 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01854 | \$234,750          | ↑ + 3.6%   | 94.8%                      | ↑ + 0.3%   | 78             | ↑ + 10.8%  | 26           | ↑ + 44.4%  |
| 01862 | \$365,000          | ↑ + 7.7%   | 95.9%                      | ↓ - 1.5%   | 45             | ↓ - 36.1%  | 19           | → 0.0%     |
| 01863 | \$314,250          | ↑ + 19.5%  | 95.2%                      | ↑ + 2.5%   | 105            | ↓ - 9.1%   | 12           | ↓ - 29.4%  |
| 01864 | \$462,450          | ↑ + 2.2%   | 98.6%                      | ↑ + 1.4%   | 59             | ↓ - 2.2%   | 46           | ↓ - 11.5%  |
| 01865 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01866 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01867 | \$484,900          | ↑ + 12.1%  | 101.5%                     | ↑ + 3.0%   | 30             | ↓ - 42.0%  | 63           | ↓ - 22.2%  |
| 01876 | \$359,900          | ↑ + 6.3%   | 97.4%                      | ↓ - 1.6%   | 59             | ↓ - 11.6%  | 69           | ↑ + 1.5%   |
| 01879 | \$345,000          | ↓ - 1.4%   | 95.6%                      | ↑ + 1.2%   | 72             | ↓ - 25.9%  | 20           | ↓ - 20.0%  |
| 01880 | \$445,000          | ↑ + 8.3%   | 99.4%                      | ↑ + 0.7%   | 35             | ↑ + 12.1%  | 81           | ↑ + 68.8%  |
| 01886 | \$486,000          | ↓ - 2.6%   | 98.7%                      | ↑ + 2.8%   | 81             | ↓ - 21.6%  | 55           | ↓ - 35.3%  |
| 01887 | \$389,000          | ↑ + 5.1%   | 97.9%                      | ↓ - 0.1%   | 67             | ↑ + 32.7%  | 53           | ↓ - 29.3%  |
| 01888 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01889 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 01890 | \$940,000          | ↑ + 10.4%  | 99.8%                      | ↑ + 0.2%   | 44             | ↓ - 1.1%   | 59           | ↓ - 7.8%   |
| 02138 | \$1,777,500        | ↑ + 18.5%  | 109.3%                     | ↑ + 6.8%   | 46             | ↓ - 19.3%  | 22           | ↓ - 12.0%  |
| 02139 | \$1,037,500        | ↑ + 33.4%  | 110.1%                     | ↑ + 4.7%   | 35             | ↑ + 22.4%  | 8            | → 0.0%     |
| 02140 | \$1,105,000        | ↑ + 22.1%  | 105.6%                     | ↓ - 2.1%   | 13             | ↓ - 60.0%  | 12           | ↑ + 33.3%  |
| 02141 | \$1,125,000        | ↑ + 48.0%  | 100.0%                     | ↑ + 7.6%   | 20             | ↓ - 53.8%  | 3            | ↓ - 40.0%  |
| 02142 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02143 | \$630,000          | ↑ + 33.1%  | 101.8%                     | ↓ - 7.1%   | 46             | ↑ + 40.0%  | 8            | ↑ + 33.3%  |
| 02144 | \$731,250          | ↑ + 18.9%  | 94.2%                      | ↓ - 9.7%   | 98             | ↑ + 633.9% | 6            | ↓ - 14.3%  |
| 02145 | \$526,000          | ↑ + 4.8%   | 111.0%                     | ↑ + 7.3%   | 28             | ↓ - 13.9%  | 6            | ↓ - 33.3%  |
| 02148 | \$330,000          | ↑ + 4.9%   | 100.8%                     | ↑ + 3.4%   | 47             | ↓ - 17.4%  | 60           | ↑ + 11.1%  |
| 02149 | \$280,250          | ↑ + 9.0%   | 96.1%                      | ↓ - 0.9%   | 74             | ↑ + 6.6%   | 28           | ↑ + 16.7%  |
| 02153 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02155 | \$430,000          | ↑ + 9.4%   | 100.0%                     | ↑ + 0.8%   | 36             | ↓ - 1.9%   | 66           | ↑ + 29.4%  |
| 02156 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02176 | \$529,000          | ↑ + 27.0%  | 102.1%                     | ↑ + 2.3%   | 34             | ↓ - 21.6%  | 61           | ↓ - 3.2%   |
| 02180 | \$420,000          | ↑ + 9.7%   | 99.5%                      | ↑ + 1.8%   | 69             | ↑ + 37.7%  | 55           | ↓ - 3.5%   |
| 02238 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 02420 | \$1,130,000        | ↑ + 24.9%  | 99.5%                      | ↓ - 0.3%   | 53             | ↑ + 3.1%   | 59           | ↓ - 16.9%  |
| 02421 | \$961,000          | ↑ + 28.0%  | 102.4%                     | ↓ - 0.9%   | 33             | ↑ + 34.7%  | 45           | ↓ - 22.4%  |
| 02451 | \$439,950          | ↑ + 10.0%  | 97.5%                      | ↓ - 1.7%   | 47             | ↑ + 40.0%  | 44           | ↑ + 7.3%   |

# Marketwatch Report

Q2-2014



## Middlesex County ZIP Codes Cont.

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Days on Market |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|----------------|------------|--------------|------------|
|       | Q2-2014            | 1-Yr Chg   | Q2-2014                    | 1-Yr Chg   | Q2-2014        | 1-Yr Chg   | Q2-2014      | 1-Yr Chg   |
| 02452 | \$525,000          | ↑ + 25.6%  | 99.7%                      | ↑ + 3.2%   | 24             | ↓ - 45.6%  | 23           | ↑ + 43.8%  |
| 02453 | \$491,500          | ↑ + 8.0%   | 100.8%                     | ↑ + 2.5%   | 34             | ↓ - 25.8%  | 29           | ↓ - 29.3%  |
| 02454 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02455 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02456 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02458 | \$1,175,000        | ↓ - 13.4%  | 100.4%                     | ↓ - 0.9%   | 56             | ↑ + 26.1%  | 21           | ↓ - 8.7%   |
| 02459 | \$972,500          | ↓ - 0.3%   | 100.8%                     | ↓ - 1.9%   | 34             | ↓ - 25.8%  | 40           | ↓ - 14.9%  |
| 02460 | \$885,000          | ↓ - 20.7%  | 100.8%                     | ↓ - 2.2%   | 50             | ↑ + 76.7%  | 15           | ↓ - 11.8%  |
| 02461 | \$724,500          | ↓ - 14.3%  | 102.1%                     | ↑ + 1.7%   | 41             | ↑ + 8.2%   | 18           | ↓ - 5.3%   |
| 02462 | \$665,750          | ↓ - 7.4%   | 93.8%                      | ↓ - 4.7%   | 42             | ↓ - 5.8%   | 4            | ↓ - 42.9%  |
| 02464 | \$654,050          | ↓ - 6.3%   | 105.0%                     | ↑ + 6.1%   | 87             | ↑ + 145.6% | 2            | ↓ - 77.8%  |
| 02465 | \$790,000          | ↑ + 8.8%   | 98.8%                      | ↓ - 0.1%   | 46             | ↑ + 15.9%  | 23           | ↓ - 30.3%  |
| 02466 | \$952,000          | ↑ + 27.8%  | 100.0%                     | ↑ + 0.4%   | 42             | ↑ + 6.4%   | 15           | → 0.0%     |
| 02467 | \$1,145,000        | ↑ + 2.5%   | 96.5%                      | ↑ + 1.3%   | 81             | ↓ - 1.7%   | 35           | ↓ - 20.5%  |
| 02468 | \$1,365,000        | ↑ + 50.3%  | 98.0%                      | ↑ + 0.8%   | 56             | ↓ - 21.0%  | 13           | ↓ - 45.8%  |
| 02471 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02472 | \$530,000          | ↑ + 10.4%  | 99.8%                      | ↑ + 1.7%   | 38             | ↓ - 3.8%   | 25           | ↓ - 24.2%  |
| 02474 | \$647,500          | ↑ + 32.7%  | 102.4%                     | ↓ - 0.2%   | 27             | ↑ + 18.5%  | 56           | ↑ + 36.6%  |
| 02475 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 02476 | \$620,500          | ↑ + 7.7%   | 104.5%                     | ↑ + 1.5%   | 17             | ↑ + 40.1%  | 26           | ↓ - 35.0%  |
| 02477 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02478 | \$1,060,500        | ↑ + 34.7%  | 103.3%                     | ↑ + 1.2%   | 32             | ↓ - 14.1%  | 39           | ↓ - 18.8%  |
| 02479 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02493 | \$1,550,000        | ↑ + 25.9%  | 95.7%                      | ↓ - 0.5%   | 70             | ↑ + 11.2%  | 42           | ↓ - 8.7%   |
| 02495 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |

# Marketwatch Report

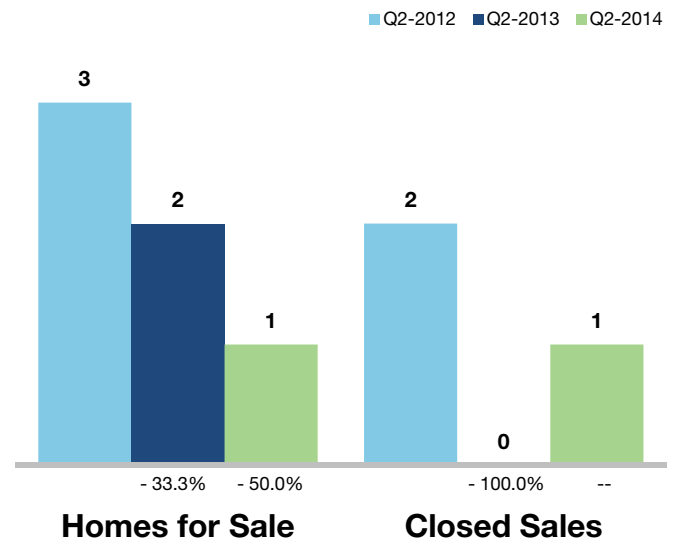
## Q2-2014



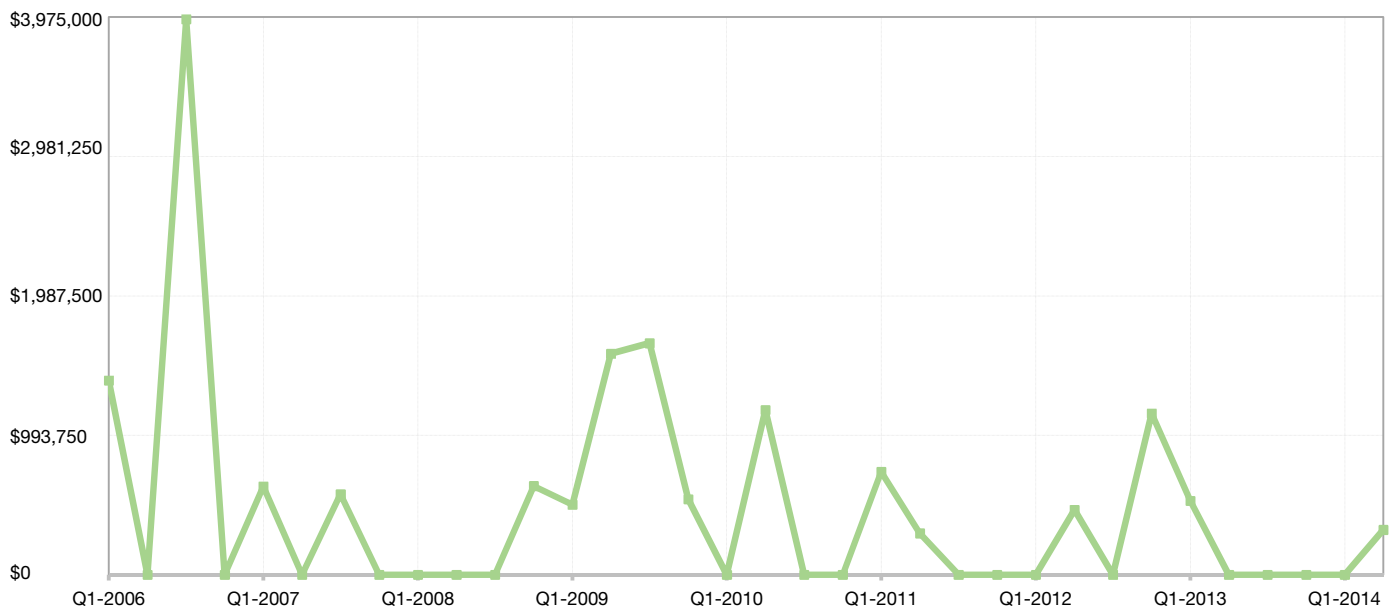
## Nantucket County

| Key Metrics                | Q2-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$320,000 | --       |
| Average Sales Price        | \$320,000 | --       |
| Pct. of Orig. Price Rec'd. | 97.0%     | --       |
| Homes for Sale             | 1         | - 50.0%  |
| Closed Sales               | 1         | --       |
| Months Supply              | 1.0       | 0.0%     |
| Days on Market             | 25        | --       |

### Market Activity



### Historical Median Sales Price for Nantucket County



# Marketwatch Report

## Q2-2014



## Nantucket County ZIP Codes

|       | Median Sales Price |          | Pct. of Orig. Price Rec'd. |          | Days on Market |          | Closed Sales |          |
|-------|--------------------|----------|----------------------------|----------|----------------|----------|--------------|----------|
|       | Q2-2014            | 1-Yr Chg | Q2-2014                    | 1-Yr Chg | Q2-2014        | 1-Yr Chg | Q2-2014      | 1-Yr Chg |
| 02554 | \$320,000          | --       | 97.0%                      | --       | 25             | --       | 1            | --       |
| 02564 | \$0                | --       | 0.0%                       | --       | 0              | --       | 0            | --       |
| 02584 | \$0                | --       | 0.0%                       | --       | 0              | --       | 0            | --       |

# Marketwatch Report

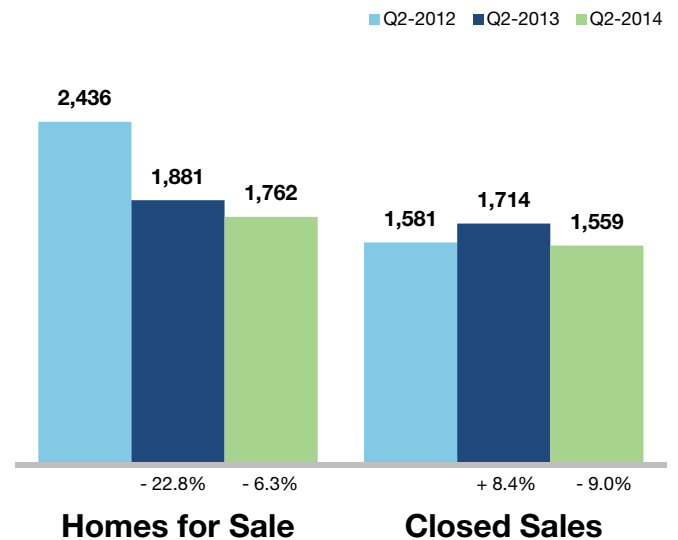
## Q2-2014



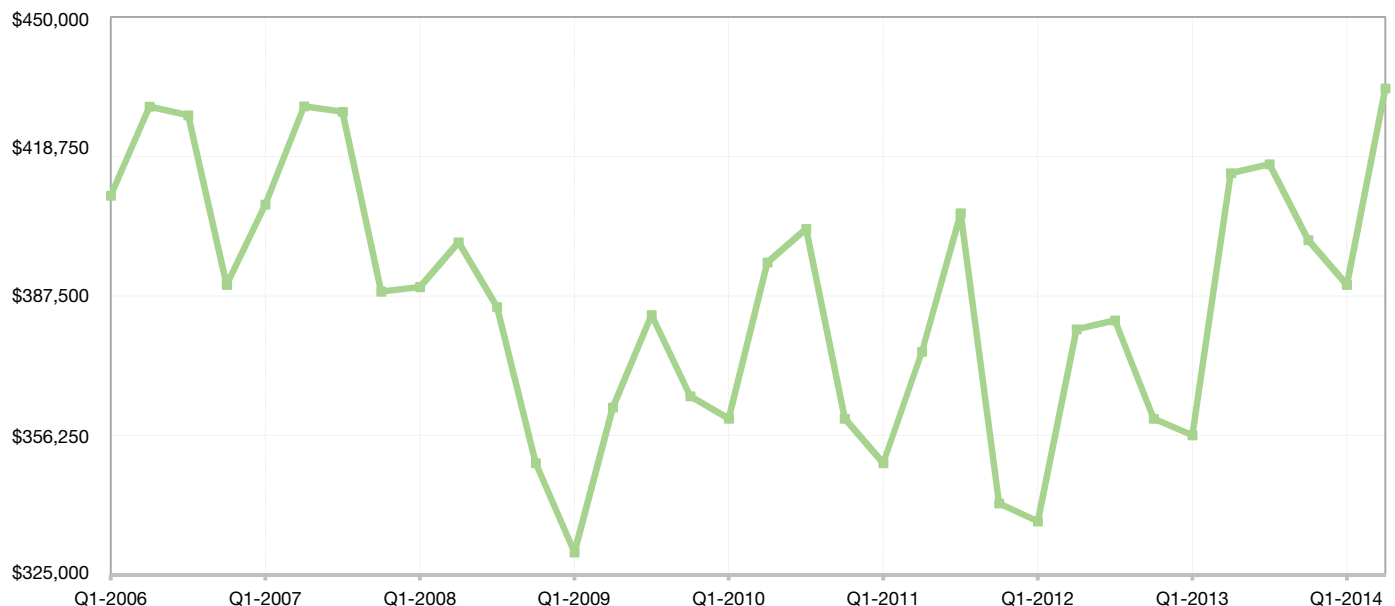
## Norfolk County

| Key Metrics                | Q2-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$434,000 | + 4.6%   |
| Average Sales Price        | \$597,184 | + 4.2%   |
| Pct. of Orig. Price Rec'd. | 97.5%     | + 1.1%   |
| Homes for Sale             | 1,762     | - 6.3%   |
| Closed Sales               | 1,559     | - 9.0%   |
| Months Supply              | 3.7       | - 3.9%   |
| Days on Market             | 68        | - 4.5%   |

### Market Activity



### Historical Median Sales Price for Norfolk County



# Marketwatch Report

Q2-2014



## Norfolk County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Days on Market |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|----------------|------------|--------------|------------|
|       | Q2-2014            | 1-Yr Chg   | Q2-2014                    | 1-Yr Chg   | Q2-2014        | 1-Yr Chg   | Q2-2014      | 1-Yr Chg   |
| 02019 | \$273,550          | ↑ + 9.9%   | 97.3%                      | ↓ - 0.2%   | 95             | ↑ + 65.3%  | 52           | ↑ + 23.8%  |
| 02021 | \$497,000          | ↑ + 4.6%   | 96.6%                      | ↑ + 1.5%   | 85             | ↓ - 10.1%  | 59           | → 0.0%     |
| 02025 | \$733,000          | ↓ - 23.5%  | 94.5%                      | ↑ + 2.0%   | 81             | ↓ - 44.4%  | 28           | ↓ - 6.7%   |
| 02026 | \$396,000          | ↓ - 1.0%   | 98.3%                      | ↑ + 2.7%   | 43             | ↓ - 34.9%  | 77           | ↓ - 9.4%   |
| 02027 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 02030 | \$1,253,363        | ↑ + 39.1%  | 94.2%                      | ↓ - 1.0%   | 96             | ↓ - 19.5%  | 24           | ↑ + 14.3%  |
| 02032 | \$722,000          | ↑ + 78.0%  | 98.4%                      | ↓ - 1.7%   | 46             | ↓ - 30.3%  | 6            | ↓ - 57.1%  |
| 02035 | \$339,000          | ↓ - 15.2%  | 97.1%                      | ↓ - 0.3%   | 107            | ↑ + 90.0%  | 29           | ↓ - 29.3%  |
| 02038 | \$418,250          | ↑ + 18.1%  | 98.5%                      | ↑ + 1.2%   | 65             | ↓ - 27.8%  | 78           | ↓ - 14.3%  |
| 02052 | \$655,000          | ↑ + 14.7%  | 96.5%                      | ↑ + 1.2%   | 97             | ↓ - 9.5%   | 45           | ↑ + 2.3%   |
| 02053 | \$335,000          | ↓ - 3.3%   | 96.4%                      | ↑ + 3.6%   | 52             | ↓ - 30.3%  | 33           | ↓ - 13.2%  |
| 02054 | \$387,450          | ↑ + 10.7%  | 96.3%                      | ↓ - 1.5%   | 102            | ↑ + 31.7%  | 20           | ↑ + 5.3%   |
| 02056 | \$472,000          | ↑ + 3.7%   | 96.2%                      | ↓ - 1.5%   | 124            | ↑ + 76.0%  | 50           | ↑ + 13.6%  |
| 02062 | \$390,000          | ↑ + 8.3%   | 98.1%                      | ↑ + 1.1%   | 54             | ↓ - 6.8%   | 67           | ↑ + 19.6%  |
| 02067 | \$493,750          | ↑ + 5.1%   | 99.0%                      | ↑ + 1.3%   | 56             | ↓ - 5.2%   | 48           | ↓ - 32.4%  |
| 02070 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02071 | \$396,000          | ↑ + 6.5%   | 96.2%                      | ↓ - 0.2%   | 102            | ↓ - 20.7%  | 6            | ↑ + 50.0%  |
| 02072 | \$318,700          | ↑ + 7.2%   | 97.1%                      | ↑ + 1.2%   | 44             | ↓ - 41.3%  | 60           | ↓ - 6.3%   |
| 02081 | \$472,500          | ↑ + 6.8%   | 97.0%                      | ↑ + 1.3%   | 65             | ↓ - 11.3%  | 44           | ↓ - 30.2%  |
| 02090 | \$615,000          | ↓ - 3.8%   | 97.4%                      | ↓ - 0.8%   | 51             | ↑ + 14.7%  | 50           | ↑ + 28.2%  |
| 02093 | \$433,000          | ↑ + 4.0%   | 94.4%                      | ↓ - 3.5%   | 132            | ↑ + 38.4%  | 37           | ↓ - 7.5%   |
| 02169 | \$348,950          | ↑ + 5.7%   | 96.8%                      | ↑ + 1.3%   | 47             | ↓ - 35.5%  | 60           | ↓ - 22.1%  |
| 02170 | \$385,000          | ↑ + 0.3%   | 99.0%                      | ↑ + 1.3%   | 50             | ↑ + 10.6%  | 28           | ↓ - 3.4%   |
| 02171 | \$378,750          | ↑ + 4.6%   | 95.2%                      | ↓ - 1.9%   | 72             | ↑ + 23.1%  | 18           | ↓ - 50.0%  |
| 02184 | \$373,750          | ↑ + 4.7%   | 98.5%                      | ↑ + 0.3%   | 57             | ↑ + 51.9%  | 72           | ↓ - 8.9%   |
| 02185 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02186 | \$520,000          | ↑ + 3.8%   | 98.5%                      | ↑ + 3.0%   | 58             | ↓ - 23.8%  | 79           | → 0.0%     |
| 02187 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02188 | \$332,000          | ↑ + 18.4%  | 99.5%                      | ↑ + 5.8%   | 49             | ↓ - 4.5%   | 19           | ↓ - 44.1%  |
| 02189 | \$294,250          | ↑ + 1.5%   | 96.7%                      | ↑ + 1.6%   | 81             | ↑ + 38.1%  | 26           | ↓ - 21.2%  |
| 02190 | \$380,000          | ↑ + 5.6%   | 98.6%                      | ↓ - 0.7%   | 73             | ↑ + 93.3%  | 55           | ↑ + 71.9%  |
| 02191 | \$332,400          | ↑ + 35.7%  | 97.7%                      | ↑ + 5.4%   | 55             | ↓ - 35.4%  | 20           | ↑ + 17.6%  |
| 02269 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02322 | \$317,000          | ↑ + 20.1%  | 93.3%                      | ↓ - 1.5%   | 112            | ↑ + 69.7%  | 6            | ↓ - 33.3%  |
| 02343 | \$248,500          | ↑ + 7.3%   | 95.8%                      | ↑ + 0.3%   | 74             | ↑ + 19.1%  | 44           | ↑ + 33.3%  |
| 02368 | \$269,125          | ↑ + 12.1%  | 97.9%                      | ↑ + 3.0%   | 64             | ↑ + 2.7%   | 58           | ↓ - 15.9%  |
| 02445 | \$1,725,000        | ↓ - 0.6%   | 97.1%                      | ↓ - 2.2%   | 96             | ↑ + 61.3%  | 18           | ↓ - 21.7%  |
| 02446 | \$1,570,000        | ↓ - 7.6%   | 95.6%                      | ↓ - 2.8%   | 66             | ↓ - 51.8%  | 11           | ↓ - 26.7%  |
| 02447 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02457 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02467 | \$1,145,000        | ↑ + 2.5%   | 96.5%                      | ↑ + 1.3%   | 81             | ↓ - 1.7%   | 35           | ↓ - 20.5%  |
| 02481 | \$1,205,250        | ↑ + 0.4%   | 98.7%                      | ↑ + 2.5%   | 57             | ↓ - 23.5%  | 52           | ↓ - 13.3%  |
| 02482 | \$1,161,000        | ↑ + 14.4%  | 99.3%                      | ↑ + 1.3%   | 56             | ↓ - 33.0%  | 35           | ↓ - 31.4%  |

# Marketwatch Report

## Q2-2014



## Norfolk County ZIP Codes Cont.

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Days on Market |           | Closed Sales |           |
|-------|--------------------|-----------|----------------------------|----------|----------------|-----------|--------------|-----------|
|       | Q2-2014            | 1-Yr Chg  | Q2-2014                    | 1-Yr Chg | Q2-2014        | 1-Yr Chg  | Q2-2014      | 1-Yr Chg  |
| 02492 | \$935,375          | ↓ - 1.8%  | 100.4%                     | ↑ + 3.4% | 36             | ↓ - 48.5% | 72           | ↓ - 18.2% |
| 02494 | \$800,000          | ↑ + 24.7% | 98.5%                      | ↓ - 0.5% | 47             | ↑ + 7.3%  | 27           | ↑ + 12.5% |
| 02762 | \$362,225          | ↑ + 4.2%  | 94.7%                      | ↓ - 1.3% | 113            | ↑ + 62.5% | 23           | ↓ - 4.2%  |

# Marketwatch Report

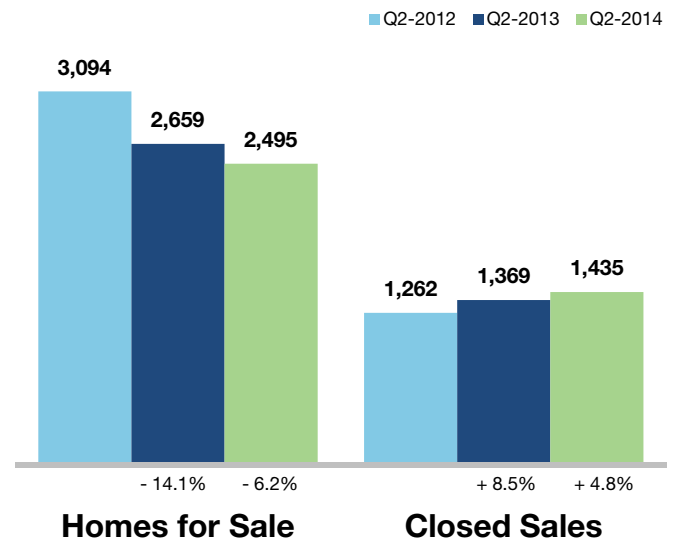
## Q2-2014



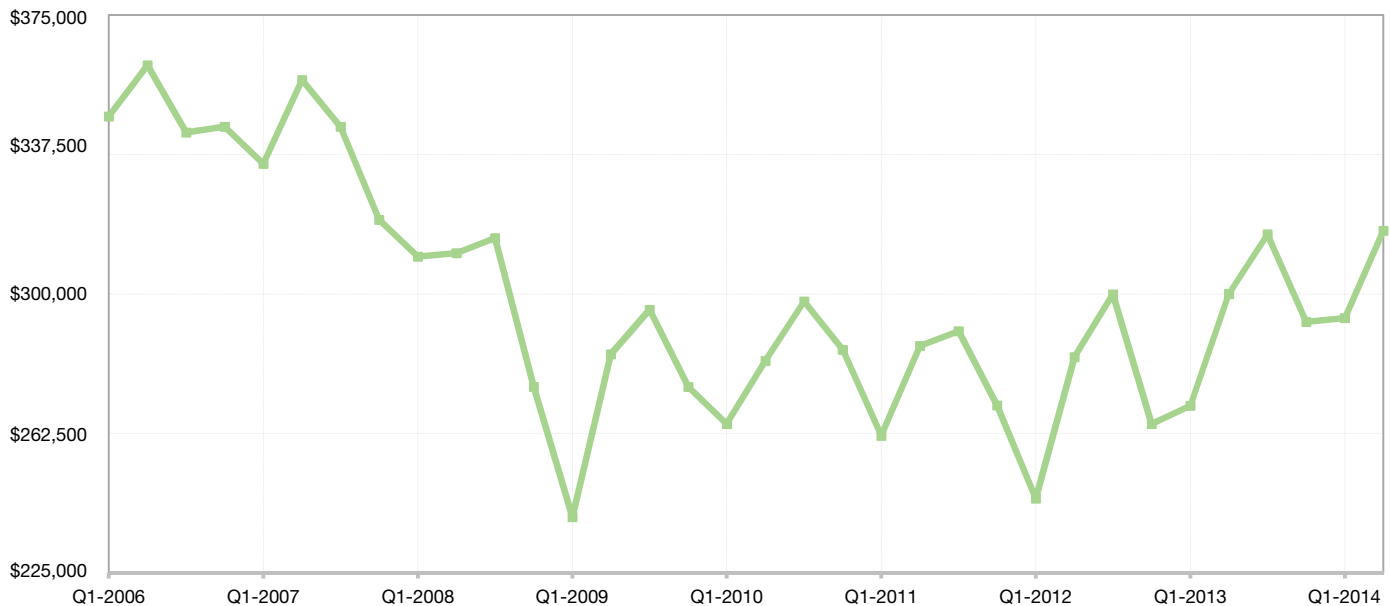
## Plymouth County

| Key Metrics                | Q2-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$317,000 | + 5.7%   |
| Average Sales Price        | \$395,191 | + 9.5%   |
| Pct. of Orig. Price Rec'd. | 94.8%     | + 0.7%   |
| Homes for Sale             | 2,495     | - 6.2%   |
| Closed Sales               | 1,435     | + 4.8%   |
| Months Supply              | 5.7       | - 10.8%  |
| Days on Market             | 100       | - 6.1%   |

### Market Activity



### Historical Median Sales Price for Plymouth County





# Marketwatch Report

Q2-2014



## Plymouth County ZIP Codes

|       | Median Sales Price |          | Pct. of Orig. Price Rec'd. |          | Days on Market |           | Closed Sales |           |
|-------|--------------------|----------|----------------------------|----------|----------------|-----------|--------------|-----------|
|       | Q2-2014            | 1-Yr Chg | Q2-2014                    | 1-Yr Chg | Q2-2014        | 1-Yr Chg  | Q2-2014      | 1-Yr Chg  |
| 02018 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02020 | \$354,500          | ↑ +92.7% | 88.3%                      | ↑ +3.1%  | 299            | ↑ +345.5% | 2            | ↑ +100.0% |
| 02040 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02041 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02043 | \$674,000          | ↑ +9.4%  | 94.8%                      | ↑ +0.2%  | 78             | ↓ -29.6%  | 78           | ↓ -4.9%   |
| 02044 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02045 | \$358,750          | ↑ +23.2% | 89.0%                      | ↓ -5.4%  | 104            | ↑ +39.3%  | 34           | ↑ +21.4%  |
| 02047 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02050 | \$400,000          | ↑ +22.7% | 96.3%                      | ↑ +2.0%  | 75             | ↓ -31.3%  | 81           | ↑ +6.6%   |
| 02051 | \$565,000          | --       | 99.1%                      | --       | 125            | --        | 1            | --        |
| 02055 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02059 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02060 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02061 | \$670,000          | ↑ +9.0%  | 93.8%                      | ↑ +0.4%  | 145            | ↓ -2.8%   | 43           | ↓ -2.3%   |
| 02065 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02066 | \$502,500          | ↑ +4.7%  | 95.8%                      | ↑ +1.8%  | 94             | ↓ -10.6%  | 66           | ↑ +29.4%  |
| 02301 | \$220,000          | ↑ +19.6% | 94.3%                      | ↑ +0.2%  | 112            | ↑ +28.4%  | 87           | ↑ +7.4%   |
| 02302 | \$196,000          | ↑ +13.3% | 95.9%                      | ↓ -0.5%  | 78             | ↑ +21.3%  | 79           | ↓ -10.2%  |
| 02303 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02304 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02305 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02324 | \$318,000          | ↑ +4.5%  | 96.4%                      | ↑ +0.8%  | 81             | ↓ -4.9%   | 41           | ↓ -21.2%  |
| 02325 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02327 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02330 | \$274,750          | ↑ +15.2% | 97.4%                      | ↑ +1.5%  | 109            | ↑ +24.9%  | 30           | ↓ -11.8%  |
| 02331 | \$599,000          | --       | 100.8%                     | --       | 18             | --        | 1            | --        |
| 02332 | \$605,000          | ↑ +5.8%  | 94.2%                      | ↓ -1.0%  | 94             | ↑ +20.6%  | 69           | ↓ -18.8%  |
| 02333 | \$285,000          | ↑ +7.5%  | 95.3%                      | ↑ +1.0%  | 100            | ↑ +28.8%  | 37           | ↑ +60.9%  |
| 02337 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02338 | \$332,500          | ↑ +19.8% | 97.1%                      | ↑ +3.7%  | 94             | ↑ +6.6%   | 27           | ↑ +35.0%  |
| 02339 | \$457,000          | ↑ +17.2% | 94.8%                      | ↓ -0.6%  | 96             | ↑ +7.9%   | 44           | ↑ +12.8%  |
| 02340 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02341 | \$291,000          | ↓ -9.8%  | 92.5%                      | ↓ -3.6%  | 79             | ↓ -22.4%  | 33           | ↑ +37.5%  |
| 02344 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02345 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02346 | \$244,000          | ↑ +4.2%  | 94.5%                      | ↑ +2.9%  | 94             | ↓ -16.0%  | 72           | ↑ +12.5%  |
| 02347 | \$310,000          | ↑ +5.1%  | 96.3%                      | ↑ +1.6%  | 83             | ↓ -15.2%  | 24           | ↓ -27.3%  |
| 02348 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02349 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02350 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02351 | \$280,000          | ↓ -7.3%  | 96.9%                      | ↑ +1.3%  | 60             | ↓ -43.6%  | 31           | ↑ +3.3%   |
| 02355 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |
| 02358 | \$0                | --       | 0.0%                       | --       | 0              | --        | 0            | --        |

# Marketwatch Report

Q2-2014



## Plymouth County ZIP Codes Cont.

|       | Median Sales Price |           |  | Pct. of Orig. Price Rec'd. |           |  | Days on Market |            |  | Closed Sales |            |  |
|-------|--------------------|-----------|--|----------------------------|-----------|--|----------------|------------|--|--------------|------------|--|
|       | Q2-2014            | 1-Yr Chg  |  | Q2-2014                    | 1-Yr Chg  |  | Q2-2014        | 1-Yr Chg   |  | Q2-2014      | 1-Yr Chg   |  |
| 02359 | \$326,500          | ↑ + 0.5%  |  | 93.6%                      | ↓ - 1.3%  |  | 88             | ↓ - 16.3%  |  | 54           | ↓ - 26.0%  |  |
| 02360 | \$312,750          | ↑ + 9.7%  |  | 94.8%                      | ↑ + 2.2%  |  | 128            | ↓ - 11.2%  |  | 208          | ↑ + 22.4%  |  |
| 02361 | \$0                | --        |  | 0.0%                       | --        |  | 0              | --         |  | 0            | --         |  |
| 02362 | \$0                | --        |  | 0.0%                       | --        |  | 0              | --         |  | 0            | --         |  |
| 02364 | \$402,500          | ↑ + 20.1% |  | 95.2%                      | ↑ + 1.1%  |  | 107            | ↑ + 6.6%   |  | 45           | ↑ + 21.6%  |  |
| 02366 | \$0                | --        |  | 0.0%                       | --        |  | 0              | --         |  | 0            | --         |  |
| 02367 | \$286,500          | ↑ + 18.8% |  | 95.1%                      | ↑ + 12.5% |  | 114            | ↓ - 39.6%  |  | 16           | ↑ + 100.0% |  |
| 02370 | \$299,500          | ↑ + 23.0% |  | 98.0%                      | ↑ + 1.1%  |  | 62             | ↓ - 50.6%  |  | 47           | ↑ + 11.9%  |  |
| 02379 | \$290,000          | → 0.0%    |  | 93.4%                      | ↓ - 1.6%  |  | 113            | ↑ + 6.6%   |  | 24           | ↑ + 9.1%   |  |
| 02381 | \$0                | --        |  | 0.0%                       | --        |  | 0              | --         |  | 0            | --         |  |
| 02382 | \$264,500          | ↑ + 12.6% |  | 95.7%                      | ↑ + 0.2%  |  | 83             | ↓ - 27.8%  |  | 38           | ↑ + 5.6%   |  |
| 02532 | \$300,000          | ↑ + 15.4% |  | 93.6%                      | ↑ + 1.0%  |  | 174            | ↑ + 135.9% |  | 39           | ↑ + 34.5%  |  |
| 02538 | \$178,500          | ↓ - 7.8%  |  | 97.4%                      | ↑ + 7.6%  |  | 95             | ↑ + 23.4%  |  | 12           | → 0.0%     |  |
| 02558 | \$271,750          | ↑ + 23.4% |  | 96.7%                      | ↑ + 4.5%  |  | 112            | ↑ + 46.6%  |  | 8            | ↑ + 33.3%  |  |
| 02571 | \$179,900          | ↓ - 10.1% |  | 91.6%                      | → - 0.1%  |  | 125            | ↓ - 10.1%  |  | 41           | ↑ + 2.5%   |  |
| 02576 | \$220,000          | ↓ - 3.5%  |  | 89.6%                      | ↓ - 0.6%  |  | 116            | ↑ + 20.7%  |  | 11           | → 0.0%     |  |
| 02738 | \$382,500          | ↓ - 4.4%  |  | 88.3%                      | ↑ + 2.5%  |  | 175            | ↓ - 9.5%   |  | 18           | ↑ + 5.9%   |  |
| 02739 | \$365,838          | ↓ - 3.7%  |  | 87.6%                      | ↓ - 5.0%  |  | 97             | ↓ - 25.4%  |  | 14           | ↓ - 17.6%  |  |
| 02770 | \$367,000          | ↑ + 11.5% |  | 99.4%                      | ↑ + 4.0%  |  | 139            | ↑ + 34.1%  |  | 11           | ↓ - 31.3%  |  |

# Marketwatch Report

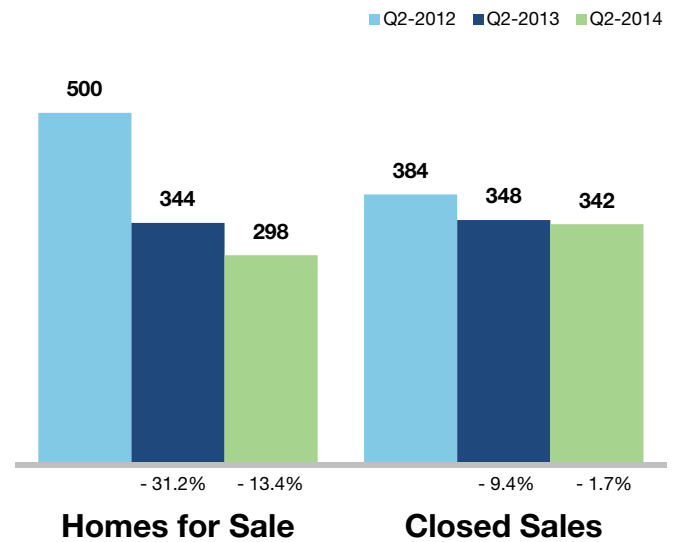
## Q2-2014



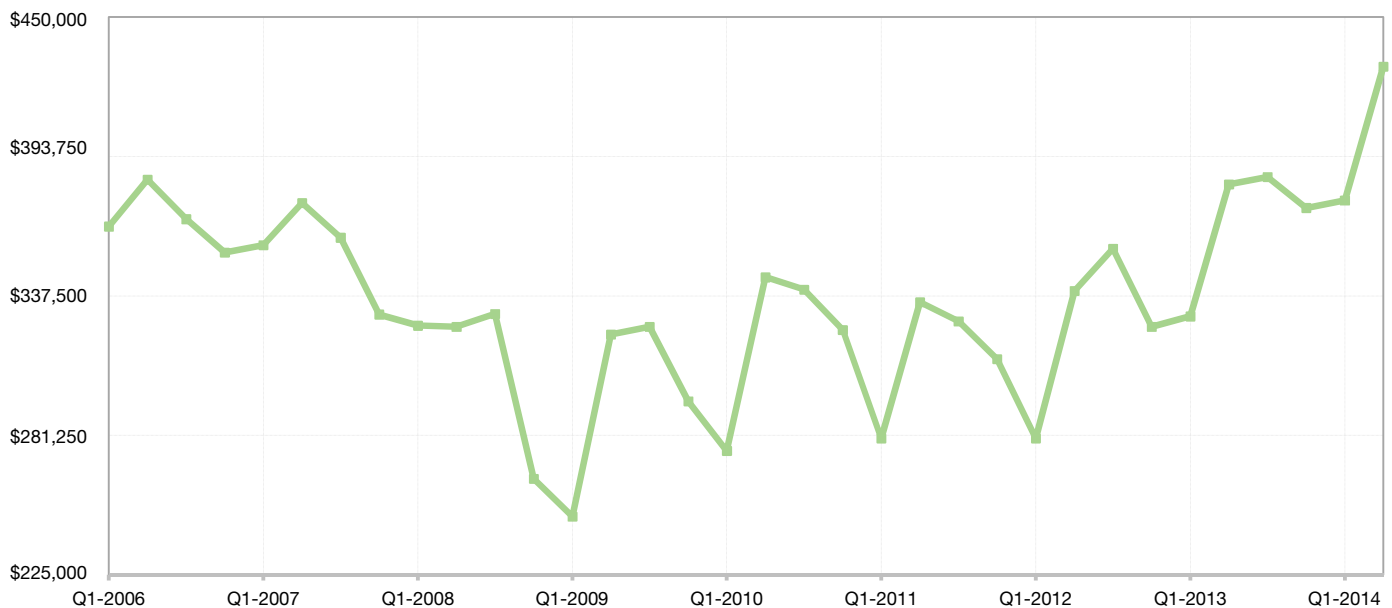
## Suffolk County

| Key Metrics                | Q2-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$430,000 | + 12.4%  |
| Average Sales Price        | \$637,791 | + 10.9%  |
| Pct. of Orig. Price Rec'd. | 98.1%     | + 0.3%   |
| Homes for Sale             | 298       | - 13.4%  |
| Closed Sales               | 342       | - 1.7%   |
| Months Supply              | 2.7       | - 15.9%  |
| Days on Market             | 55        | + 3.9%   |

### Market Activity



### Historical Median Sales Price for Suffolk County



# Marketwatch Report

Q2-2014



## Suffolk County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |            | Days on Market |            | Closed Sales |            |
|-------|--------------------|------------|----------------------------|------------|----------------|------------|--------------|------------|
|       | Q2-2014            | 1-Yr Chg   | Q2-2014                    | 1-Yr Chg   | Q2-2014        | 1-Yr Chg   | Q2-2014      | 1-Yr Chg   |
| 02108 | \$3,800,000        | ↑ + 11.8%  | 93.1%                      | ↓ - 4.0%   | 202            | ↑ + 155.1% | 9            | ↑ + 80.0%  |
| 02109 | \$3,067,000        | --         | 76.8%                      | --         | 268            | --         | 1            | --         |
| 02110 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02111 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02112 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02113 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02114 | \$2,012,500        | ↑ + 49.9%  | 92.6%                      | ↓ - 7.4%   | 77             | ↑ + 146.8% | 2            | → 0.0%     |
| 02115 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02116 | \$2,500,000        | ↓ - 4.6%   | 97.3%                      | ↓ - 4.9%   | 89             | ↑ + 48.3%  | 9            | ↑ + 12.5%  |
| 02117 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02118 | \$3,567,500        | ↑ + 55.1%  | 97.2%                      | ↑ + 1.4%   | 102            | ↑ + 86.8%  | 2            | ↓ - 60.0%  |
| 02119 | \$440,000          | ↑ + 66.0%  | 93.4%                      | ↓ - 4.5%   | 53             | ↑ + 5.8%   | 3            | ↓ - 57.1%  |
| 02120 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02121 | \$340,500          | ↑ + 159.9% | 100.2%                     | ↑ + 60.6%  | 89             | ↓ - 29.4%  | 1            | → 0.0%     |
| 02122 | \$350,000          | ↑ + 16.9%  | 96.8%                      | ↓ - 0.1%   | 37             | ↓ - 2.1%   | 10           | ↑ + 150.0% |
| 02123 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02124 | \$370,750          | ↑ + 19.6%  | 96.5%                      | ↑ + 3.0%   | 69             | ↑ + 31.9%  | 31           | ↑ + 138.5% |
| 02125 | \$489,000          | ↑ + 54.6%  | 97.4%                      | ↓ - 9.4%   | 13             | ↓ - 82.5%  | 5            | ↓ - 16.7%  |
| 02126 | \$254,000          | ↓ - 0.4%   | 93.9%                      | ↓ - 6.4%   | 105            | ↑ + 8.4%   | 9            | ↑ + 200.0% |
| 02127 | \$575,000          | ↓ - 10.2%  | 96.1%                      | ↓ - 1.0%   | 49             | ↑ + 31.3%  | 17           | ↓ - 19.0%  |
| 02128 | \$382,500          | ↑ + 29.2%  | 96.7%                      | → - 0.0%   | 50             | ↓ - 19.7%  | 14           | ↑ + 40.0%  |
| 02129 | \$685,000          | ↓ - 14.1%  | 100.7%                     | ↑ + 2.7%   | 33             | ↓ - 36.4%  | 20           | ↓ - 16.7%  |
| 02130 | \$726,000          | ↑ + 41.7%  | 102.8%                     | ↑ + 0.5%   | 28             | ↓ - 25.7%  | 20           | ↑ + 5.3%   |
| 02131 | \$415,000          | ↑ + 0.3%   | 100.3%                     | ↑ + 1.7%   | 37             | ↑ + 18.0%  | 31           | ↓ - 8.8%   |
| 02132 | \$514,000          | ↑ + 19.5%  | 100.5%                     | ↑ + 2.1%   | 37             | ↓ - 21.8%  | 60           | ↓ - 25.9%  |
| 02133 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02134 | \$503,500          | ↓ - 8.5%   | 102.9%                     | ↑ + 2.7%   | 19             | ↑ + 35.7%  | 2            | ↑ + 100.0% |
| 02135 | \$535,000          | ↓ - 1.7%   | 95.2%                      | ↓ - 3.8%   | 55             | ↑ + 71.4%  | 7            | ↑ + 16.7%  |
| 02136 | \$362,500          | ↑ + 10.4%  | 99.1%                      | ↓ - 0.5%   | 50             | ↑ + 4.5%   | 26           | ↑ + 18.2%  |
| 02137 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02150 | \$307,500          | ↑ + 27.6%  | 105.6%                     | ↑ + 9.2%   | 11             | ↓ - 77.4%  | 4            | ↓ - 50.0%  |
| 02151 | \$290,000          | ↑ + 10.1%  | 95.4%                      | ↑ + 0.5%   | 71             | ↓ - 3.1%   | 41           | ↓ - 16.3%  |
| 02152 | \$367,500          | ↑ + 6.5%   | 96.5%                      | ↑ + 0.3%   | 62             | ↓ - 31.7%  | 17           | ↓ - 10.5%  |
| 02163 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02196 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02199 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02201 | \$0                | ↓ - 100.0% | 0.0%                       | ↓ - 100.0% | 0              | ↓ - 100.0% | 0            | ↓ - 100.0% |
| 02203 | \$0                | → 0.0%     | 0.0%                       | --         | 0              | → 0.0%     | 0            | → 0.0%     |
| 02204 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02205 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02206 | \$0                | → 0.0%     | 0.0%                       | --         | 0              | → 0.0%     | 0            | → 0.0%     |
| 02210 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |
| 02211 | \$0                | --         | 0.0%                       | --         | 0              | --         | 0            | --         |

# Marketwatch Report

## Q2-2014



## Suffolk County ZIP Codes Cont.

|       | Median Sales Price |          | Pct. of Orig. Price Rec'd. |          | Days on Market |          | Closed Sales |           |
|-------|--------------------|----------|----------------------------|----------|----------------|----------|--------------|-----------|
|       | Q2-2014            | 1-Yr Chg | Q2-2014                    | 1-Yr Chg | Q2-2014        | 1-Yr Chg | Q2-2014      | 1-Yr Chg  |
| 02212 | \$0                | --       | 0.0%                       | --       | 0              | --       | 0            | --        |
| 02215 | \$0                | --       | 0.0%                       | --       | 0              | --       | 0            | --        |
| 02217 | \$0                | → 0.0%   | 0.0%                       | --       | 0              | → 0.0%   | 0            | → 0.0%    |
| 02222 | \$0                | --       | 0.0%                       | --       | 0              | --       | 0            | --        |
| 02228 | \$0                | --       | 0.0%                       | --       | 0              | --       | 0            | --        |
| 02241 | \$0                | → 0.0%   | 0.0%                       | --       | 0              | → 0.0%   | 0            | → 0.0%    |
| 02266 | \$0                | --       | 0.0%                       | --       | 0              | --       | 0            | --        |
| 02283 | \$0                | → 0.0%   | 0.0%                       | --       | 0              | → 0.0%   | 0            | → 0.0%    |
| 02284 | \$0                | → 0.0%   | 0.0%                       | --       | 0              | → 0.0%   | 0            | → 0.0%    |
| 02293 | \$0                | → 0.0%   | 0.0%                       | --       | 0              | → 0.0%   | 0            | → 0.0%    |
| 02295 | \$0                | → 0.0%   | 0.0%                       | --       | 0              | → 0.0%   | 0            | → 0.0%    |
| 02297 | \$0                | → 0.0%   | 0.0%                       | --       | 0              | → 0.0%   | 0            | → 0.0%    |
| 02298 | \$0                | → 0.0%   | 0.0%                       | --       | 0              | → 0.0%   | 0            | → 0.0%    |
| 02467 | \$1,145,000        | ↑ + 2.5% | 96.5%                      | ↑ + 1.3% | 81             | ↓ - 1.7% | 35           | ↓ - 20.5% |

# Marketwatch Report

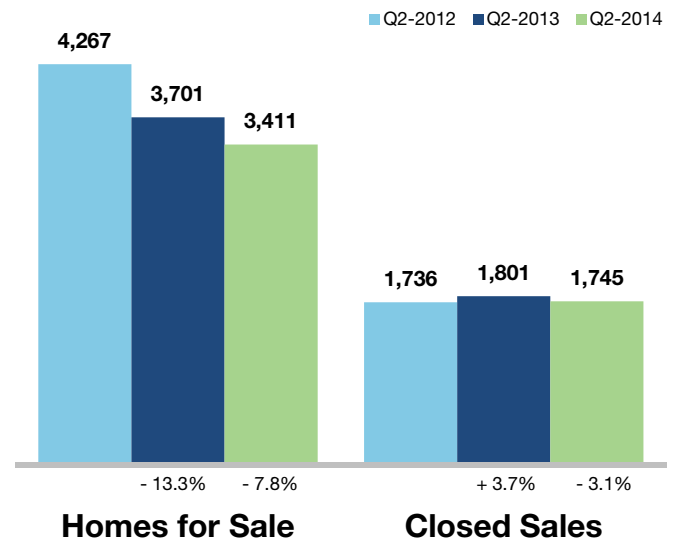
## Q2-2014



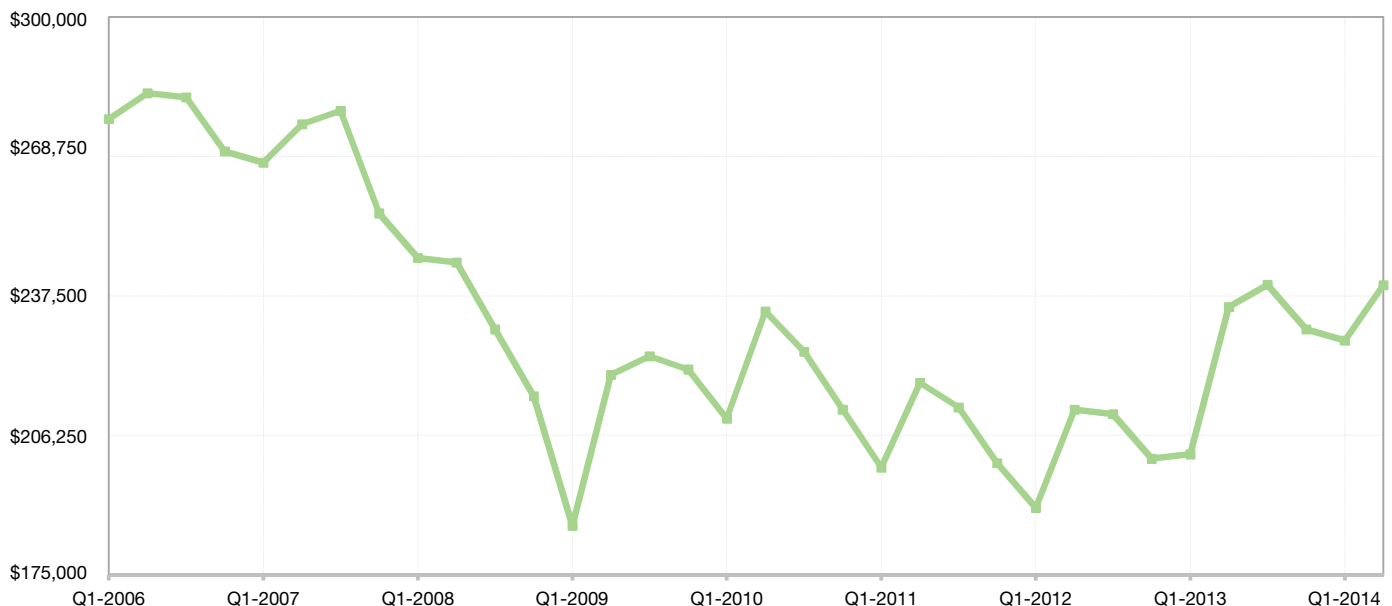
## Worcester County

| Key Metrics                | Q2-2014   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$239,900 | + 2.1%   |
| Average Sales Price        | \$286,274 | + 6.0%   |
| Pct. of Orig. Price Rec'd. | 94.8%     | + 1.0%   |
| Homes for Sale             | 3,411     | - 7.8%   |
| Closed Sales               | 1,745     | - 3.1%   |
| Months Supply              | 6.0       | - 10.0%  |
| Days on Market             | 101       | - 2.5%   |

### Market Activity



### Historical Median Sales Price for Worcester County



# Marketwatch Report

Q2-2014



## Worcester County ZIP Codes

|       | Median Sales Price |            | Pct. of Orig. Price Rec'd. |           | Days on Market |           | Closed Sales |            |
|-------|--------------------|------------|----------------------------|-----------|----------------|-----------|--------------|------------|
|       | Q2-2014            | 1-Yr Chg   | Q2-2014                    | 1-Yr Chg  | Q2-2014        | 1-Yr Chg  | Q2-2014      | 1-Yr Chg   |
| 01005 | \$182,000          | ↑ + 34.8%  | 90.4%                      | ↑ + 2.1%  | 157            | ↑ + 37.4% | 16           | ↑ + 23.1%  |
| 01031 | \$0                | --         | 0.0%                       | --        | 0              | --        | 0            | --         |
| 01037 | \$482,000          | ↑ + 172.3% | 77.6%                      | ↓ - 14.7% | 145            | ↑ + 3.7%  | 2            | ↓ - 33.3%  |
| 01068 | \$285,000          | ↑ + 37.3%  | 95.4%                      | ↑ + 10.9% | 96             | ↓ - 49.5% | 3            | ↓ - 50.0%  |
| 01074 | \$0                | --         | 0.0%                       | --        | 0              | --        | 0            | --         |
| 01083 | \$180,000          | ↓ - 16.7%  | 89.2%                      | ↓ - 9.6%  | 159            | ↓ - 14.2% | 8            | ↑ + 100.0% |
| 01092 | \$102,750          | --         | 79.2%                      | --        | 118            | --        | 2            | --         |
| 01094 | \$0                | --         | 0.0%                       | --        | 0              | --        | 0            | --         |
| 01331 | \$114,000          | ↑ + 23.2%  | 89.1%                      | ↑ + 0.6%  | 117            | ↓ - 6.7%  | 43           | ↑ + 79.2%  |
| 01366 | \$193,500          | ↑ + 6.9%   | 93.9%                      | ↑ + 19.2% | 140            | ↓ - 62.5% | 6            | ↑ + 200.0% |
| 01368 | \$209,900          | ↑ + 35.4%  | 100.0%                     | ↑ + 10.3% | 106            | ↓ - 14.3% | 1            | ↓ - 66.7%  |
| 01420 | \$149,950          | ↓ - 0.4%   | 92.5%                      | ↑ + 1.1%  | 140            | ↑ + 56.7% | 42           | ↓ - 34.4%  |
| 01430 | \$229,000          | ↑ + 38.9%  | 91.7%                      | ↑ + 2.5%  | 107            | ↓ - 5.2%  | 18           | ↓ - 14.3%  |
| 01434 | \$0                | --         | 0.0%                       | --        | 0              | --        | 0            | --         |
| 01436 | \$0                | --         | 0.0%                       | --        | 0              | --        | 0            | --         |
| 01438 | \$0                | --         | 0.0%                       | --        | 0              | --        | 0            | --         |
| 01440 | \$145,000          | ↑ + 7.4%   | 92.8%                      | ↑ + 5.0%  | 86             | ↓ - 30.4% | 43           | → 0.0%     |
| 01441 | \$0                | --         | 0.0%                       | --        | 0              | --        | 0            | --         |
| 01451 | \$650,000          | ↑ + 33.1%  | 93.7%                      | ↑ + 2.0%  | 94             | ↓ - 48.9% | 25           | ↑ + 66.7%  |
| 01452 | \$180,000          | ↓ - 12.8%  | 95.0%                      | ↑ + 0.9%  | 185            | ↑ + 0.9%  | 13           | ↑ + 8.3%   |
| 01453 | \$205,000          | ↓ - 1.1%   | 94.4%                      | ↑ + 0.9%  | 96             | ↓ - 22.3% | 71           | ↓ - 4.1%   |
| 01462 | \$242,900          | ↓ - 3.8%   | 95.0%                      | ↑ + 2.1%  | 75             | ↓ - 32.0% | 25           | ↓ - 32.4%  |
| 01467 | \$0                | --         | 0.0%                       | --        | 0              | --        | 0            | --         |
| 01468 | \$205,450          | ↑ + 30.5%  | 95.6%                      | → - 0.1%  | 81             | ↑ + 36.6% | 12           | ↓ - 33.3%  |
| 01473 | \$278,950          | ↑ + 18.7%  | 91.8%                      | ↑ + 0.5%  | 178            | ↑ + 59.5% | 26           | → 0.0%     |
| 01475 | \$163,000          | ↓ - 4.1%   | 95.5%                      | ↑ + 1.6%  | 105            | ↓ - 10.6% | 33           | ↑ + 17.9%  |
| 01477 | \$0                | --         | 0.0%                       | --        | 0              | --        | 0            | --         |
| 01501 | \$193,900          | ↓ - 3.0%   | 92.4%                      | ↓ - 0.5%  | 96             | ↓ - 3.5%  | 47           | ↓ - 7.8%   |
| 01503 | \$381,000          | ↓ - 26.7%  | 95.1%                      | ↓ - 2.5%  | 52             | ↓ - 31.5% | 9            | → 0.0%     |
| 01504 | \$338,000          | ↑ + 4.0%   | 99.7%                      | ↑ + 1.6%  | 58             | ↓ - 48.0% | 25           | ↑ + 92.3%  |
| 01505 | \$396,250          | ↓ - 6.8%   | 94.4%                      | ↓ - 0.7%  | 139            | ↓ - 2.8%  | 14           | ↓ - 26.3%  |
| 01506 | \$272,000          | ↑ + 23.1%  | 97.5%                      | ↑ + 10.9% | 66             | ↓ - 46.2% | 4            | → 0.0%     |
| 01507 | \$262,250          | ↑ + 7.9%   | 96.2%                      | ↑ + 1.5%  | 107            | ↑ + 6.6%  | 24           | ↓ - 38.5%  |
| 01508 | \$0                | --         | 0.0%                       | --        | 0              | --        | 0            | --         |
| 01509 | \$0                | --         | 0.0%                       | --        | 0              | --        | 0            | --         |
| 01510 | \$210,450          | ↑ + 2.7%   | 94.5%                      | ↑ + 1.3%  | 92             | ↓ - 28.1% | 30           | ↓ - 26.8%  |
| 01515 | \$205,000          | ↑ + 29.9%  | 94.7%                      | ↓ - 3.2%  | 60             | ↓ - 75.8% | 7            | ↑ + 133.3% |
| 01516 | \$280,000          | ↑ + 6.3%   | 93.6%                      | ↓ - 0.8%  | 139            | ↑ + 34.7% | 19           | ↑ + 5.6%   |
| 01517 | \$0                | --         | 0.0%                       | --        | 0              | --        | 0            | --         |
| 01518 | \$197,500          | ↓ - 22.6%  | 96.0%                      | ↓ - 1.3%  | 115            | ↓ - 6.1%  | 6            | ↓ - 40.0%  |
| 01519 | \$368,000          | ↓ - 6.8%   | 96.8%                      | ↑ + 1.5%  | 90             | ↓ - 20.7% | 23           | → 0.0%     |
| 01520 | \$254,500          | ↑ + 3.2%   | 96.2%                      | ↑ + 0.3%  | 95             | ↓ - 18.7% | 63           | ↑ + 8.6%   |
| 01522 | \$76,500           | ↓ - 72.2%  | 102.1%                     | ↑ + 9.3%  | 2              | ↓ - 97.8% | 1            | ↓ - 66.7%  |

# Marketwatch Report

Q2-2014



## Worcester County ZIP Codes Cont.

|       | Median Sales Price |           |  | Pct. of Orig. Price Rec'd. |           |  | Days on Market |            |  | Closed Sales |           |  |
|-------|--------------------|-----------|--|----------------------------|-----------|--|----------------|------------|--|--------------|-----------|--|
|       | Q2-2014            | 1-Yr Chg  |  | Q2-2014                    | 1-Yr Chg  |  | Q2-2014        | 1-Yr Chg   |  | Q2-2014      | 1-Yr Chg  |  |
| 01523 | \$365,000          | ↑ + 4.3%  |  | 98.6%                      | ↑ + 6.3%  |  | 113            | ↓ - 29.6%  |  | 18           | ↑ + 20.0% |  |
| 01524 | \$212,500          | ↑ + 4.7%  |  | 94.6%                      | ↑ + 0.4%  |  | 116            | ↑ + 50.2%  |  | 12           | ↑ + 20.0% |  |
| 01525 | \$0                | --        |  | 0.0%                       | --        |  | 0              | --         |  | 0            | --        |  |
| 01526 | \$0                | --        |  | 0.0%                       | --        |  | 0              | --         |  | 0            | --        |  |
| 01527 | \$235,000          | ↑ + 4.3%  |  | 94.3%                      | ↑ + 0.3%  |  | 107            | ↑ + 53.7%  |  | 25           | ↓ - 26.5% |  |
| 01529 | \$210,450          | ↓ - 0.6%  |  | 92.9%                      | ↓ - 2.7%  |  | 148            | ↑ + 129.6% |  | 8            | → 0.0%    |  |
| 01531 | \$183,575          | ↓ - 20.2% |  | 74.3%                      | ↓ - 36.6% |  | 92             | ↓ - 71.1%  |  | 2            | ↓ - 33.3% |  |
| 01532 | \$375,000          | ↑ + 7.1%  |  | 96.4%                      | ↑ + 1.1%  |  | 72             | ↓ - 11.5%  |  | 39           | ↓ - 26.4% |  |
| 01534 | \$336,000          | ↑ + 2.6%  |  | 94.3%                      | ↓ - 3.0%  |  | 104            | ↑ + 38.7%  |  | 24           | ↑ + 20.0% |  |
| 01535 | \$203,000          | ↑ + 22.7% |  | 94.9%                      | ↓ - 7.4%  |  | 117            | ↑ + 23.6%  |  | 12           | ↑ + 20.0% |  |
| 01536 | \$271,750          | ↓ - 17.7% |  | 95.9%                      | ↑ + 0.7%  |  | 106            | ↑ + 9.9%   |  | 24           | ↑ + 4.3%  |  |
| 01537 | \$183,500          | ↑ + 46.8% |  | 89.6%                      | ↓ - 2.8%  |  | 185            | ↓ - 10.6%  |  | 9            | ↑ + 80.0% |  |
| 01538 | \$0                | --        |  | 0.0%                       | --        |  | 0              | --         |  | 0            | --        |  |
| 01540 | \$210,000          | ↑ + 6.4%  |  | 94.7%                      | ↑ + 1.2%  |  | 87             | ↓ - 22.0%  |  | 41           | ↑ + 86.4% |  |
| 01541 | \$262,500          | ↓ - 21.4% |  | 90.7%                      | ↓ - 7.0%  |  | 137            | ↑ + 4.7%   |  | 9            | ↑ + 12.5% |  |
| 01542 | \$165,000          | ↓ - 15.7% |  | 100.0%                     | ↓ - 2.2%  |  | 10             | ↓ - 88.9%  |  | 1            | ↓ - 75.0% |  |
| 01543 | \$299,000          | ↑ + 23.6% |  | 97.1%                      | ↑ + 3.0%  |  | 83             | ↓ - 32.0%  |  | 27           | ↓ - 12.9% |  |
| 01545 | \$437,450          | ↑ + 6.5%  |  | 97.4%                      | ↑ + 0.3%  |  | 72             | ↑ + 12.1%  |  | 92           | ↓ - 16.4% |  |
| 01546 | \$0                | --        |  | 0.0%                       | --        |  | 0              | --         |  | 0            | --        |  |
| 01550 | \$149,000          | ↑ + 14.6% |  | 94.1%                      | ↑ + 7.9%  |  | 116            | ↑ + 3.6%   |  | 29           | ↑ + 11.5% |  |
| 01560 | \$411,500          | ↓ - 1.0%  |  | 99.3%                      | ↓ - 0.1%  |  | 80             | ↑ + 6.5%   |  | 11           | ↑ + 22.2% |  |
| 01561 | \$0                | --        |  | 0.0%                       | --        |  | 0              | --         |  | 0            | --        |  |
| 01562 | \$194,000          | ↓ - 2.6%  |  | 92.5%                      | ↓ - 0.5%  |  | 132            | ↑ + 79.2%  |  | 26           | ↑ + 8.3%  |  |
| 01564 | \$323,500          | ↓ - 6.2%  |  | 94.2%                      | ↑ + 1.9%  |  | 160            | ↓ - 18.4%  |  | 22           | ↑ + 69.2% |  |
| 01566 | \$254,500          | ↑ + 3.9%  |  | 93.9%                      | ↑ + 1.5%  |  | 155            | ↑ + 64.4%  |  | 14           | ↓ - 36.4% |  |
| 01568 | \$391,500          | ↑ + 10.3% |  | 104.8%                     | ↑ + 10.5% |  | 76             | ↓ - 21.1%  |  | 18           | ↓ - 51.4% |  |
| 01569 | \$280,000          | ↓ - 7.1%  |  | 94.3%                      | ↑ + 1.1%  |  | 104            | ↓ - 4.5%   |  | 41           | ↑ + 70.8% |  |
| 01570 | \$220,000          | ↑ + 14.0% |  | 92.7%                      | ↑ + 0.7%  |  | 102            | ↓ - 17.0%  |  | 27           | ↓ - 27.0% |  |
| 01571 | \$218,000          | ↑ + 6.3%  |  | 91.1%                      | ↓ - 2.1%  |  | 109            | ↓ - 19.5%  |  | 25           | ↓ - 10.7% |  |
| 01580 | \$0                | --        |  | 0.0%                       | --        |  | 0              | --         |  | 0            | --        |  |
| 01581 | \$454,500          | ↓ - 0.7%  |  | 96.3%                      | ↓ - 0.7%  |  | 75             | ↑ + 3.1%   |  | 58           | ↑ + 61.1% |  |
| 01582 | \$0                | --        |  | 0.0%                       | --        |  | 0              | --         |  | 0            | --        |  |
| 01583 | \$268,000          | ↑ + 18.3% |  | 94.2%                      | ↓ - 1.9%  |  | 134            | ↑ + 86.8%  |  | 16           | ↓ - 33.3% |  |
| 01585 | \$179,000          | ↑ + 19.3% |  | 90.6%                      | ↑ + 1.7%  |  | 92             | ↓ - 5.7%   |  | 5            | ↓ - 50.0% |  |
| 01586 | \$0                | --        |  | 0.0%                       | --        |  | 0              | --         |  | 0            | --        |  |
| 01588 | \$264,000          | ↓ - 15.5% |  | 95.7%                      | ↓ - 0.3%  |  | 96             | ↓ - 27.0%  |  | 21           | ↓ - 12.5% |  |
| 01590 | \$299,000          | ↓ - 18.1% |  | 93.5%                      | ↑ + 4.5%  |  | 81             | ↓ - 31.6%  |  | 29           | ↑ + 45.0% |  |
| 01601 | \$0                | --        |  | 0.0%                       | --        |  | 0              | --         |  | 0            | --        |  |
| 01602 | \$205,900          | ↑ + 18.3% |  | 93.6%                      | ↑ + 0.2%  |  | 103            | ↑ + 21.6%  |  | 47           | ↓ - 11.3% |  |
| 01603 | \$157,500          | ↑ + 7.4%  |  | 92.2%                      | ↑ + 0.7%  |  | 94             | ↑ + 0.1%   |  | 26           | ↓ - 18.8% |  |
| 01604 | \$176,250          | ↓ - 2.1%  |  | 95.4%                      | ↑ + 3.9%  |  | 91             | ↓ - 17.3%  |  | 50           | ↓ - 21.9% |  |
| 01605 | \$169,250          | ↑ + 12.8% |  | 93.7%                      | ↑ + 2.0%  |  | 72             | ↓ - 27.2%  |  | 36           | ↑ + 24.1% |  |
| 01606 | \$185,000          | ↑ + 0.1%  |  | 95.5%                      | ↑ + 1.6%  |  | 97             | ↑ + 33.4%  |  | 41           | ↓ - 29.3% |  |



# Marketwatch Report

Q2-2014



## Worcester County ZIP Codes Cont.

|       | Median Sales Price |           | Pct. of Orig. Price Rec'd. |          | Days on Market |           | Closed Sales |            |
|-------|--------------------|-----------|----------------------------|----------|----------------|-----------|--------------|------------|
|       | Q2-2014            | 1-Yr Chg  | Q2-2014                    | 1-Yr Chg | Q2-2014        | 1-Yr Chg  | Q2-2014      | 1-Yr Chg   |
| 01607 | \$181,500          | ↑ + 2.3%  | 96.8%                      | ↑ + 1.8% | 129            | ↑ + 81.5% | 16           | ↑ + 166.7% |
| 01608 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --         |
| 01609 | \$262,000          | ↓ - 14.1% | 94.6%                      | ↑ + 0.3% | 139            | ↑ + 20.4% | 13           | ↓ - 43.5%  |
| 01610 | \$183,650          | ↑ + 31.2% | 91.9%                      | ↓ - 0.4% | 153            | ↑ + 43.9% | 6            | ↑ + 100.0% |
| 01611 | \$212,000          | ↑ + 21.1% | 92.1%                      | ↓ - 3.0% | 110            | ↑ + 75.5% | 5            | ↑ + 66.7%  |
| 01612 | \$208,700          | ↓ - 28.0% | 96.0%                      | ↑ + 2.4% | 99             | ↓ - 3.6%  | 12           | ↑ + 9.1%   |
| 01613 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --         |
| 01614 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --         |
| 01615 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --         |
| 01653 | \$0                | → 0.0%    | 0.0%                       | --       | 0              | → 0.0%    | 0            | → 0.0%     |
| 01654 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --         |
| 01655 | \$0                | --        | 0.0%                       | --       | 0              | --        | 0            | --         |
| 01740 | \$465,000          | ↑ + 9.6%  | 97.0%                      | ↑ + 4.2% | 70             | ↓ - 42.9% | 31           | ↑ + 29.2%  |
| 01747 | \$426,500          | ↑ + 26.4% | 98.1%                      | ↑ + 2.6% | 105            | ↑ + 53.1% | 8            | ↓ - 27.3%  |
| 01756 | \$444,900          | ↑ + 11.9% | 99.8%                      | ↑ + 6.0% | 162            | ↑ + 70.0% | 16           | → 0.0%     |
| 01757 | \$286,500          | ↓ - 4.1%  | 96.1%                      | ↑ + 0.5% | 72             | ↓ - 2.5%  | 60           | ↑ + 11.1%  |
| 01772 | \$624,500          | ↑ + 36.2% | 96.3%                      | ↑ + 0.3% | 100            | ↓ - 8.6%  | 30           | ↓ - 25.0%  |